

DYNAMIC THOUGHT

BY

HENRY THOMAS HAMBLIN

Harmony, Health, Success, Achievement,

Self-Mastery, Optimism, Prosperity,

Peace of Mind, Through the

Power of Right Thinking

This Edition Contains

The Advanced Postgraduate

Lesson

[1923]

NOTICE OF ATTRIBUTION

Scanned at sacred-texts.com, November 2005. This text is in the public domain in the United States because it was published between 1923 and 1964 and its copyright was not renewed in a timely fashion at the US Copyright Office as required by law at the time. These files may be used for any non-commercial purpose, provided this notice of attribution is left intact in all copies

THINGS TO OBSERVE

Do not worry because you cannot follow the course exactly to the letter. Do what you can of it, adapt it to your life, and do the best you can in present circumstances.

The principal thing is to get twice daily into what is called the Silence, to quieten the senses, and get in touch with the Unseen, i.e., God, Divine Mind, the Infinite, Principle of Good, First Cause, the Absolute, the name does not matter, they all mean the same.

Another vital thing is to use affirmations and denials, these will be explained more fully later.

Yet another is meditation, for you gradually grow into the likeness of that upon which you meditate.

Still another is visualizing. Always visualize the good, the beautiful, and true, and

your life will reflect these things. Incidentally, the practice of visualization greatly increases one's powers of concentration.

Also while you are receiving this course and for some time after, refrain from all hazardous speculation. Do not launch out in business without sufficient capital and then expect everything to turn out all right. Instead wait until the way is made clear. Guidance and help will come in time, therefore do not try to force things.

Remember that although as soon as you start right thinking, you begin to build up your life, yet it takes time to manifest. At first things may seem to be worse, if so keep on and they will soon settle down. You cannot fail in the long run if you will persist and persevere.

I want you to realize:

That within you are infinite power and possibilities.

That the inward Power can be aroused and brought into expression by holding high ideals in the mind and by affirmations and meditation.

That it is necessary to spend a short time in the Unseen both night and morning.

That by so doing you can enter a super-conscious realm where your word is creative.

That what you speak comes to pass, that what you mentally picture must come true.

That it is only by following high ideals that true success can be achieved.

Therefore, picture a higher life--the highest you can conceive, and affirm that it is yours. Remember that this higher life is without sickness, disease, forward with joy--you can never fail.

DYNAMIC THOUGHT

Success and Character Building

PART I

THE objects of this course are: (1) To alter your mental attitude, and (2) To direct your thoughts into those channels which lead to success, achievement, health, happiness and perfect good; (3) The arousing of the inward POWER, and (4) The overcoming of bad habits; (5) The building up of character, and (6) The discovery and development of the creative faculty.

How these are accomplished will be explained to you in their proper place and at the proper time, but first of all I want you to consider, thoughtfully, what is before you. It is not exactly an easy road which you have chosen. No path that leads upward

ever is. The path of victory is always thorny; but when the thorns hurt the feet most, we can console ourselves with the thought that the path really does lead **somewhere**, and we know definitely that it leads to **Success, Achievement, Happiness** and **Satisfaction**. Difficulties there will be, disappointments, failures and set-backs, but to him who sets his face towards the light, and will keep steadily onward, there must come success and accomplishment and victory, above all expectation.

If now you merely read this and pass on, the amount of good that it will do you will be none at all. This course is useless if you do not "do" it, reading it will do you little or no good, it is the **doing** of it that will change your character and your life.

Therefore, stop now and think carefully over the path that lies before you; estimate its difficulties, do not think lightly of them, be prepared for difficulty, and make up your mind, here and now, to conquer.

You may have failed in the past, but this time **you must, you will, and you shall overcome**

every difficulty and weakness, and achieve dominion over yourself, victory over your circumstances and complete control over your life.

THERE MUST AND SHALL BE
NO FAILURE THIS TIME. THIS
TIME YOU ARE GOING TO
SUCCEED THROUGH THE
POWER THAT IS WITHIN YOU.

Now close your eyes, and mentally picture yourself, radiant, strong, successful, happy, full of the joy and zest of life. **See** yourself treading a path that leads ever upwards. Behind you the air is murky and gloomy, but in front is increasing brightness and loveliness. **See** yourself progressing, climbing, winning. **See** yourself trampling old habits and weaknesses under your feet. **See** yourself meeting difficulties in your path, and **see** yourself, sustained by a mighty inward power, brushing all obstructions aside, and never faltering in your upward climb.

Concentrate with all your powers upon

this mental imagery. Persevere until you can see yourself radiant, sublime, shorn of all weaknesses and imperfections, the perfect image of your perfect self. See yourself full of vitality and health, see yourself successful, attracting both people and affluence to you. Make a concrete, sharply defined image in your mind of yourself as you desire to be; see yourself master of circumstances, attracting all good things by the power of your mental forces.

WHATEVER YOU CREATE, IN THIS
MANNER, IN YOUR MENTAL
WORLD, WILL LATER BE
MANIFESTED IN YOUR OUTWARD
LIFE.

In other words, by mental imagery you are creating your future self. You will gradually grow into the likeness of the image that you are now creating. Therefore create the right image. Let your ambition be a high one; do not picture yourself as a common man, satisfied with vulgar pleasures, instead, create a perfect man, the most perfect of which you can conceive.

In the same way when you throw your mind forward and foresee the task before

p. 11

you and "will" that all difficulties shall be overcome, and that if you get weary of well doing, you will not give up but will persevere, and arouse fresh interest in the task of self culture and achievement, then you are already winning the battle in advance, you are making your ultimate success doubly sure.

I want you to realize that this journey of yours is not a walk over, I want you to understand that it is a fight all the way, but at the same time to realize that it is a **winning** fight all the time; for although difficulties are real, yet you have within you the Powers which make difficulties and obstacles melt away. Great and omnipotent is the Power within you. Nothing can stay your upward climb, there is nobody who can prevent you succeeding except **yourself**; there is nothing that can stop your progress but your own doubt and fear. All things are possible if you believe that they are possible.

Unbounded confidence, the
keynote of Success. YOU cannot
fail, YOU, yourself, are Success.

p. 12

Another word for "unbounded confidence" is "faith." Every successful man is a confident man. He believes wholeheartedly in his own power to succeed. This is not vanity or being too "cock-sure," instead it is either conscious, or unconscious,

or sub-conscious realization of the **Inward Power**. This is why so few men are really successful, so few men ever arouse the mighty powers that are within them, so few men think the kind of thoughts that bring these powers into life and action.

Every successful man is a man of "faith," every successful man is a man who cultivates "hope." A successful man is always hopeful, is **never** a pessimist and he brings that which he hopes for, into being and reality, by the strength of his faith.

Therefore I want you first of all to cultivate Hope and Faith for without those qualities no one, **no matter how gifted or clever, can ever succeed.**

That you have these two qualities is proved by the fact that you are reading this course. You have had the hope of winning your way to a life of Success, and Power,

p. 13

and you have had the Faith to believe that within you are the powers and forces which make this possible. Without Hope a man is as good as dead, without Faith he is like a rudderless ship drifting hither and thither with every wind and current. On the other hand **all things are possible** to the man who has both these qualities.

Cast your eyes over the lives of all men of great achievement, and you will see that they were all animated by Hope and sustained by Faith. They hoped for success and believed that they had it in them to achieve that success. In their darkest hours they hoped on, believing that soon the reaction would come, which would carry them on to the accomplishment of their ambitions. Nothing has ever yet been accomplished by man on this planet without the inspiration of Hope and the tenacity of Faith. Hope reaches forward and claims success, faith holds on until success is attained. Therefore seek to develop these qualities to their fullest extent.

It is a well known fact that when a man turns his face round and determines to fight

p. 14

his way to success, or to overcome evil habit, or to raise himself in any way either mentally, morally, physically or spiritually, then everything seems to happen to thwart his new intention and to throttle his new desires. So long as he goes on in his old way, drifting with the tide, floating about helplessly, the sport of fate and the prey of outside circumstances, so long as this goes on, nothing unusual happens. But directly a start is made in an upward direction, then all kinds of

psychic powers seem to be let loose, whose object appears to be to prevent the student from making any progress in his new life.

When a man realizes his own interior powers and understands the vastness and wonder of his subliminal forces, and determines to make use of them, and thus become a king among men instead of a slave, then such a disturbance takes place that unless he possesses Hope and Faith he will be tempted to turn his back on the new life and to sink back again into the old sluggish drifting existence, which leads to disappointment and despair.

Those people variously known as Christian

p. 15

[paragraph continues] Scientists, Mental Scientists, Spiritual Scientists, etc. (no matter what they call themselves, they all deal with the powers of the mind) all experience the same thing. Even the health is affected in a curious way, friends are peevish and irritable, little things go wrong in business, and generally one is out of sorts and all things awry.

When this experience comes to one, then is the time to exercise Hope and Faith. First of all remember that the condition is only temporary. After a few days, in some cases it may be weeks, the health will improve, friends will become genial and harmony will again reign in your life. When the entities that cause the disturbance realize that you mean to keep on, and that you cannot be bullied into going back to the old life, they will quickly leave you. In any case there is nothing to be afraid of, because these entities are **helpless** if one does not **fear** them. In other words, if you have Hope and Faith you can win through. Hope for better times although the present may be discouraging. Faith in the sure belief that soon all the disagreeable symptoms will disappear.

p. 16

Hope on; by Faith, hang on, and keep hanging on and you will win through. Do not be discouraged by seeming failure, nothing was ever won without effort. What can be had without effort is not worth having.

Take encouragement from the fact that this disturbance in your life proves that vital changes are taking place within, that the vast powers of your subliminal mind are beginning to awaken, and that the entities of your old erroneous beliefs and habits are taking their departure.

Believe now that you can conquer and win through, and you **will** conquer and win through. What you believe you can do, you **can** do, because all power is within you. There is nothing in all the world that can stop you, except your own doubt and fear.

I want you to trust me to the extent of doing something, the underlying principle of which cannot be explained in this first lesson. I want you to make what is known as an "affirmation," I want you to affirm the following: "THE OLD LIFE IS DEAD

p. 17

AND BURIED. I HAVE SEVERED MYSELF FROM IT ONCE AND FOR ALL. HENCEFORTH I LIVE THE NEW LIFE OF SUCCESS AND POWER, OF SELF-MASTERY AND ALL ACCOMPLISHMENT."

First of all memorize these words. Keep repeating them over until they sink deeply into your memory, and their meaning finds a place in your consciousness. If you can get a few moments to yourself during the day, practice making the affirmations. The right way is as follows: Go into a quiet place, whether you sit, stand, or lie down is immaterial. Now close your eyes and say the words over very earnestly.

Strive to realize all that they mean and address the words to your **inner mind**. It is your submerged mind that you are influencing, so address the affirmation very earnestly to it. Do this for several minutes, and finish by making the affirmation into space. Hurl it out as a message to the Universe and by so doing you will come into harmony with innumerable invisible forces, who will help and strengthen you.

p. 18

Do not make the affirmation while in a state of strain and nervous tension. Relax yourself, take a deep breath, and as you exhale let your muscles go limp; smooth out your nerves until your whole body is in a peaceful easy state. Concentrate your thoughts on what you are doing. If they wander bring them back and begin again. The more you concentrate the better will be the result.

The most important, in fact **the** time above all times for making the affirmation is just as you are falling to sleep. There is a great psychological reason for this. If you can fall asleep while making the affirmation, or while visualizing it, so much the better. Therefore take no food or stimulants (it is better to avoid the latter altogether) just before retiring. The reason cannot be given here because it would take too long, but it is an important one.

In the early morning immediately on waking is the next best time, both times should be made use of, and on no account be missed, but of the two the one just before sleep is by far the more important.

p. 19

The influence of these two affirmations will be felt during the day, they will have an effect upon your mental outlook, and upon the way in which you will deal with the problems of your day's work; but this influence can be intensified and buttressed up, as it were, by "retiring into yourself" at intervals, during the day, and mentally repeating the affirmation. This will give you a sense of power and confidence and hope, such as you have never experienced before. This is not "imagination," it is your hitherto unsuspected interior powers being aroused into activity.

When you have finished making the affirmation, again close your eyes and make a mental picture of yourself in the manner already taught. Endeavor to see yourself a radiant being, with the old life and its murkiness and imperfections left far behind you. Picture yourself pressing forward to higher and better things, meeting difficulties, it is true, but overcoming them, trampling old habits, weaknesses and imperfections under your feet. Try and realize that you have the power to raise yourself above the ordinary things of life, that

p. 20

you can breathe a rarer and purer atmosphere. Picture yourself as a new being, happier, healthier, brighter and more radiant than ever you have been even at your most sublime moments.

This will not be easy. It requires concentration and perseverance. You will find it difficult to see yourself as you wish to see yourself, or you will find it not easy to see yourself clearly at all, also you will find it difficult to keep your mind concentrated upon the making of the image. There is only one thing to do and that is to keep on trying. Thus in the first lesson do you come face to face with a battle royal. With most students this visualizing is a great difficulty, but no matter how difficult it may be, it has to be overcome. If you fail to overcome this difficulty then you fail in this course of lessons; if you fail to overcome now, you will fail in the larger things of life.

The best way to overcome a difficulty is by getting interested in it. When you have developed interest, enthusiasm is aroused, and after that concentration becomes comparatively

p. 21

easy, and this commands success. Therefore get interested in this problem of visualizing. Remember that all men of great achievement have had this power greatly developed, therefore if you wish to be great and successful you must first develop this same faculty.

There has never been a great act or achievement in the world's history that was not first visualized in this manner. Everything is first created in the unseen

before it is manifested in the seen. When you, by dint of practice, can visualize clearly and distinctly, you will have developed creative power, not figuratively, but literally so.

Whatever you create in your mental world by means of visualizing will in time be manifested in the outer physical world. **The outer world of matter is subservient to the inner world of mind.** This is a great occult truth which has been withheld from ordinary people and has been until recently the closely guarded secret of certain secret orders. It is now given into your hands, you are put upon your honor not to reveal it to others. When they have reached a

p. 22

certain stage of their development, the knowledge will come to them by some channel or other, and in the meantime it does more harm than good to try to impart occult knowledge to those who are not interested or ready to receive it.

I hope enough has been said to arouse your interest in, and enthusiasm for, visualizing. The more clearly you can visualize, the more clean cut will be the results in your daily life. This creative power can be so highly developed that a sick man can make himself well, a poor man can change his circumstances from poverty to prosperity, and a miserable and despondent pessimist can change himself into a cheery, optimist. By visualizing, and by denials and affirmations (which will be explained later), by meditation and by the exercise of Hope and Faith the life, character and circumstances can be transformed. The results are so extraordinary that it is very difficult to get people to believe them, but they are none the less real. Therefore practice your affirmations and persevere with your visualizing, they will lead to results of

p. 23

which you can at present form but a faint conception.

To obtain the best results from this course it is necessary to set apart a **special time every day** for meditation and concentration. The reason man is so weak and unhappy is because he lives the whole of his time in the objective life, the shallow material life of the senses, and neglects the deeper, grander and transcendental life of the inner mind. It is the **inner** life that gives power and peace and satisfaction. The outer material life of the infinite mind of the senses only bring worry and care, the inner life of the deeper mind brings strength, wisdom, understanding and ability to accomplish and achieve.

It is a proved scientific fact that you grow into the likeness of that upon which you meditate. If you meditate upon evil then evil will come into your life; if you meditate upon revenge, your life will be turned into an inferno of trouble; on the

other hand, if you meditate upon happiness and other higher mental states, then happiness

p. 24

will be yours, and if you let your thoughts dwell upon "peace" then peace of mind will result. All these states and many others are within you; they can be called forth by meditation. You can call forth either good or evil, success or failure, strength or weakness, happiness or woe, everything is in your own hands.

p. 25

MEDITATION I

To be used every day and twice a day if possible, between the hours of 6 and 9 a.m. and 9 and 11:30 p.m. **Other times are suitable, but those mentioned will be found** especially valuable to students, as between these hours their teacher is meditating upon the same thoughts, and the vibrations from his mind will be helpful to all who are "tuned to receive them."

Try and arrange to spend half an hour in meditation before retiring for the night. Sit in a quiet place, relax your body and concentrate upon these words:

Within me are infinite powers seeking expression. In the past, because I did not know of their existence, they have been stifled and suppressed. Now I "will" that they shall be called into activity, and find perfect and full expression in my body in the form of perfect health, in my life in the

p. 26

form of success and achievement, in my heart in the form of a mighty upwelling of joy and happiness. Now that I have discovered this hidden and inexhaustible store of power and energy, my life is transformed; weakness gives place to strength, sorrow to happiness, morbidity to radiant joy, pessimism to divine optimism, despair to hope, failure to success, poverty to prosperity, sickness to health. Henceforth only the highest good can come into my life. Now by the power of my thought-forces I am allied with and joined to the Infinite Principle of Good, and we have become one. Henceforth for me there is, and can be, no evil, only Infinite Good. All evil is now cast out of my life, because I am one with the Infinite Good. "No evil can come nigh my dwelling"; "nothing can harm or destroy." Henceforth by scientific thinking I control my life, for my life is the result or effect of my thoughts. When evil thoughts, or weak thoughts, or impure thoughts, or failure thoughts, or fear thoughts, or poverty thoughts, or hate thoughts, or disease thoughts assail me, I will cast them out and think only of thoughts of love, and strength,

p. 27

of health and prosperity, of success and achievement, and of the Infinite Perfection with which I am now allied, and of which I form a part.

When meditating upon the above, take each thought separately in turn and concentrate all your thoughts upon it. Not only grasp its meaning, but try and picture what it means. For instance: "My life is transformed." When you think upon these words, try and **see** your life being transformed, **see** your weaknesses falling away from you like an old garment, and instead, strength, success and noble qualities being born in their place. Practice and concentrate and **FEEL** the power of this meditation.

This ends the metaphysical part of this week's lesson, the following are some brief hints of great value to the student beginning the study of Scientific Thought: (1) Everything works according to Law, we each of us have what we deserve. (2) Covet no man's goods, possessions or happiness;

p. 28

he deserves them, let him alone. Realize that the Universe holds all that you can possibly desire--for you. (3) Hate no man. Hatred will come back like a boomerang and hurt you far more than it can the object of your hatred. Ignore what you cannot like, and concentrate your mind on pleasant things. (4) Be true, be honest, be faithful. All these create vibrations which will bring back blessings and happiness to you.

You have entered a life, the power and possibilities of which you at present have no conception. If I described it now you would not understand. But, believe me, it is a life of Power to accomplish and Victory over all weaknesses. It is a life of Prosperity and true Success. It is a life of transcendent Joy. It is a life of peace and blessing to your fellows.

Look up. Keep looking up. Keep on affirming. Keep on visualizing. Keep on meditating. Keep on believing. Keep on hoping. What you hope for, and believe, and affirm, and visualize, is **yours**. Remember also that you grow into the likeness of that which you meditate upon.

p. 29

The brain is a very delicate instrument; it is the vehicle through which the mind finds expression. The mind cannot manifest its power if the brain is clouded by grossness of body. The one who would improve his or her mind, who would awaken the mighty powers within, must give up hurtful physical habits. It is useless to attempt to eradicate bad mental habits while the body is suffering from indulgence of any kind. For instance, it would be waste of time to affirm all or any of the higher qualities of the mind and then to go to bed intoxicated or full of

pork chops and fried onions. Let your diet be on the light side, always rise from the table slightly hungry rather than repleted, and never eat later than three hours before retiring to bed. For instance, if you go to bed at 11 p. m. do not eat at a later hour than 8 p. m. This is a most important point, **the affirmations have more power if made when fasting**, therefore the last thing at night and the time of waking in the early morning are the best times at which to perform them. There are physical and psychological reasons for this.

p. 30

Bathe the body every day and follow by rough towelling. Do not wear too much clothing. Avoid **tight collars** and neck bands.

Take a fair amount of exercise, walking is the best form for most people. When walking keep the shoulders fairly well back, the back hollow and the body well balanced over the hips. Above all keep the head up. Do not look down, but LOOK UP. There is a reason for this.

As regards diet, eat the food that agrees with you best, but eat if you can digest them one or two raw things every day; raw ripe fruit, salad, water cress, etc.; again there is a reason. Masticate each mouthful of food until it becomes liquid.

Get into the habit of breathing deeply and through the nose. Keep the mouth firmly closed. Keep your windows open night and day, fresh air is cheap.

Lastly, try always to maintain a cheerful frame of mind.

p. 31

APPENDIX

It will be helpful for you to think of your subliminal Mind as another person, one who is always listening, listening, listening. He hears all that you say, and ACTS UPON all the thoughts that you let pass the threshold of the inner mind.

"Hush! he is listening," should be the watch-word of your life. Let no thought of evil, of impurity, of weakness, of ill-health, of failure, of hate, of anger, of fear, enter your Subliminal Mind, for he will receive them as orders which he will obey, and being all-powerful, great and terrible will be the results. Therefore let only thoughts of good, purity, strength, health, success, love, self-control, courage and determination enter this greater mind of vast intelligence and power. Do this, and your Subliminal Mind will take these thoughts as orders, and will shape your life and health accordingly. Thus in a general way your Subliminal

p. 32

[paragraph continues] Mind will be led to develop your life on healthful and successful, noble and harmonious lines.

The visualizing taught in this course, also the denials (explained later), affirmations, meditations and other exercises, all have a very strong, deep, scientific purpose in view, and this is the training of the Subliminal Mind. The Affirmation and the Visualizing taught in this lesson are given you in order to make a definite impression upon your Subliminal Mind.

The main object of this lesson is to make a dent or impression on the Subliminal Mind and to make it realize that the old life is dead and that you have now entered a new life of health, success and power. Your Subliminal Mind will accept this if you persevere with the visualizing and affirmations, and will thus be prepared for the more advanced training which is to follow.

Let "Hush! he is listening" be the watch-word of your life.

DYNAMIC THOUGHT

Success and Power Building

PART II

GAZE up into the sky at night and sense the infinite majesty of the Universe. Get mentally into touch with those patient stars that flash and twinkle like gems of purest water. Realize that they are suns, situated millions of miles away. Then think of our own little spot in the Universe--the Solar System. Think of the majestic Magnetic Sun; the planets all following certain paths guided by a wonderful system of Universal Law. Observe the precision of the rising and setting of the Sun, the lunar periods,

the rhythmic ebb and flow of the tidal sea. Let your mind grasp what all this means, let it sweep right from the grandest aspect of Nature down to the atom itself and what does it see? A Power expressing itself in an infinite variety of ways, in everything, and through everything. There is nothing, not a grain, not an atom, not an electron, that does not contain this wondrous Power. Man has been described as an epitome of the Universe; an atom clairvoyantly observed has been described as a replica of the Solar System; therefore we have universe within universe, solar system within solar system, and all animated, controlled and directed by the Universal or Infinite Mind.

Therefore the Power that animates man is an Infinite Power--in man the Infinite Mind finds its highest expression on the visible plane.

At one time man was thought to be an animal with a soul. Now he is known to be an indestructible Ego with an imperishable Mind finding expression in a temporary physical body.

The cause of all man's weakness, mistakes and failures, has been that he has not realized the Power within; instead, he has thought himself to be separate and friendless, weak and helpless, adrift, without chart or compass upon the sea of life. He has thought himself to be the victim of circumstance, the sport of fate, and the puppet of forces outside himself. He has called himself a worm instead of looking upon himself as a king. He has thought himself to be worthless and insignificant instead of realizing his wonderful interior. POWERS and the grandeur of his being.

Instead of being a worm, man is a king. Potentially all the powers of the Infinite Mind are his. Instead of being the victim of circumstances he can control them. Instead of being the puppet of forces outside himself, he has within him the Power to be what he will; to do what he will; to accomplish all that he desires.

Now at last the darkness is being pierced and man realizes that he is a mental creature, and that he is MIND as well as matter, that is, as Mind, is one with the Universal

p. 36

or Infinite MIND. That the difference between him and the Infinite or Universal MIND is not one of kind, but of degree.

Like a traveller lost in the bush, who, almost dying, at last finds his way to a permanent spring of water, and drinks and drinks again, knowing that he can never exhaust the everlasting supply; so does man after long wanderings, at last realize, that within him is a fountain of never failing Power and Wisdom, and that his subliminal mind is linked up with, and forms a part of, the Infinite Mind of the Universe.

This is the greatest discovery in the history of the World; this is the crowning revelation of all the ages; this is the blinding knowledge that dwarfs every other knowledge THAT WITHIN MAN DWELLS THE INFINITE AND UNFATHOMABLE MIND OF THE UNIVERSE.

Call how he may on these hidden forces, they can never fail to respond, for they are infinite and inexhaustible. Man stands alone and apart from all other creatures,

p. 37

in this visible world around him, in that he has the power to govern his own actions, choose right or wrong, to mould his own fate, and create his own life and circumstances.

To other creatures, life and the visible world are fixed quantities. To man, life and the world are reflexes of inward mental states. Thus, can he make life what he will; thus can he live in a world of his own creating.

Man alone has the power to realize and recognize the inward Power of the Infinite, and to consciously bring It into objectivity.

The inward powers of the mind are potentially illimitable, but they lie dormant and unexpressed, until they are recognized, and aroused into action, by the individual.

This is why the majority of people are so worried and distressed. Why they either fail to make life worth living or achieve only partial success, and that with great difficulty. They try to achieve without the power to achieve. They marvel at their own weakness, not realizing that within

p. 38

them lie immeasurable powers which are patiently waiting to find expression.

Until man calls these powers into activity they can never act. Within him is that which is connected with the Power-House of the Universe, yet he never feels its power. Within him is Infinite Wisdom, Knowledge, Inspiration, Creative Power and driving Force, yet he slumbers on, unconscious of their existence. But to those who realize their own interior Powers. what a mine of inexhaustible treasure do they find, what force and energy for all accomplishment

When you, dear reader, enter into the realization of the mighty Power within you, you enter into possession of all good and perfect things. You cease to strive, and squabble, and snatch, with selfish anxious hand, the bread from another's mouth. You leave off striving, with palpitating heart and careworn face, to push your way in front of the one next to you. Instead, you set your ambitions high, and sustained and carried forward by invisible forces, enter into possession of all that you desire.

p. 39

Work? Yes, you will work, for right thinking--and this realization of the Power within you is the result of right thinking--is the inspiration of all right action. You will work hard enough--and no one is happy who does not work--but the difference will be that your work will be the greatest joy in your joyful life. Joy! there is no joy like the joy of work well loved and well done, and which leads to accomplishment and victory. Work! yes, you will work, but not with the feverish haste or with the fear of failure and bankruptcy ever before you. Instead, you will work with confidence and power, sure in the knowledge, that your efforts lead definitely to Success.

When you have realized the inward Power, you will feel it pushing you in the back and impelling you forward, you will feel yourself borne along to the goal of your endeavor.

Whereas formerly you were chasing Success, and waiting on it cap in hand; in future you will realize that you are master; that you command and Success obeys.

p. 40

You realize that instead of as in the past, running after fame and fortune, which, like a will o' the wisp, constantly eluded you, you have now the power to attract all desirable things to you.

Instead of feverish anxiety and joyless quest, you possess calm confidence and the power to accomplish everything that you desire.

There will be no anxiety, no care for the morrow; instead--the confidence of exact knowledge--the knowledge that the results will be exactly as arranged. Just as today is the result of past thinking, so the future will be the result of what is built today. Therefore you do certain things today and you KNOW with mathematical certainty what the future results will be.

Like John Burroughs you can say:

"I stay my haste, I make delays,
For what avails this anxious pace,
I stand amid eternal ways,
And what is mine shall know my face."

p. 40

"What is mine shall know my face," that is the basis of all success, the confidence, the exact knowledge that what you are sowing now will be reaped a hundredfold; that in the future you will enter into occupation of that which you are building now, that what you claim as your own NOW, out of all the riches of the Universal Store House, will be yours in the future. It is yours NOW, you enter into possession in the days to come.

You will now begin to see why I ask you to use affirmations. In succeeding lessons will be explained what affirmations are, their object and the manner in which they work.

In the meantime make use of the same affirmation that you have been using in the past week, but with something added. It will now read:

p. 42

The old life is dead and buried. I have severed myself from it once and for all. Henceforth I live the new life of Success and Power, Self-Mastery and all Accomplishment. This I do, not in the strength of my feeble will and surface mind of my ordinary consciousness, but by the Infinite Power of my deeper inner MIND which is one with, and forms a part of, the Infinite Universal Mind.

Make the affirmations earnestly. Think of what you are saying. Enter into all that the words mean. Try and feel their power. Do not, however, screw yourself up to

a nervous tension, instead let yourself relax. First your body with its muscles and nerves--let them all go limp, then your mind--let that unbend also. Now affirm calmly and confidently as instructed, and then visualize a picture of yourself, radiant, calm, and possessed of a new power. See yourself master of all weaknesses and passions, directing yourself, guiding your life with unerring wisdom, shaping your course to a glorious destiny. Practice and keep on practicing the art of visualizing. Remember

p. 43

that you are dealing with finer matter than that which is discerned by the senses, but it is none the less real; in fact, it is far more real. The fact that you can see with your mind's eye that which you have created by your mental processes, is proof that what you have created exists. If it did not exist you could not see it, If, therefore, you create in your mental realm a picture of yourself, radiant, successful, self disciplined, master of your life and destiny, then you are creating a new YOU which in process of time will become objectified in your outward life. In other words, the new YOU, the radiant being of your mental imagery, will later manifest itself in a new outside physical YOU. Whatever is created in the Unseen, later becomes manifested in the Seen. This is an immutable Law. By mental imagery you create in the Unseen. Be careful what you create, whatever it is, good or bad, will find its way into your life and be read and known of all men.

Whenever you meet with temptation or difficulty or if you let yourself get flustered at business, just "retire into yourself" for a moment and make the affirmation

p. 44

mentally, and "**realize**" that you are a new creature. You will then become conscious of THE INWARD POWER.

MEDITATION NO. 2

Sit very quietly and relax nerves and muscles, and concentrate your thoughts upon a conception of an ideal world. Picture a world of indescribable beauty, without pain, sickness or care; without hate, unkindness or selfishness; without poverty, want or any lack. Picture mentally a world in which love and good will reign supreme, where beauty, joy, happiness, plenty and profusion of all good things are unstinted and for all. Picture a world where there is no limitation, where you can know everything, possess all the wisdom, and where you can be everywhere at the same time.

In this world the colors of the flowers and of the sky are more beautiful and transparent than anything you have seen before, the singing of the birds more

ravishing than anything yet heard. The inhabitants are all comely and gloriously healthy and strong, they are all animated by good

p. 45

will and indescribably happy. This is the perfect World of MIND.

Now concentrate upon this image. You will most probably find worry thoughts intruding. Thoughts of the rent, of the mistake one of your clerks has made in your business, of threatened competition, or of some slander or unkind imputation that may have been made against you. Whenever a thought tries to enter your mind dismiss it at once and concentrate your mind upon your ideal world. This will not be easy, but continue to persevere. It is **most important** that you should master this, as by so doing you are cultivating one of the most wonderful faculties of your mind. Therefore keep on dismissing the unwelcome thought by **denying it**. For instance, you are disturbed by the thought that something grossly unfair has been done to you, it makes your blood boil when you think of it. Immediately this thought comes to you, say at once, "in this perfect world of Mind there is no unfairness, in justice or unkindness, all is truth and honor and good will," and raise your thoughts

p. 46

above this imperfect material life, and concentrate your mental gaze upon your ideal world. Again, a thought may come suggesting that the new competition in your business will ruin you. Immediately deny it by saying, "in this perfect world there is no competition, there is no failure; I am a perfect mental creature gifted with Infinite Powers, and I am above competition, I am success." Keep your mental vision on your ideal world the whole time and keep denying all your troubles one by one, and affirming their opposites.

By your denials you "kill" the worry thought and by affirming its opposite you build up a character and mental outlook that are superior to worry and incapable of failure.

NOT ONLY DO YOU KILL THE
THOUGHT OF EVIL, YOU ALSO
DESTROY THE EVIL ITSELF.

This may sound fantastic to you, but E. is ABSOLUTELY TRUE. Later on you will be able to PROVE the truth of this beyond the shadow of a doubt.

p. 47

APPENDIX

It was seen in last week's Appendix that in a general way the Subliminal Mind could be influenced for good by allowing only thoughts of good, courage, health, success, etc., to pass the citadel of the mind. This is the foundation of all happiness and harmony in one's life, but if it is desired to arouse your latent powers, and to train your Subliminal to solve all your problems, to give you true inspiration and supply you with original ideas, other methods must be employed. Your great Subliminal Mind is not going to yield up its wonderful store of knowledge, neither is it going to act as the solver of all your problems, in response to a mere pious wish. What is necessary is, that very strong, concentrated, forceful directed thoughts should be sent down into this greater mind, continuously and persistently. Whatever message you keep sending down into your Subliminal Mind, provided it is not changed or altered, and that it is sufficiently

p. 48

strong and **concentrated**, will be obeyed--in time. Some students will be longer than others, but every one sooner or later, who follows these instructions, will develop the power of directed Subliminal thinking.

The first step is to impress very powerfully upon the Subliminal Mind that it is capable of solving all your problems. At present unless you are a very rare exception, your Subliminal Mind is hypnotized into the belief that it cannot solve your problems. So long as it believes that it cannot solve your problems it never will attempt the task, but once you can convince your Subliminal Mind that it has the power, the wisdom and knowledge to do so, then you will at once pass from weakness to power. You will have at your disposal a mind so vast and wonderful that the finite mind of the senses will be unable to grasp its full significance.

In order to convince your Subliminal Mind that it can solve all your problems you must (1) believe yourself that it can do so, (2) have a strong desire to use your

p. 49

hidden powers, (3) make strong affirmations that your Subliminal Mind can think constructively and drawing upon the All-knowledge solve every perplexity and problem, and (4) visualize yourself meeting with problems and having them solved immediately by referring them to your greater mind within.

Within you are limitless powers, but they only become available when you consciously call upon them and make use of them. Therefore carry this thought

strongly in your mind, "My Subliminal Mind can draw upon the Universal Intelligence and solve all my problems."

When seeking to impress the Subliminal Mind it is necessary to get alone and to still the objective mind and the senses. When all thoughts of worry, business and material life, have been dismissed from the mind and perfect mental calm obtained, then you will be in a state favorable to (1) the sending of directions to the Subliminal Mind, and (2) receiving inspiration from it.

p. 50

HEALTH

We have seen in this lesson that within man dwells the Universal Mind, and that when he looks within he finds infinite power. In the same way man is also animated by the Infinite Life. So long as man ignores the infinite nature of his life, so long will he be weak, diseased, ill and miserable. The animal health of our fathers is passing away, and man is becoming more sensitive, more mental, more spiritual, and therefore depends more and more upon mental and spiritual forces for his life and health. Everyone is getting more nervous and highly strung, more imaginative, more sensitive to the power of thought and other spiritual and psychic forces. Therefore, man must look more and more to the one Source of all Life for his health, energy and vitality.

Those who seek perfect health, and who does not these days, should deny every

p. 51

thought of and belief in sickness, illness and disease and constantly affirm and visualize a state of perfect health and well-being. Always before your mental vision let this idea of health be dominant, let it be a pillar of cloud by day and a pillar of fire by night, leading you ever out of the land of bondage and sickness into the promised land of perfect radiant health.

The Unseen is greater than the Seen, therefore to work in the Unseen is to deal with the "cause" of which the outward life is the "effect." By working in the Unseen by means of meditation, affirmation, visualizing and by holding in our mind the highest ideals we arouse the Power that lies hidden within us.

The Power that is within us is the power of the Universal Mind or Spirit, therefore it is infinite and illimitable; the only limit there can be is the limitation we place upon it by our lack of faith.

Therefore in all your difficulties and battles remember that the Power within you is infinite. You are one with the Infinite if you will only believe it, if you can only realize it.

Rise up and go forward with confidence, your highest ideals can be attained too, if you will believe and have faith and reach upward to higher and better things.

I affirm for you the inward knowledge of these things.

DYNAMIC THOUGHT

Success and Character Building

PART III

WHILE the existence of the subliminal mind is a modern discovery to Western minds, it is ancient knowledge in the East. For centuries this knowledge has been treasured by certain orders of mystics. Dating right back to the earliest times we find evidence of signs and wonders being worked through the power of the subliminal mind.

In the West, however, there has always been a tendency toward materialism. A materialist believes in matter. He wants to see, touch and handle before he will believe.

Literally he will only believe what he sees through the senses,

p. 54

Modern science has, however, knocked the ground from under the materialist's feet, because it is constantly proving that there is far more in the unseen than there is in the seen. Science, in spite of all its achievements, realizes that, up to the present, it has only been paddling on the edge of a mighty ocean of mystery.

Science has, slowly and with huge and clumsy effort, now proved the existence of many things which scientists would not believe before, but which were known to the ancients, and have been known in the East for centuries. One of these is the existence of the subliminal mind. Mesmerism and Hypnotism have proved that man is composed of more than one MIND. There is the surface or outside mind of the senses. This mind reasons, learns from books and other outside sources, and function generally, on the physical plane. It is only a minute fraction of the total mind of man. Like the iceberg which only shows one-twelfth of itself above the surface of the sea, the other eleven-twelfths being submerged, the objective mind of man is only an infinitesimal portion of the whole.

p. 55

The surface or objective mind is the finite mind, the Subliminal is joined up with the Universal Mind of the Universe, therefore it can never be measured, it is beyond comprehension. Sufficient for us to know that its power is limitless, and that we can use this power in creating our lives anew, and for the realization of all our desires.

The Subliminal Mind is (1) inspiratory, (2) intuitive, and (3) creative. It is a store-house of knowledge and the power-house of energy. It is much more than all this, how much no one knows. In this lesson we will consider the first three descriptions in the order named.

(1) Inspiration. It is through the subliminal mind that all inspiration has come to men. It was through this channel that Wordsworth, Shakespeare, Milton, Emerson and all great teachers, preachers and leaders have drawn their inspiration. All the good that has ever come into this world has been through inspiration; and all inspiration comes through the subliminal mind.

All who have ever accomplished anything worth accomplishing have done so

p. 56

through the inspiration of their subliminal mind. That some are giants in their accomplishments and others pigmies is simply due to differing degrees of expression. Some express more of the Power within them, some express less. The Power is there, it is for us to express it. We cannot all be Shakespeares and Miltons, neither is it possible for all men to be Gladstones or Lincolns, but there is a niche somewhere in the world where we can each find a useful field of

congenial work. We can, if we will, be guided by inspiration, find somewhere a field of labor where we can pour out our pent up passion for achievement, where we can command success beyond our wildest dreams.

You, dear reader, have not been sent into this world for a joke, you have been sent to achieve a certain purpose, to accomplish something which no one can do but you. There is no one in all the world just like you, and all that you do is colored by your individuality. No one in all the world could do your work just as you do it; there are fields of conquest in front of you which no

p. 57

one out you can conquer. **Therefore listen to the voice of inspiration.**

(2) Intuitive. Those who learn to recognize the voice of intuition are brought into touch with infinite wisdom. They do by intuition that which other people can only do by cumbersome effort, if indeed they can do it at all. One who has developed this power has no perplexities, because all his problems are solved for him by his subliminal mind. He listens to the inner voice of wisdom, acts accordingly, and the result always justifies his faith in this inward power.

President Lincoln, when confronted by a perplexing problem. used to make a habit of dismissing it to his inner mind; and then going for a short walk. During his walk he would interest himself in the birds and trees and other things around him and then give no thought to the perplexity which was demanding an answer. When he got back from his walk the answer would be ready--his subliminal mind had solved the problem. Others, puzzled by an intricate matter, may go to bed with the problem still unsolved, and awake in the morning with

p. 58

the solution of their difficulty already formed in their conscious mind; or it may come to them, like a flash, while they are dressing; the subliminal mind has solved their problem.

In the subliminal mind is all wisdom and understanding. You, too, can use this wisdom and understanding if you develop the faculty of inward hearing.

(3) Creative. The subliminal mind is creative. Being one with the Universal Mind, which is the Creative Power of the Universe, it partakes of the same nature. The difference is not one of kind but of degree.

As in the macrocosm, so in the microcosm. Just as Infinite Mind is absolute through the whole Universe, so is man king of his life, master of his fate, captain of his soul, creator of his life and circumstances.

Man cannot create a planet, but he can consciously form an image or picture in his creative mind, a picture of better circumstance, different environment or definite achievement, and holding that image persistently compel it to materialize in his life and circumstances. This is not a fairy tale

p. 59

[paragraph continues] --it is a hard, common sense fact. There is nothing that has ever been accomplished by man that has not first been created and imaged in his mind. It is always the vision first, and afterwards the accomplishment. The difference between men is a difference of vision. The difference between their vision is the difference between their accomplishment. Some men create more than others--it is because theirs is a greater vision. All the great ones of the earth, leaders of men and nations, artists, poets, inventors, financiers, have been what they were because of their "vision," because they were men of "imagination."

People who pride themselves on being "practical" look askance at imagination, thinking it to be something impractical and shadowy; something belonging to the realm of dreams. They confuse constructive imagery with day dreaming. Now, the imagination of which I am speaking is the very antithesis of day dreaming. Day dreaming is the aimless frittering away of the mental powers; creative imagination, on the other hand, gathers together the mental forces, and by focusing the powers

p. 60

of the hidden mind bring into being a definite image. This definite image is the vision which all men of accomplishment possess.

This vision is the basis of all achievement. It is impossible to name a single great man or woman who has not been inspired and guided by it. The reason that here and there in the world's history there have been great characters who have achieved the noblest ends is because theirs have been the noblest visions. It is impossible to create a poor, puny, low kind of image in the mind, and then to win great success in life. As the image is, so your life will be. Therefore if you hold in your mind the vision, or mental picture, of great success or noble endeavor, then in your life these things will become manifested. It cannot be otherwise--because what is held in the mind is later manifested in the life.

Thus it is that a person of poor powers of concentration cannot hold a definite image in his mind, but must be always changing and modifying it, with the result that he gets nothing but confusion and lack of achievement manifested in his life.

p. 61

What you are inwardly, what you think inwardly, what you visualize inwardly, is what your future life will be. Your outward life is modeled on your inward life--it is an exact replica of the life within.

Therefore your subliminal mind is not only the source of inspiration and intuition, it is creative also. Your life is in your own hands, you can make it what you will. Your future is yours entirely, you can build it up with mathematical precision into any form you please. You are free to make or to mar, to build up or destroy. You can climb to the highest heights or descend to the lowest depths. You can be weak or strong, filthy or pure, miserable or happy, unsuccessful or successful, poverty stricken or prosperous, ill or healthy, hated or loved: It is all a matter of Thought-control and Scientific Thinking.

It is now time that you begin to apply some of the things you have learned. Therefore add to your affirmation at night the following:

MINE IS A LIFE OF
OVERCOMING AND POWER.

p. 62

Henceforward I will cease doing and will instead do

I do this by the Infinite Power within me which can never fail.

Where I have left blanks I want you to fill in with (1) whatever bad habit you most wish to eradicate, and (2) to insert the virtue which you wish to put in its place. For instance suppose you have been in the habit of getting up late, swallowing your breakfast hurriedly and rushing to business, getting all behind with appointments and correspondence, developing indigestion, headache and peevishness in consequence. Supposing this is the case (of course I only use this as an illustration), you will fill in the words to suit, so that the sentence will read something like this, supposing your proper time for rising to be 7 a. m.:

Henceforward I will cease getting
up late and will instead get up
punctually at 7 a. m

or better still, you can command yourself to wake at 6:30 and spend half an hour in meditations and the saying of affirmations,

p. 63

[paragraph continues] You will then be quite ready to rise at 7 o'clock.

Immediately following the affirmation, visualize a picture of yourself waking in the morning. "See" yourself open your eyes and look at the clock. "See" that the time is 6:30. "See" yourself engaged in concentration, meditation and making of affirmations. "See" yourself look at the clock again, and at 7 o'clock "see" yourself get up and go to the bath room. The more clearly you can picture this scene the easier will you find the task of getting up to be.

You may not be successful the first morning or two, but if you **persevere** you will find that you have by the use of affirmations complete control over yourself. The more successful you become the stronger does your Will-power grow.

If you are in the habit of going to bed too late you can add to your morning affirmation the following:

"Henceforward I will cease going to bed late. I will instead go to bed at 10. At 10 o'clock tonight I shall feel sleepy and tired. I will then go to bed."

p. 64

After making this affirmation, visualize yourself as you will appear at 10 p. m. You are, we will say, sitting reading or working. You "see" yourself look at the clock. You "see" yourself put your book or work away and go to bed. Persevere with the visualizing until you can see every detail with great vividness and distinctness.

Make this affirmation and create this mental picture and you will find that what you have affirmed and visualized will come to pass exactly as desired. Before you is unfolding a life of perfect self-control and overcoming. When you have become master of yourself, first in small things and then in the greater, you will have become master over your life, your circumstances and your destiny.

Not only is it necessary that you should overcome habits in this way by reversing them, but it is also necessary that you should reverse all your wrong ideas of life and the Universe, replacing wrong and harmful ideas by Truth. One of the objects of this course is to dispel old erroneous beliefs, and thus to change your mental outlook.

p. 65

In addition it is necessary that you should reverse every thought and suggestion of a harmful character directly it comes to you. A thought may come to you such as: "You will fail, you can never succeed." Now if you allow that thought to enter your mind it will weaken you, paralyze your efforts and bring failure into your life, just as surely as day follows night. Therefore as soon as it comes to you you

must kill it by denial. In this case you would raise yourself in thought to your perfect mental world and say, "There is no failure. I am a perfect Mental creature living in a perfect Mental World, all the potentialities of the Infinite Mind are mine. I cannot fail." Say this over several times and then affirm: "I am Success, within me are Infinite Powers; I am success in all that I undertake."

Every time that you do this you drive failure further and further away and establish success more firmly in your life. The oftener you do this, provided that you get a clear concept of your perfect Mental World, and, as it were, breathe its atmosphere. the more rapidly you will progress. Do not, however, strain and worry after results, instead

p. 66

seek to adopt and maintain a calm, serene, confident attitude, above the worries and cares of life.

Again, the thought may come to you, "there is that pain again, I am going to have one of my bad attacks." If you allow this thought to enter your mind you will have that bad "attack"; it will surely come and nothing will be able to keep it away. The "attack" is only effect, the cause is the thought within your mind, and no amount of medicine will be able to help you because it cannot touch the "cause," and can only tinker about with the "effect." Such efforts are on a par with trying to keep the ocean back with a broom.

Therefore when the pain and thought come and seek admittance at the door of your mind, immediately deny their existence, **They have no real existence**. You, the real **YOU**, are a perfect mental creature in a perfect mental world, where there is no such thing as pain or "attacks," and if you realize this you can never be ill. It is only when you let thoughts and suggestions of pain and illness come into the mind

p. 67

that pain and illness become possible in your body, because what happens in your body and life is an exact reflex of what you hold in your mind. Therefore if you deny pain and sickness in your perfect Mental World, then at once the pain will cease. In lesson 2 I told you that by denying evil you not only killed the thought of evil, but that you also destroyed the evil itself, and that later you could prove the truth of this. This you can do with pain. If, when in pain, you will rise into your perfect Mental World and deny pain, then the pain will go away almost immediately. After denying pain and sickness, affirm perfect health. The denial will kill the harmful thought and cleanse the mind, and the affirmation will heal and build up and make all future attacks weaker. By this method you can "reverse" every harmful thought, belief and emotion.

It is necessary when you deny any evil, no matter what it may be, that you clearly realize that you are denying apparent evil to exist in the material world. For instance, if you have a carbuncle as big as your fist at the back of your neck it is foolish

p. 68

to deny that it exists, because it does exist as much as anything can be said to exist in this transient world.

There are, however, two YOUS. There is the material YOU, and there is the sublime mental and spiritual YOU. The material YOU is a transient fleeting material person, the real YOU is a glorious mental and spiritual creature, imperishable and eternal. When you (the real YOU) raise yourself into your Perfect World of Mind, you leave the imperfect and coarse material body behind, and it is the sublime YOU, the perfect Mental and Spiritual YOU who, in a perfect World of Infinite Good, Purity and Perfection, deny that there is a carbuncle. You, the sublime YOU, have no carbuncle, it is only the material YOU which you have left behind which has a carbuncle. By raising yourself into your Perfect World of Mind you transfer your consciousness from the material world to that Transcendental World of Infinite Perfection which our greatest philosophers and thinkers have always realized to exist around us and above us. This is why, as you raise yourself into your Perfect World

p. 68

of Mind, your pain disappears like the sound of a band dying away in the distance; it is because you have transferred your consciousness from a material world to a mental or spiritual one.

If, when you have entered this Perfect World of Mind you deny the evil that is troubling you (by this you do not deny that it exists in your material body but only in your radiant mental body) and if you then meditate upon the Infinite Perfection Boundless Life, Perfect Good, Unsullied Purity and Immeasurable Power of the Infinite Mind which rules this Perfect Mental World; if you will bask, as it were, in the sunshine and happiness of Infinite Perfection and Love of this Transcendental World, then you open your life and your physical body to the action of the Universal Mind, and your material life, circumstances and body become more like the life of the Perfect World of Mind, and your body more like your sublime mental body. Thus if it is a carbuncle that is troubling you, then it will disperse and your body become quite healthy. The clearer your concept of the

p. 70

[paragraph continues] Perfect World is the more rapid and certain are the results in your life, body and circumstances.

Every time you rise to your Perfect Mental World and deny evil, every time you realize and bask in the infinite Perfections of the ideal world, each time that you do this, evil is destroyed in your life and body, and good is installed in its place. Therefore, the more you live in your Perfect World the more perfect will your life and circumstances become.

Remember, therefore, to always retire into yourself and to rise into your Perfect World of Mind before making a denial and an affirmation.

MEDITATION NO. 3

To be pondered over between the hours of 6 a. m. and 9 a. m. and 9 p. m. and 11 p. m. Especially just before retiring is recommended.

In the past I have listened to the distracting voices of this imperfect unsatisfying Life of the senses. I have been pulled this way and that, by desire, by impulse, by uncontrolled emotions, and have been influenced

p. 71

by the advice of those who have had no inward knowledge. Henceforth I turn a deaf ear to all these voices and listen only to the inward voice which always speaks with perfect wisdom. No more shall I be perplexed and worried not knowing which way to turn or what to do, instead I shall be guided perfectly by the inward voice of inspiration. I raise my mind above this life of the senses and dwell in the perfect World of Mind. All thoughts and suggestions and states that are not in harmony with the highest good, I reverse into their opposites. Thus do I cleanse my mind, my thought, my life, my circumstances, my world, and build up my life anew.

When perplexed or faced with difficult problems, I retire into my inner self, and, by thought control, I keep out, or "reverse," the unwanted thought, until my inner mind is stilled and calmed, and I can hear the inner voice of wisdom. This voice of wisdom never errs, **never** leads astray, but always guides me toward the highest good. Therefore I have no worry or care or perplexity, because I always know how

p. 72

to act even in the most perplexing circumstances, being guided perfectly by the inner voice of wisdom.

Henceforth there is for me no care, anxiety or worry, because I am guided into all good. Every good and perfect thing is mine **NOW**. Health, prosperity, happiness, peace of mind, all are mine here and now.

APPENDIX

Having for this week past impressed on your Subliminal Mind that it CAN think constructively and drawing upon the All-Knowledge, solve your every problem, it is now necessary for you to tell your Subliminal Mind that it DOES solve all your problems. This week's meditation indicates the way--to retire into yourself--this is the secret. To most students it is a difficult task to still the senses and inhibit unwanted thought, but it is comparatively easy, if, instead of trying to inhibit all thought and keep on concentrating upon it and dismissing every thought of care, worry, business, or anything to do with the senses which comes to you. It must be a thought which

p. 73

will draw you away from the life of the senses to the greater life of the mind and spirit. For instance, the Bible student might with advantage concentrate upon some such words as these: "Thou wilt keep him in perfect peace whose mind is stayed on Thee." Another might say with Emerson: "I am the owner of the Sphere, of the seven stars and the Solar Year," and so on according to what your religion or philosophical views may happen to be. Or you can concentrate upon a mental image of infinite beauty and perfection, the future Golden Age, Paradise, Heaven or whatever is to you the highest, MOST PLEASING and most inspiring. Continue to dismiss all other thought until all worry is killed and the mind and Spirit are at rest. Then say in your own words, something like this: My Subliminal Mind draws upon the All-Wisdom and solves my every problem and difficulty.

p. 74

The life that lies before the student of Truth is one of great glory--of infinite expansion and unfoldment. It does not, however, always appear thus to him. In order to test his mettle, it often appears drab and hopeless. Everything seems to go wrong, and voices whisper "Go back, why trouble any longer, the pursuit is hopeless." If the student does go back he proves that he is not worthy, and for him there can never be the steep ascent to God. But the one who will keep on in spite of all discouragements and opposition, and who proves his worth, passes on to a life of indescribable joy, of victory and achievement, of abundant health and peace of mind.

I affirm for you the life of true freedom. "Ye shall know the Truth, and the Truth shall set you free."

DYNAMIC THOUGHT

Success and Character Building

PART IV

WE now have to deal with that part of your Mind which is the center of all action and the seat of all memory. Not only the memory of this life, but the race memory of all mankind.

This division of the mind we will call the sub-conscious mind, we will do so in order to distinguish it from the mind of creation, intuition, and inspiration, which we have already considered, and also from the objective or conscious mind which will be described later.

This sub-division is not orthodox according to the ordinary teachings of psychology. The usual practice is to term the whole of the submerged mind sub-conscious. That this is not correct must, if we

p. 77

think for a moment, be apparent. The sub-conscious mind acts only according to instruction and instinct. Thoughts and commands flow from the seat of the Will through the conscious mind down into the sub-conscious mind and are immediately acted upon. The sub-conscious mind is a blind intelligence. It cannot reason--it can remember, it can act--but it cannot think, plan or reason.

Yet we have a mind within us that can inspire, create, and bring forth the most wonderful thoughts. A mind which can solve our most complicated problems, that can guide us through the most difficult situations if we will but trust it. This cannot be the sub-conscious mind because we have already seen that this is a blind intelligence acting only upon instruction, suggestion and animal instinct. Therefore, there must be a mind or minds other than the sub-conscious, and this I have termed, for the want of a better word, the subliminal.

The sub-conscious mind is a kind of a sleepy giant, or a slumbering volcano. It

p. 77

only requires arousing to cause it to manifest extraordinary power.

It is a vast and wonderful intelligence, so wonderful that our consciousness cannot form any conception of its wonders. All that we know is that this wonderful center of life and action is as far above our understanding as our own consciousness is beyond the comprehension of a beetle.

Yet this sub-conscious mind of ours is subject to our will and guidance. Within us is this wondrous power--the almost infinite intelligence; yet its use and control are in our own hands.

Unto us is given the ability to govern a power whose extent we cannot gauge, to direct an intelligence so great that it is impossible for us to grasp its full significance.

The sub-conscious mind is the center of all action. It is by this mind that everything that we do is accomplished.

It is the personification of tireless energy. It works constantly, it never sleeps; for while WE sleep the sub-conscious mind is busily engaged in repairing and rebuilding the body.

p. 78

Whatever thought we allow to pass into the sub-conscious mind is translated into action. This is why a thought has been described as "an action in the process of being born."

The great lesson for you, dear reader, to learn is this, that if the sub-conscious mind translates each thought into action, then thought control is the one great transcendental fact of life. If you possess the power to control your thoughts, you have at once the power to control your actions. If you can control your actions what a life of possibility opens before you!

One of the principal causes of failure in life is due to inability to control the thoughts. Wrong thoughts reach the sub-conscious mind, these are translated into wrong actions and these bring failure and disaster in their train.

When the thoughts are uncontrolled, then the sub-conscious mind will act upon any thought or suggestion that may "float" in.

Now thoughts and suggestions are born

p. 79

not only within the consciousness, they are also received from without. Like a wireless apparatus which receives messages through vibrations in the ether, so does the human mind receive impressions from without.

Thoughts are things, are entities, have form and substance and are eternal. Thoughts impinge upon your consciousness and unless you are able to reject them they will enter the sub-conscious mind and bring forth action in your life and conduct.

If therefore the thought be evil, then evil will result, if of weakness then failure will follow, you cannot prevent the action once you have entertained the thought.

In the same way if you entertain a noble thought, a noble action will result. If thoughts of success and power are dwelt upon, then success and power to accomplish will be manifested in your life, and circumstances. It is thought that rules your life, therefore if you govern your thoughts you control your life.

Suggestion meets you at every turn. Kind friends with the best of motives "suggest"

p. 80

ill-health to you when they remark on your pallor. Their well meant remarks of "How ill you look" send a suggestion of sickness to your sub-conscious mind, which later manifests itself in real sickness in the body.

Articles in your daily paper on diet, Influenza and other topics again suggest illness to you; even the advertisements suggest that you have Kidney disease or worse, and that to save your life it is necessary for you to take certain tablets or pills. The newspapers themselves do their best to suggest evil to you. The columns are full of the seamy sordid side of life. If any man commits a crime, it is reported in the papers. If however he resists temptation and instead does a good deed, no notice is

taken. Therefore newspapers give an entirely false presentation of life. The press closes its eyes to the good and presents the evil and thus suggests evil to you, which if you do not watch it, will produce evil in your life.

For every bad deed reported in the papers, a thousand good actions go unrecorded.

p. 81

[paragraph continues] The world is full of noble deeds and gracious thoughts, and they can be seen and realized by those who look for them.

Therefore be very careful what newspapers you read and how you read them.

Avoid reading of the evil, seamy side of life; instead, look for the good, and you will find it. When reading your paper devote your attention to the large things, those which will go down in history. Avoid that which is mean and petty--thus will you avoid unwholesome and dangerous suggestion.

Newspapers, periodicals and some books would have you believe that life is an unlovely thing. Even some hymn writers have dared to describe the world as a vale of tears and life as a long drawn out woe. Do not believe these wicked

suggestions. Life is a gracious and lovely thing. It is full of beauty and love and peace and happiness. Life is what we make it, we can make it sublime or we can make it savor of Hell. It is in our own hands. Therefore do not read either papers, books or

p. 82

magazines that do not present life in a joyous and optimistic way. Avoid low class scrappy reading. Read instead good books by great minds. Imbibe noble thoughts. Read good poetry if you can. Seek the beautiful, the noble, the true, in your reading and in your fellow men, and you will find them and be richly blest thereby.

"How then," you ask, "can I escape all this harmful suggestion'? I am conscious of evil in my life. I do not know what to expect next. How then can I cast out evil and avoid all these harmful suggestions that impinge upon my consciousness from a thousand different sources?"

The answer is,

BY DENIALS

First of all I want you to understand that your life consists only of that which is in your mind. Your world also is really nothing more than a reflection of your own mind and what is in your own mind. It is because of this that two people in precisely the same circumstances will each find life and the world very different. One will see in life great joy and much cause for thankfulness,

p. 83

and the other may experience only unhappiness and disappointment. The difference is not in circumstances but in the mind. The mind is the real thing, the world is transient and fleeting, and has, philosophically speaking, no REAL existence, but MIND endures.

The natural or "mortal mind" view of life and the world is almost always the exact opposite of what is the real spiritual truth and fact. Metaphysics tell us that the visible world is an inverted reflection of the real. If then it is inverted, it is natural, until our spiritual or inner eyes are opened to the truth, for us to see things as the exact opposite of what they really are. Therefore it is not surprising to find that, whereas the mortal or animal mind of the senses, thinks the world is the real thing and the mind only a shadow, the real TRUTH is, that mind and spirit are real and eternal, and the visible world but a transient and impermanent thing which has no actual reality.

Such being the case then the only thing that really matters is what is in the mind

p. 84

or what is not in the mind. If we have a belief in evil, and thoughts of evil, in our mind, then we have evil in our life. If, however, we can cast the thought of, and belief in, evil out of our mind then it will cease to appear in our life.

By raising ourselves above the sensuous life and realizing our permanent world of Mind and there denying evil, poverty, failure, pain, sickness, unhappiness, or whatever our trouble may be, we kill the thought which is the cause of all our troubles. Then whatever we affirm will take their place. If we deny "evil," then we follow by affirming "good," if we deny sickness, then we affirm prosperity and affluence. By denials we can take out all the evil, care, fear and worry out of our lives and build up in their place by means of affirmations, perfect good, success, affluence, happiness, health, love, peace and courage.

Everything being in the mind, then everything that is taken out of the mind is taken out of the life, and everything that is put into the mind, comes into the life.

p. 85

Thus it is possible with mathematical accuracy and certainty to recreate the life, to cast out all the undesirable and to build up in its place only the beautiful, the good, the true.

Life is what we like to make it. We can make it like heaven itself, full to the brim with all that is good and beautiful, or we can turn it into a perfect hell. Therefore do not accept the suggestions of those, who having failed in life, proceed to call it hard names. We can make life a continual joy, if we create a heaven within us by the quality of our thinking and mental processes. All that we see in life, all that we experience, yea, even life itself, is but the outward expression of the life within. The life within is built up by our thinking.

You will have seen by this time the purpose and value of affirmations.

Affirmations are concentrated thoughts. Back of each affirmation is a strong emotion and this gives it tremendous driving force.

Not only do affirmations impress the sub-conscious mind thus producing action in

p. 86

accordance with the Will, but they project outwards from the mind into space, attract forces and help from other sources and bring them to minister and to bless.

Not only so but they also arouse the subliminal mind to inspire, to create, to impart wisdom.

By the use of affirmations all the finer forces are aroused to action and the life is transformed from weakness or ineffectiveness to strength or purposefulness.

By the use of affirmations, the Will is strengthened until it becomes so strong all else has to bend to it.

By the use of affirmations, the body is strengthened and made healthy, and exercise and body culture become a pleasure instead of a duty.

By the use of affirmations difficult tasks and unpleasant duties become easy of accomplishment.

By the use of affirmations it is possible to break bad habits of a life-long standing, and replace them with good ones.

By the use of affirmations we can build up character, mould our circumstances,

p. 87

shape our destiny, captain our soul, we can be what we will, do whatever we desire attain to all our ideals.

Therefore it is of the utmost importance that you should be most diligent in practicing the affirmations--always. Never let a single night or morning pass without spending several minutes in quiet concentration on the affirmation given you in this course.

Reading this course through will do you but little good, it is DOING what it teaches that is going to make you strong and successful.

Mental and Physical lethargy must be overcome. It is by sustained action that you can accomplish, you cannot dream yourself to success, you have to win it.

Therefore you must concentrate, concentrate, concentrate, upon the affirmations and visualizing exercises. The latter are form of affirmation and are of equal importance.

A WORD OF WARNING

Do not keep changing your affirmations. Do not affirm one thing one day and another

p. 88

the next; it causes confusion in your mental World, and makes "confusion worse confounded" in your life. Of course as you overcome weaknesses and bad habits you will alter your affirmations accordingly. You will always find some defect that wants eradicating. Otherwise keep to the affirmations given in these lessons.

By this I do not mean that you are not to make denials, reversions and affirmations at all times adapted to all the varying circumstances and difficulties of life, because these are, for your own protection, necessary.

Thus, if you see a sight that suggests evil to you, a drunken man, an act of hate, a quarrel, an act of immorality; or if you read that which is lowering and depressing and suggestive of lower things, then, for your own protection, you must reverse it.

For instance if you see an angry violent man, if you do not reverse this, the suggestion of evil conveyed to you by this sight will sink into your sub-conscious mind and cause cells to vibrate in sympathy, thus

p. 89

making YOU more susceptible to anger thoughts, besides lowering the tone of your mind generally. Therefore you must raise yourself to your perfect Mental World and deny anger, by saying, "Man being a perfect mental creature, can never be angry. There is no anger in this perfect world of Mind, all is love and goodwill." By so doing not only will you stop the suggestion of evil from harming you, you will also at the same time make yourself stronger than ever before, and, strange as it may seem to you now, you will reduce the anger in the mind of the angry man. The reason of this is, that there is really only one Mind, we are all inlets of the same sea, and if we cast evil out of our own mind, then we also make the world and the minds of others the better by so doing. Thus by purifying himself does man become a savior of the world.

These reversals of denials and affirmations, made in your perfect World of MIND, must be taking place all day; it is in this way that every evil is transmuted into good, every difficulty into accomplishment, every threat of failure into success,

p. 90

and every pain or sickness or disease thought changed into perfect health. This must go on continually, thus will you grow in power daily.

But apart from this you will doubtless have some plan towards which you are moving. You have some ambition to be realized, some creative purpose in your mind which you wish to accomplish. To attain to this end you deny failure, you affirm success, you visualize a picture of that which you wish to achieve. That being so, and having made up your mind, now **STICK TO IT**. Do not change your affirmation, do not alter your mental image. **KEEP IT UNCHANGED** until it is accomplished. If you vary it and change it you will bring the utmost confusion into your life. Therefore do not change, modify or alter the main creative plan of your life, see to it that the image remains unimpaired, getting

clearer and more sharply defined from day to day. If you do this you will see it working out with mathematical precision in your life.

This course has been prepared so as to

p. 91

guide students by a sure and safe path to the goal of their ambitions.

It will guide you if you follow the lessons exactly. Therefore while taking this course, do not read any other metaphysical literature. Concentrate on this teaching, persevere with the "doing" of this teaching, and you will be able, like the writer, to prove and demonstrate its truth in your life and circumstances.

I want you to start seriously to develop your visualizing powers. By this you will improve your memory out of all knowledge, but that is quite a minor matter. What is of importance is that what you create in the form of a mental vision, if persistently held in the mind, will assuredly manifest itself in your life. Thus you have two methods by which you can alter your life, create better circumstances, and achieve success. 1st, by Denials and Affirmations, and, 2nd, by Meditation, Concentration and Visualizing. The two should work together. For instance, you make an affirmation, preceded by a denial, next, you conjure

p. 92

up a mental picture of what you have affirmed yourself to be.

You wish to be successful, therefore first of all you must deny evil and affirm Good, because evil is the general cause of all your troubles and lack of success; next you will affirm Success and follow this by visualizing either yourself in your perfect mental world, radiant and successful, or else dwell only on the perfect world of MIND where there is no failure or limitation of any description.

First you clear away the mist of evil which clouds your vision and numbs your faculties and crowds your life with difficulty, this you do by killing it by the use of the denial "There is no evil." Use this denial until the mist clears away and you get a clear view of your perfect world of Mind, then affirm "There is only Infinite Good." Then deny poverty and failure, because they have no part in a perfect world, neither can they affect you, who are in essence, a perfect mental creature.

Having killed failure and poverty by denial, then affirm "I am Success, I am a perfect

p. 93

mental creature, one with the Source of all Good, part of the Universal Mind." "I am Success, like a magnet I attract to me all that I need." "A thousand invisible

forces hasten to do my bidding." I am carried along by an irresistible power, I am Success, Success, Success.

Make this affirmation preceded by the denials, night and morning, always making the affirmation in "Your perfect mental world," buttress it up by repeating it during the day, each time raising yourself to your higher world; do this, and you **will revolutionize your life**.

In order to increase your powers of mental imagery, do the following exercise:

Take a simple flower, or picture, and gaze at it very attentively for several minutes. Examine it in every possible way. Impress every detail upon your mind, then close your eyes and call up an exact mental image of the thing you have been looking at. If the image is crisp and sharply defined with no details missing you will have

p. 94

done well, if not, keep on trying until you succeed.

When you go into a strange room or office examine carefully every detail; where each piece of furniture is, what pictures are on the walls, what is on the floor, the kind of fireplace and everything else that forms part of the furnishing. After you get home or when in the train, close your eyes and recall, by making a mental image, as much as you can, of what you saw. Practice this visualizing as much as possible during the coming week, and make affirmations to suit your growing developments. Whatever your need may be, you can make a denial and affirmation to supply that need. Whatever difficulty you have to face you can overcome it by denial and affirmation made in your perfect World of Mind.

This course seeks first to build a firm foundation of character upon which you can later erect the superstructure of success. Seek first to eradicate all weaknesses of character and in their place install their opposites. For instance, if you have been a procrastinator, become instead noted for

p. 95

your instant action. If you have been pessimistic, become cheerful and optimistic instead. If unpunctual, become the most punctual person who ever lived. If you have been sullen and morose, seek to be bright and cheerful. All this is possible and really quite easy of accomplishment, by the use of denials, affirmations and mental imagery.

When you have built up your character, the road of success will become comparatively easy, because success is principally a matter of character.

The elementary general affirmation has now served its purpose and must now be strengthened. You have progressed sufficiently to join us in the greatest denial and affirmation of all, which is

There is NO EVIL
Only INFINITE GOOD

It is very difficult for the beginner to realize that "There is no evil." There are entities in your mind which prevent you

p. 96

from understanding this truth, but they will be cast out by the denial. So powerful is this denial that it makes some people quite ill at first. But this only proves how great is the cleansing work that is going on in the depths of the mind. Keep on making the denial night and day; keep looking up into your perfect world of mind, and after a time you will suddenly realize that FOR YOU there is no evil, only Infinite Perfection and everything that is beautiful and true. Precede every other affirmation by this denial and affirmation. Before starting any important work make use of them; and previous to engaging in any meditation, always use them; raising, at the same time, your mind into its perfect world.

By this means you will so cleanse and strengthen your mind that you will transform your life.

For meditation this week think upon these words of James Allen:

"The soul that is impure, sordid and selfish, is gravitating with unerring precision

p. 97

toward misfortune and catastrophe; the soul that is pure, unselfish, and noble, is gravitating with equal precision toward happiness and prosperity. Every soul attracts its own, and nothing can come to it that does not belong to it. To realize this is to recognize the Universality of Divine Law."

And also upon these words of Buddha:

"All that we are is the result of what we have thought; it is founded on our thoughts; it is made up of our thoughts."

And again, these further words of James Allen: "Your own thoughts, desires and aspirations comprise your world, and, to you, all that there is in the Universe of beauty and joy and bliss, or of ugliness and sorrow and pain, is contained within yourself. By your own thoughts you make or mar your life your world, your Universe."

p. 98

Referring to page 92 of this lesson, third paragraph from the bottom, it should be stated that quicker results will be obtained if in addition to visualizing yourself radiantly successful, you will create a sharply defined picture of the exact success that you wish to achieve. If it is money that you want then "see" the money falling in showers upon your desk, if it is service to others that you desire, then "see" yourself nursing the sick and ministering to the broken-hearted, whatever you picture in this way persistently, will, in time, be brought to pass in your life. Nothing ever "happens," it is always "brought to pass." You cannot get what you want merely by a pious wish, you have to work for it by mental imagery, then in time the way will open for you in a most marvelous manner.

Continue to practice concentration on one thought or mental image, inhibiting all other thoughts until the senses are entirely stilled. Then say as before: "My Subliminal Mind draws upon the All-Wisdom and solves my every problem."

DYNAMIC THOUGHT

Success and Character Building

PART V

THE Objective or Conscious Mind is the outer or surface mind of mind. It is the finite mind of very close limitations. It receives impressions through the organs of sight, hearing, taste, touch and smell. It learns from books, speech, experience and experiment.

We have seen that the subliminal mind is one with the Infinite Mind of the Universe, differing only in degree and not in kind, yet this is useless if the objective mind does not make use of the potential powers lying dormant within.

We have also seen that the so called sub-conscious mind is pregnant with tremendous power, and that it is a wonderful intelligence

far exceeding anything that the objective consciousness can grasp or understand. Further that this is regulated and controlled by thoughts, impressions and suggestions, coming through the conscious mind. Therefore this great intelligence is ruled and governed, or ought to be, by the objective mind. Yet of what use is all this if the mind of the senses does not govern wisely or does not govern at all, but lets the sub-conscious mind run amuck, as it were, and acting upon instincts and false impressions, untruths and harmful suggestions, turn the whole life into an inferno of trouble and difficulty?

Therefore you will see that the objective mind, although very limited, is, in a way, the most important of all, at any rate as far as this life and consciousness are concerned, for through it the Ego governs or can govern the whole of the submerged mind.

The Ego is the "I" part of man. It is his personal individual inner self.

The real "YOU" is your individual Ego.

The real "YOU" within is seeking expression through your minds and then through your brain and body and outer life.

It can only do this properly when the Will is strong enough either to carry out, or force your minds to carry out, the commands of the Ego.

Suppose the real inner "YOU" says to the Will: I wish to succeed in this undertaking. We will imagine that "this undertaking" is a course of study which requires a great deal of application and perseverance, and a certain amount of sacrifice of pleasure for its accomplishment. It necessitates working while others are playing, the resisting of entreaties on the part of friends to join them in their pleasures.

After receiving its instruction, the Will passes on the order through the conscious to the sub-conscious mind, but unless your Will is naturally very strong it does this in a half-hearted manner. Although this supposed course of study is of the utmost importance, for without it you cannot succeed

p. 102

in your profession or calling, yet the Will is so weak it cannot impress this sufficiently upon the sub-conscious mind, with the result that there is very little driving force behind your efforts.

For a time the studies go along successfully. For one thing the first lessons are always easy, and for another, there is the novelty and freshness of the new work, and the glow of self-satisfaction at having entered upon a self-appointed task.

But after a time the tasks get more difficult and require more application and concentration, the calls of friends to join them in their pleasures become more insistent, and the Will not being strong can no longer deal with the situation. The Will, through weakness, allows suggestions such as "the task is too difficult," "others are enjoying life why should not you?" "others can get on in life without working themselves to death, so why not you?" to pass down into the sub-conscious mind. The latter knowing no better and acting entirely upon suggestion, responds accordingly, with the result that the lessons are flung aside, games

p. 103

are indulged in instead, and another failure is written large on the scroll of your life.

Suppose on the other hand that your Will has been reinforced by affirmations. First, the sub-conscious mind is deeply impressed. It realized that this self imposed task has to be accomplished somehow, no matter what the cost may be in hard work, perseverance, discomfort and self-sacrifice. Therefore from the very first there is great driving power put behind your efforts. A concrete well-defined image of the object of your endeavor, the successful ending of your studies, the pride of achievement, the pleasure it will give your friends, the great assistance it will be to you in your profession, the increased status, the enlarged income, the better house, the improved condition of living for those dependent

upon you, all these combined in one sharply defined image, are impressed upon the sub-conscious mind so deeply that they form a pattern upon which the mind will concentrate all its intense energies, activities and powers. The energies and powers of the

p. 104

mind working on definite lines laid down by the Will, create in the life a complete replica of the image which has been held in the mind.

When studies become difficult, instead of faltering, the mind puts forth greater effort, generates more power, and overcomes the subject of difficulty. When friends try to entice you to leave your task and join them in their pleasure, then entreaties fall upon deaf ears. You reply, "I must complete this course of study," or "I must pass this examination," "when I have succeeded and won the position I seek, then, and not until then, I will unbend a little."

This is why very few men succeed and many fail. Most men have not the staying power to succeed. They have the desire to succeed but they lack the force of character, and the necessary will-power to carry their plans to fruition. Some men are full of splendid ideas, but they never carry them out. They see their opportunities, but lack the strength to take advantage of them.

Such a man always has plenty of excuses

p. 105

for his non-success--any reason but the right one. He will never admit that it was his Will that failed. Circumstances, he tells you, were against him. Nobody would help him at the critical moment. Something or other "happened," which accounted for his failure.

And so it was that he gave up his little business, just at the moment when it needed but a little push to get it past the corner and on the road to a permanent success. Now he works for another man and for the rest of his life will be a servant and nothing but poverty and the workhouse to look forward to in his old age. The number of men endowed with the necessary strength of will to succeed by will-power alone, is comparatively small. For one who can succeed in this way there are thousands who must fail. These thousands of failures might be turned into successes if they only realized the Power within them, and understood the wonders than can be wrought from affirmations, and mental imagery. Men and women endowed with but the ordinary amount of will-power can

p. 106

achieve success beyond their wildest dreams when they have learnt to use their true Inward Powers, and to reinforce their Wills by the use of affirmations and mental imagery.

But it must not be thought that because you are being taught valuable metaphysical knowledge that you can neglect your Will. On the contrary the training of the Will is of the utmost importance.

In order to succeed you need imagination and vision--faith in yourself and the power within you--but more than all else, staying power is required, and this is largely dependent upon the strength of the Will.

Desire to succeed, energy, ambition, ability, intellect, imagination, capacity, large ideas, all are good, all vitally necessary for the achievement of success, but they are all useless if "staying power" is lacking. If the will is weak then nothing can be accomplished.

Therefore one of the primary objects of this Course is the building up within you

p. 106

of that staying power, that strength of purpose, that stability of character, that inflexibility of Will, that are necessary for the achievement of the highest success.

While it teaches valuable metaphysical knowledge which gives you a tremendous advantage in life, because it reveals to you your inward powers, and shows you how to use them, yet these powers and forces have to be controlled by your Will, otherwise they may work harm instead of good.

Do not misunderstand me, I do not teach that, except in a very few cases, success can be won by will-power alone. It is not will-power that creates, inspires and attracts success. It is the subliminal mind that is the fountain of perpetual power and the storehouse of wisdom. It is the sub-conscious mind that provides the driving power, but it is the Will that provides the staying power.

The Ego decides what is to be done. It is the Will that compels the sub-conscious mind to carry out the wishes of the Ego. It is not the will that executes, it is the power of the sub-conscious mind.

p. 108

All other systems of instruction with which I am acquainted teach a series of gymnastics for the objective mind, and a kind of Will training by brute force. It is a joyless quest-seeking success along these lines. It is equivalent to trying to start an automobile engine with the petrol turned off, or without first switching on the electric current.

"**Scientific Thought**" arouses the latent powers within, puts the student in touch with all the Cosmic Forces, and trains the Will in order to direct them towards the accomplishment of his ambitions.

The ordinary and time-honored way of trying to develop the Will by brute force is almost always unsuccessful, and, even when it succeeds, is an extremely slow and painful method.

In this course of lessons the strength of the Will grows almost imperceptibly. All the affirmations and exercises if done systematically and thoroughly will strengthen your will-power out of all knowledge. If you will pay great attention to the affirmations

p. 109

and persevere with the visualizing you will find that your will-power will increase to such an extent that you will become a new creature. Therefore pay the greatest attention to these things so that your will-power may increase and its development keep pace with your increase of knowledge.

Affirmations rob the training of the Will of half its terrors. If you affirm calmly and steadily and confidently that you will perform some difficult or unpleasant duty at a certain time, you will find, when the time comes, that there will be an impulse urging you to perform that duty. And when you screw up your courage and go and do the thing you dread or dislike, you find to your surprise that it is not half as difficult or unpleasant as you thought it would be.

This is the power of the sub-conscious mind. It not only urges you to act at the proper time, it also supplies you with the power to act.

p. 110

It must be pointed out here that when the sub-conscious mind gives you this impulse, **it must be obeyed**. If, we will say, you have affirmed, both over night and early in the morning, that at 3 p. m. you will go into your chief's office and ask for a raise of salary, then when the time arrives **go and do it**. Fear will say, "he is very stern, unpleasant man and will only snap your head off--put it off for another day." Instead of listening to the voice of fear, deny it, and say, "there is no fear, man is a perfect mental creature and can know no fear," then affirm "I am courageous and fear no man," "I am Success. I attract Success by the Infinite Power within me," and buoyed up by this, **go and see the man at once**. You will find him far easier to deal with than you expected. If you do not get the raise, you may pave the way for it, or by finding out why your request is refused, you may be able to make a raise possible in the near future. In any case you have

done yourself good, you have strengthened your Will, and lost your fear of a man you formerly rather dreaded.

p. 111

[paragraph continues] If, however, you listen to the voice of fear, and put the dreaded interview off until the morrow, you do yourself a grievous harm.

If you affirm that you are going to do a certain act, and then do not do it, even when your faithful sub-conscious mind gives you the helpful impulse, then you are destroying your mental powers root and branch. You are deliberately slamming the door of progress and achievement in your own face.

If you have an alarm clock, and set it to act at a certain time in the morning, and then get up directly its bell rings, that clock will always awaken you. If, on the other hand, you turn over when the bell rings and go to sleep again instead of rising, then never again will you be able to hear the clock ring. As an alarm clock it will be useless.

So it is with the sub-conscious mind. When it prompts, **obey it**, for if you do not, it will soon cease its promptings, and this wonderful power will be lost to you.

So you see that by the use of affirmations

p. 112

you can so influence the powers within you that things impossible to you before become comparatively easy of accomplishment. The only condition being that you act with decision--that you go fearlessly forward and do exactly what you have planned to do.

Now I want you from this time forward to do each day something that is unpleasant or difficult but which you really ought to do.

It may be that you really ought to go to your dentist, you are aware that your teeth are getting rapidly worse and that the dentist could stop the mischief if he were given the opportunity, thus saving you much pain, loss and ultimate expense. You know that your digestion, and consequently your general health, are suffering through this neglect and yet you keep putting the matter off. It means the trouble of arranging appointments, the sacrifice of a certain amount of time, and the expenditure of money; also, it is unpleasant to say the least, so you have been letting the matter drift.

Or it may be that there is a certain man

p. 113

you ought to go and interview. You know that if you could get him interested a lot of profitable business would follow. You have, however, put off visiting him from time to time because he is a great man and has an antipathy to people such as yourself. You know that if you do see him you will most probably be snubbed most unmercifully, and that no business will result. For these two reasons you have avoided what promises to be an unpleasant interview.

Whatever the unpleasant duty may be that you decide to perform, you should prepare the way by denials and affirmations.

For your visit to your dentist you can deny and affirm as follows: "There is nothing to fear at the dentist; there is nothing that he can do to me that I cannot take smiling." Therefore

tomorrow at 11 a. m. I will write (or
'phone) for an appointment with Mr. --
----. He will put my mouth in splendid
order and this will benefit my health.

p. 114

After saying the affirmation over several times, visualize a picture of yourself in your office. You see yourself look at the clock on your desk. It is 11 o'clock. You see yourself take up the telephone and ring up Mr. ----- and hear yourself arrange an appointment. Or you see yourself dash off a note to your dentist asking for an appointment.

Next, you picture yourself in perfect health and your mouth in splendid order.

The next day you will have no difficulty in carrying out what you have affirmed.

If it is a difficult interview that you decide to undertake, make the affirmation for three or even seven days if possible before the interview takes place. Proceed as follows: Raise yourself up mentally into your perfect World of Mind and deny fear. Say: "I am a perfect radiant mental creature, I am one with the Infinite Universal Mind, therefore I am full of courage. No one can make me afraid." On ----- day at noon (or any other time you can arrange) I will interview Mr. -----.
He will hear what I have

p. 115

to say and the result of the interview will be satisfactory to me. I do this not by hypnotic power which is evil, not by mind domination, but by the Law of Attraction." After affirming in the usual way, visualize your interview. Imagine yourself engaged in conversation with Mr. -----, who seems interested in what you are saying. See yourself entirely at ease and quite natural in your manner. See yourself making a satisfactory end to your interview. Do this very earnestly

every night and morning until the interview takes place. When it does take place you will find it will be more satisfactory than ever you had dared hope.

When you have learned in this way to act with courage and decision, you can leave off using affirmations for such small matters and use them for more important things.

As you progress in Scientific Thinking you will find wonderful possibilities opening up before you, so that you will always find a use for all the time that you can devote to denials and affirmations. As you advance in knowledge and power, you can

p. 116

transfer your affirmations to more difficult problems, Your character is constantly growing in strength and virility, and things that were impossible at one time become easy of accomplishment, but always front of you lie fresh fields to conquer; there is no limit to the life of the Mind.

Before every affirmation, make the great mind cleansing denial, "There is no evil," and its complementary affirmation, "Only infinite good." Every time that you make use of these you have taken something evil out of your life and in its place put something good. If you use them a hundred times a day it will not be too many. You cannot use them too much.

The visible world is described by some deep thinkers and metaphysicians as "heaven obscured by a mist of matter and evil, through which it is seen but faintly and falsely." If this is so, and it is to a certain extent true, then every time that you make use of this great cleansing denial and affirmation you disperse some of the mist, so that you can see heaven a little more clearly. Be this as it may, it is certainly

p. 117

true that the use of the denial of evil and the affirmation of good, do indeed remove evil and replace by good, so that life becomes happier, brighter, more prosperous, and harmonious; even the flowers and trees and our fellow creatures become far more beautiful and lovable than ever before. The world and life are surpassingly beautiful, but not if you view them with a jaundiced eye. If life and the world are not entrancingly lovely to you it is because your eyes are obscured by a mist of evil, or your mind is clouded so that you cannot perceive and understand.

If you will deny evil and affirm good at every possible moment, you will, every time you do so, make the beauty and grandeur of life and the loveliness of the world more apparent to your senses. If you will persevere day after day and week after week and month after month you will come to that stage when you

will see things as **they are**, face to face; you will then be unable to find any words with which to express the glories which you behold.

p. 118

And not only do beauty and loveliness, happiness, joy and content, come through the denial of evil, and the affirmation of good, but the same thing applies to circumstances. Poor or difficult or unpleasant circumstances are all evil. Poverty, lack and want, are, like disease, quite foreign to that which we know as "good." By the denial of evil we cast out all these undesirable conditions from our lives, and by the affirmation of "good" we attract into our lives true success and prosperity and freedom from every kind of lack and limitation.

Every time we do this we make our lives a little better. It is by constant and continual use that we not only stem the tide of evil but make progress in the right direction. Therefore the denial: "There is no evil," and the affirmation, "Only Infinite Good," should be as much a part of your life as breathing.

Continue with the same general affirmation and visualizing exercises, and make

p. 119

your own denials and affirmations as you need them every hour of the day.

MEDITATION

Take a simple flower. Examine it carefully. Note its purity and sweet loveliness. All poets, who have ever lived, have never been able to describe, adequately, its beauty and fresh purity. This flower is an expression of the Universal Life of Mind, as I am an expression of the Universal Life of Mind, therefore we are brothers and sisters. There is only one Life, one Mind--the Universal, and I and this flower are but individual expressions of that Life and Mind.

This flower is a messenger from the Unseen. It tells me that there is no evil. The intelligence that produced this lovely emblem cannot be evil, cannot produce evil, therefore there is no evil, per se, only that which exists in my own animal mind.

Therefore I hear the voice of the flower say in silvery accents: "There is no evil, only infinite Good." And I am content.

p. 120

APPENDIX

Continue to practice concentration upon one thought or image to the exclusion of all other thoughts and images until the mind is perfectly calm. When you have

thoroughly mastered this, and NOT before, you may begin to make use of this wonderful intelligence which you have harnessed to your service. This is explained fully in Lesson XI but in order that you may start getting results at once the following instruction is given: Just as you are falling asleep, calm and still the mind in the manner shown and when you have succeeded, bring your problem before your mind and affirm that while you sleep your Subliminal Mind will solve your problem and give you the answer in the morning. Next dismiss the matter from your mind and go to sleep. In the morning, when you are awake, refuse to worry about your problem or engage in nerve-racking thought about it; instead still the mind as before and the answer will

p. 121

come. If you have been an early student of the Bible it may come in the form of a text; if you have been brought up on proverbs and worldly wisdom it may come in the form of some wise old saying, or, to some, it may come in the form of a whisper. The more you practice this, and make use of this faculty, the clearer and more certain will be the results.

Read this lesson over as often as you can find time to do so; it cannot be absorbed all at once.

Hold in your mind a sharp definite picture of the success you have planned. If it is money that you desire, then see money in abundance pouring in streams on to your desk. If it is health that you need, hold a picture of perfect health ever before your mental eyes. If it is a wealthy practice, then mentally "see" yourself in a perfectly appointed office receiving wealthy clients in large numbers, and "see" them waiting patiently in queues for their turn to see you. Whatever it is that you desire, no matter whether it be invention, genius, love, friends, house, lands or service to others, picture it very definitely and distinctly and hold this image over before your mind, keep constantly calling it up, and every time that you do so let the sight thrill you with pleasure. As you call up the picture affirm "I am Success," and believe that it is already yours. Keep on affirming success, and visualizing success, and it will surely come and in much larger volume than ever you imagined possible.

I wish you the highest possible success.

DYNAMIC THOUGHT

Success and Character Building

PART VI

THE Objective or conscious mind is the mind of the senses. It learns from books, persons, experience and experiments. It reasons on things learnt, and on thoughts received from a variety of sources; and having passed judgment, rejects some things as error, and accepts others as truth. Things considered to be truth are passed down into the sub-conscious mind to add to its existing store of memory and experiences.

Whatever is passed to the sub-conscious mind becomes translated into action. Thus if immoral or impure thoughts are entertained, then immediately physical changes

p. 124

take place in the body, which are simply these thoughts being translated into action by the sub-conscious mind. Thus if one repeatedly imbibes this class of thought, a time arrives when one is compelled by the sub-conscious mind to indulge in immoral practices. This is why many people who have been all their lives apparently quite moral, and well behaved, suddenly break out into flagrant immorality. It is a great surprise and causes great distress to relations and friends. They think that it is a sudden transformation, or that it is due to a certain temptation, or to the evil influence of a certain wicked person. It is instead none of these things. It is simply the result of evil thinking. Evil thoughts produce evil actions. Evil thoughts also attract other thoughts just as evil as themselves. In the same way a person who indulges in evil thinking, attracts other people of similar character.

There is a law running through the Universe which is that "like attracts like," and the operation of this law is unalterable.

p. 125

[paragraph continues] Think evil thoughts, and you will assuredly attract others just as evil, which will help to drag you down. If a man thinks evil thoughts he will become evil in word and deed. Let him think evil thoughts and he will attract other people even worse than himself. In the same way if you entertain thoughts of failure, if you doubt your ability to succeed, if you feel that circumstances will arise which will "swamp" your business, then you will attract streams of "failure" thoughts which will help to keep success away. Not only so, but you will attract other people of a similar nature, whose pessimism will help to complete your final discomfiture. Like always attracts like. Thus it is that "failures" always drift together, just as men of a successful type always draw to themselves others of the same type of mind. "Birds of a feather flock together" has behind it an unalterable law.

It is the same law that makes it impossible to think or fear sickness, disease or ill-health, without drawing to yourself streams of thoughts of, a similar nature

p. 126

which cause certain cells to vibrate in the sub-conscious mind, and thus produce disease. And not only by so thinking do you produce disease, . but you also attract diseased people to you, who help by their "diseased mental outlook" to make your illness become more firmly seated.

The reverse is of course equally true. If you entertain "pure" thoughts you will attract thoughts of a similar kind from out the ether, and be strengthened and blessed thereby. By the same law you will attract other people of lofty minds who will aid you in your upward climb.

If you entertain beautiful thoughts, you will draw to yourself a constant stream of thoughts of a like nature, and you will attract to yourself friends of a noble and inspiring character.

In the same way, if you allow thoughts of success only to be held in the mind, and chase away all thoughts of failure, you will attract to yourself a full measure of successful thoughts. These will strengthen

p. 127

your determination and inspire you to greater effort. By the same law you will also attract to yourself men and women of a successful type of mind. You will find yourself sought after by successful people, and they will bring with them opportunities for your more abundant success.

Again, if you will only think thoughts of Health and Perfection, and kill by denial all thoughts of disease, if you will raise yourself into your Perfect World of Mind, and realize that there is no such thing as sickness, illness, ill-health or disease, but that instead there is only infinite Perfection and abounding Health, then not only will Health manifest itself in your body, but you will also attract to yourself, happy, radiant, healthy minded, and healthy bodied people, who will inspire and help you in every department of your life.

Therefore you will readily see how important it is that only the right type of thoughts should be allowed to enter the sub-conscious mind.

The Will and the Conscious Mind stand

p. 128

as sentinels at the door of the sub-conscious mind. To them is given the important task of deciding what shall, or what shall not, enter. Every kind of thought and suggestion, inimical to our welfare, meet us and strike us on every hand. Harmful thoughts seek to enter our minds at every turn. Books, magazines, race thought, the mental outlook of friends and acquaintances are all against our mental development. The attitude of mind of the average person, of the common ruck, is not inspiring. It does not suggest "success," it expresses at best, only a passive acceptance of life. It takes like as it is, things as they come. It is not often that you meet a man who is conscious that he is "Master of his fate, the Captain of his soul."

How then can you escape all this deadening, destroying mental atmosphere?

FIRST. You must, in habit of thought, separate yourself from "the crowd." You must shut out their pessimistic-belief-in-circumstances--weak-failure-low-lewd type of thoughts altogether, and live in an entirely different world--the inner world of

p. 129

your own creative thought. If you meet a noble or inspiring thought--and later you will be the recipient of a continuous stream of the finest thoughts the world has ever known--let it in.

I do not mean that you are to look down upon your fellows, for nothing is more destructive or contemptible. You must mix with your fellows, and while holding yourself proof against low and weak types of thought, seek to raise their minds by your own hopeful suggestions. When a friend talks as though failure were a possibility in his life, suggest instead that success is hastening his way. When people are sad, try to cheer them by hopeful suggestions. When they look on the dark side of life, show them the bright side. When they rail and rave, pour oil on the troubled waters. Seek to cheer people up and resolutely refuse to accept the suggestions of their minds.

The greatest antidote to this deadening atmosphere of doubt and helplessness, of ignorance and materialism, of fear and

p. 130

failure, due to the world's wrong habit of thought is the use of that mind cleansing denial "There is no evil." It goes right to the root of all trouble and failure, all that is undesirable in our lives, and destroys it.

The word "evil" embraces everything in life that is not of the highest good; failure, poverty, fear, sickness, disease, pain, ill-health, unhappiness; all that limits, con fines, cramps and fetters one's life, all these and much more are included in this one word. By this denial, all this evil atmosphere is neutralized, and the mind is cleansed, ready for the affirmation "Only Infinite Good" and these two words "Infinite Good" cover everything that we can possibly desire. Peace, Power, Plenty, Health, Happiness and Joy; Success, Achievement, Love, Service to all mankind, what more can one desire?

Therefore mix with your fellows, they are your brothers and sisters; seek to do all the good that you can, but continually cleanse your mind and thought by the use of the denial of evil, and build up your

p. 131

character and life and circumstances by affirmations of Infinite Good.

Thus while you are still mixing with the ordinary everyday type of men--and they have much that is lovable and noble in their characters--yet you will be as the poles apart. The fact that you are taking this. Course proves that you are not as others. That you are taking a course of metaphysical training shows that you are of a different type to the ordinary crowd, that you are marked out for distinction and progress.

SECOND. Everything that you read must be examined and criticized. You must remember that books, papers, magazines, letters, unless you consciously prevent them, will convey suggestions to your sub-conscious mind and in course of time become translated into action. Therefore if you read books of passion your life will be unbalanced and perhaps wrecked by gusts of violent desire, which call loudly to be satisfied. On the other hand, if you will read books written by lofty minds, you will

p. 132

receive thoughts which inspire and strengthen you.

You should therefore choose your reading wisely. Read the best literature, and do not then accept as Truth all that you read. Refuse resolutely to accept any idea that is not in agreement with your new conception of life. All ideas of man being the puppet of powers outside himself, of being the sport of fate and the victim of circumstances must be rigorously rejected. All that tends to strengthen your new conception of life, which is, that all things are delivered into your hands, and that you have the power to conquer both yourself and all difficulty and thus make your life sublime--all that tends to strengthen this mental attitude should be accepted.

The Will and the Conscious Mind stand at the gate; by them you must examine every thought, every suggestion. Hold everything up and examine it in the light of your newly found knowledge, and if it cannot stand this searching test, cast it from you.

p. 133

You can never be successful if you allow thoughts of weakness or failure or fear to enter your sub-conscious mind. The one great outstanding characteristic that distinguishes successful men from the unsuccessful, is their absolute belief and faith in their own ability to succeed. Thoughts of failure, or fear, never enter the mind of the truly successful man. If you examine the character of any great and truly successful man, you will find this dominating characteristic--absolute faith in his own success, and with it an entire absence of fear or weakness.

Therefore it is certain that you can never be successful if you allow doubt and fear to enter your mind; it is only when by mind control you have cast out fear and doubt that you can enter the path that leads to success.

Some men are successful and are not conscious of the laws which govern success, They unconsciously work according to law--by instinct rather than knowledge. It is because they are naturally men of LARGE

p. 134

[paragraph continues] FAITH and UNFAILING COURAGE that they have become successful.

Therefore you, too, in order to succeed, must have a large faith and unfailing courage. Faith in the power within you and a courage that is born of knowledge. Thus can you be placed on the same footing as that of any other successful man, in fact you will be better equipped than the naturally successful man, for possessing knowledge will enable you to avoid many errors, into which he, through ignorance of the law, might fall.

Therefore in your reading you must close your eyes to all suggestions which are antagonistic to your newly found knowledge.

THIRD. By denial and affirmation you create a new mental outlook.

By denial we obtain immediate relief from our troubles. For instance, if, when you are in pain you will deny that there is pain in your perfect mental World and

p. 135

raise yourself above the ordinary life of the senses, and realize that you, your higher mental self, are a perfect mind, or mental creature, incapable of being attacked by pain, then the pain will quickly go. In the same way whatever trouble may confront you, by denial you obtain immediate relief. Denial kills the evil thought which is the cause of all the trouble, and cleanses and purifies the mind, making it ready for the affirmation.

Always precede an affirmation by the necessary denial. If you are going to affirm health, then first deny ill-health, sickness and disease. If you are going to affirm success, first deny failure, if you wish for prosperity and plenty, then first deny poverty and want, so as to get the mind ready for the affirmation "I am success; prosperity and plenty are already mine."

But, you exclaim, how can I truthfully affirm that I am that which I know myself not to be? The answer is: There are two YOUS. There is the finite, outside, surface, material YOU, and there is the great

p. 136

and glorious inner spiritual and mental being which is the real YOU. The former is a weak and coarse reflection of the latter. This glorious and real YOU is perfect and lives in a perfect mental world. When you affirm in your perfect Mental World, that you are perfect you mean the real and sublime YOU, and you are telling the truth. Whatever good quality you affirm is quite true, because you (yourself, the real YOU) are perfect. By denial of evil and imperfection and by the affirming of infinite perfection you destroy evil in your material life and bring it more into harmony with the perfect life. Therefore what you affirm in your perfect mental world, is later, and sometimes instantaneously, manifested in your material world.

An affirmation has been described by one writer as "a statement of Truth consciously used so as to become the directing power of Life's expression." This is a good and true definition. Scientists will tell you that the submerged mind of man acts only upon suggestion. So powerful is the hidden mind and so subject is it to suggestion that we

p. 137

have in affirmations a weapon of extraordinary power for good, and in negative suggestion a terrible power for evil.

When we use an affirmation we make a statement of Truth which, if repeated often enough, will sink down into the recesses of our mind and become part of our very life. It will galvanize the hidden forces of our mind into activity and guide them into the path of achievement.

If in the past you have been a failure, then by constantly affirming "I am Success," you will gradually eradicate the weak-fearing-give-up-too-soon attitude of your material mind, and build up in its place the mental outlook of courage, cheerfulness, optimism and belief in your ability to succeed.

Failure or lack of success in life is not, as I have already pointed out, due to outward circumstances, but is simply a weakness of character. By affirmations you can build up your character and make its former

p. 138

weak points strongest in your armor.

It is by affirmations, then, that man can control himself, build up his character and shape his own destiny.

It was for this reason that I gave you in your first lesson the affirmation, which is a denial and affirmation combiner, "The old life is dead, I have entered the new life of Success and Power." In that affirmation if consciously applied and persevered with, you kill the old life of failure and partial success, and step out

definitely into a new life of power and accomplishment. As a consequence, you will look upon life in a different way, you will act in a different manner, you will attract a different kind of people. Soon you begin to see evidences of the truth of these teachings manifested in your life and circumstances.

Therefore you can by affirmations make yourself proof against the harmful suggestions that meet you on every hand.. By affirmations you build up the courageous, confident, hopeful, cheerful, absolutely certain

p. 139

attitude of mind, which is the only type of mind that can readily succeed.

As you begin to see evidences of the working of your newly found power, you feel lifted up in a strange and wonderful way. You feel as if you are being carried forward, by invisible powers, to success; it is as though some impelling force were pushing you in the back and urging you forward to the goal of your endeavor.

Therefore, persist and persevere with your affirmations. Continue to look for difficult tasks, and unpleasant, but very necessary duties, and aided by the power of affirmations. DO THEM.

Make affirmations to suit your own peculiar needs. If you are too energetic and inclined to run yourself to pieces, and rush and tear about and get your own nerves and everybody's else, on edge, affirm as follows: "I am perfectly calm, cool and collected. I refuse to get excited or flustered. I work quietly and methodically." Then mentally picture yourself at work in a very calm, cool and collected way, without

p. 140

hurry, fluster or excitement. You will find your work go much better in consequence, and certainly not less quickly.

If, on the other hand, you are inclined to be lazy or lethargic, affirm as follows: "I am the personification of industry and energy. I am busy from morning until night." Then picture yourself hard at work, doing good work and plenty of it. This you will find will help you vastly in enabling you to "stick" to your task, and to keep sticking to it day after day.

Thus you have within your grasp the power by which you can overcome every weakness of character; a key which will unlock every door; an art which is the open sesame to the unlimited treasure house of the Universal Mind.

By the use of this wonderful power you can turn failure into success, sorrow into joy, sickness into health, mediocrity into genius.

p. 141

To you all things are possible--strength of purpose, the joy of achievement, all the glories of a life of self-mastery.

Unto you it is given to taste of the delights of heaven while yet upon earth--for heaven and hell are within you, they are but mental states.

Unto him who attains to the dazzling height of self-mastery, unto him who can stand erect, and unafraid, and untroubled by the things that vex and rend the hearts of men; unto him who is master of his passions, his emotions, his circumstances and his life; unto such a one has come that for which the world has longed and strived in vain, about which philosophers, poets and seers have, for centuries, spoken and written, and yet never have been able to grasp or to hold.

He who overcomes himself, overcomes the world; all its treasures are poured at his feet; "all the Divine Forces hasten to minister to his eternal joy."

p. 142

Dear reader, all this is for you. Persevere with the affirmations and practice the visualization exercises as taught in this course, and you can never fail to succeed beyond your wildest dreams.

For visualizing exercises, picture the window frame of your bedroom, trace the wood of which it is made, step by step, process by process, right back to its original form, the tree in the forest. See clearly and distinctly every stage, leave out no detail.

p. 143

MEDITATION

In future I am going to close my eyes to the imperfections of other people and endeavor only to see their good points. Everyone has lovable traits in his or her character. Even the hardest "case" has a "soft spot" somewhere, therefore in future I will look only for the lovable traits and the "soft spots." In everyone I shall see something to admire and reverence, something to love.

And I shall not stop with people. I will also look for the good in every circumstance, in every difficulty, in every failure. I will look for the good in every blade of grass and every opening flower, in the wind that blows and the sun that burns my cheek. Rain or sunshine, fair weather or foul, I will see good in everything, see perfection underlying all. Out of these will grow a new sympathy, a more extensive and embracing

p. 144

love, a larger and wider consciousness, for everyone and everything are my brothers, each forms a part of the one whole, we are one with one another and the Universal Life and Mind of which we each form an individual part.

p. 145

APPENDIX

Continue to get your Subliminal Mind to solve your problems. Do not be disheartened by failures, simply try again until you succeed. One word of warning. After receiving your answer in the early morning, you get to business, or practice, or whatever your work may be, and you may think that the answer which came to you as a flash of inspiration must be a mistake, so opposed does it appear to ordinary worldly wisdom. Be not deceived, what you have received by inspiration is the sublimest wisdom, and the so-called "wisdom" which now seeks to reverse the decision, will, if followed, lead you to confusion and disaster. Infinite wisdom always appears to be foolishness to finite man.

p. 146

Continue to hold a vision of glorious health and eternal youthfulness ever before your mental eyes. Also deny sickness and affirm health without ceasing, not in a strained way, but with confidence and conviction.

DYNAMIC THOUGHT

Success and Character Building

PART VII

TO the ordinary "man in the street" a thought is an "airy nothing"--a mere flash in the consciousness--it comes, it goes, and there is an end to it. To the student of Mind however, thought is known to be the power that is greater than any other power--a force that controls all other forces. An American writer speaking of Universal Mind says:

"It thinks, and Suns spring into shape;
It wills, and Worlds disintegrate;
It loves and Souls are born."

[paragraph continues] It will thus be seen that thought is the

origin of the visible Universe. All that we see around us is the result of thought. We may even go further, and say that all the invisible forces, which keep the wonderful machinery of the Universe working perfectly and smoothly, are but the thought-energies of the same Universal Mind.

As in the macrocosm so is it in the microcosm; the subliminal mind of man is the same in essence as the Universal Mind of the Universe; the difference is not one of kind but of degree.

In our world, our circumstances, our life, our bodies, we stand supreme, or rather we have within us the power, which properly directed, can make us supreme. This power is "Thought." Thought is so subtle, so elusive, that it has by the majority of men, been considered impossible of control, but the greatest philosophers, seers and leaders in the World's history have known differently. All that they achieved, they accomplished through the power of thought; and this was possible because they had learned the art of thought control.

"What man has done, man can do." This was never so true as it is today, because the science of Mind is now being spread abroad, and that it is possible for quite ordinary people to learn how to control their thoughts, is now known to be a scientific possibility.

Dr. Abrams in his epoch-making book entitled "New Concepts in Diagnosis and Treatment; The Practical Application of the Electrotonic Theory in the

Interpretation and Treatment of Disease," describes how he has discovered the energy of thought and measured it by means of an instrument called the Bio-dynamometer.

With one subject in a room with closed doors, and another subject, in another room, forty or more feet away, it was found that one subject could affect the other by a definite exercise of thought. Anger and emotion yielded an energy which produced an effect at a distance of eighty feet. Dr. Abrams also found that there are three great energy centers in the human body, the right and left side of the brain, called by

p. 150

him the right and left psychomotor areas; and the finger tips. When the brain is actively engaged in thought there is an increase in the discharge of energy from the psychomotor areas, and also from the finger tips.

It was also found that ordinary people discharged energy from one psychomotor area only, but a great thinker discharged energy from both. The amount of energy discharged in this way can be gauged by the fact that Edward Markham, the poet, discharged energy from his left psychomotor area alone equal to a resistance of sixty ohms. As the energy discharged from a giant magnet with a lifting capacity of 400 lbs. to the square inch is only thirty-two ohms, we can form some idea of the immense power of thought which man possesses.

The flow of energy from the finger tips is also suggestive. In all ages the laying on of hands has been recognized as a healing act, now it is proved by scientific means

p. 151

to have been simply the power or energy of thought.

You will therefore see that "thought" so far from being "an airy nothing" or a mere flash in the consciousness is a wonderful and potent force, the most wonderful and potent force of which we know.

A man is a small individualized part of the Universal Mind, alike in essence but infinitely less in degree. Just as the Universal Mind finds expression through all the Universe, so does man when awake to his own interior powers, express himself by the power of his thought, through his body, his work, his circumstances and his life. Thus far can he go and no farther. In himself he is an epitome of the Universe, outside of the miniature Universe he has no jurisdiction. By this I mean that man has the power to do what he likes with his own life, but he has no right to dominate other people or to interfere with their lives.

I mention this because there is a pernicious practice being taught today. It is

p. 152

known as "mind domination." People are being taught that by using what is called the "hypnotic gaze," by telepathy and hetero-suggestion they can dominate other people. It is quite true; it can be done and is being done. This is precisely the same method as that practiced by certain criminals in America. By this method people are being deprived of money and property--they sign documents they do not wish to sign, simply because they are compelled to do so by "mind domination."

No one is to be safe from these misguided people. While you sit in a public room or theater somebody may be behind you concentrating his "hypnotic gaze" upon the back of your neck. When you receive a visit from a traveling salesman he may be working some of his mind dominating black art upon you in order to coerce you into acting against your better judgment, simply and solely that he may reap a temporary benefit.

This sort of thing is not only being practiced,

p. 153

but is being taught, both in this country and America.

I mention this in order to put you on your guard against such practices; first, so that you can avoid being hypnotized by these people, and second, that you should never under any circumstances use your mind forces in order to dominate other people. Whoever prostitutes his mental powers in this way is hurrying to disaster. To so misuse the tremendous powers of the mind is to destroy oneself, body and soul. All who sink to these practices are deliberately creating for themselves an inferno of trouble. The powers of the mind are like electricity; for the latter, if used according to certain laws, produces beneficial results; if used in opposition to these laws, it burns, maims, and destroys. So it is with the powers of the Mind, used aright they lead to success, happiness and all accomplishment; if used wrongly they grind to powder.

Both Hypnotism and Mind Domination are being so largely used and taught that

p. 154

it is advisable to always work against them. These are really a revival of the "Black Magic" of bygone days. Sorcery, witchcraft, necromancy, thaumaturgy, they are all the practice of the same power, and all who use them bring destruction upon their own heads. Sorcery, black magic, or hypnotism, or whatever you like to call it, is accomplished by the lower mind of man. The higher self, the perfect mental or spiritual creature, the real Ego, has nothing to do with it. This is why hypnotic healing is always harmful. If a person is healed by hypnotic suggestion in about three months' time either the same disease will

reappear, or a new and worse disease will manifest itself. But healing done by the higher perfect mind, that is one with, and forms part of, the Universal Infinite Mind, that is in turn one and part of the Infinite Principle of Good, such healing is permanent and can have no relapse.

By this we see that the higher mind is infinitely more powerful than the lower. Therefore Hypnotism and Mind Domination

p. 155

can be overcome and guarded against by the use of the higher Mental Powers.

To work against Hypnotism, it is necessary not only to live as much as possible in the atmosphere of your perfect World of Mind, but also to deny the power of Hypnotism to affirm the perfect power of the perfect Universal Mind of which you, your higher self, form a part. If you work in this way you will make yourself proof against all Hypnotism, Sorcery, Witchcraft and Malpractice of every kind.

The Law which keeps the Universe running so smoothly is the law of Attraction. It is this law that brought it together; it is this law that keeps it from falling apart.

Those who practice Mind domination are acting in direct opposition to this immutable law. They are trying to do by force that which should be accomplished by attraction, therefore they are encompassing their own mental, moral and physical disintegration.

All the Universe, in all its planes, is ruled

p. 156

by this law; in the Spiritual World it is called the Law of Love; in the Mental World the Law of Attraction; in the Material World it is known as the Law of Affinity. They all mean the same--in essence they are the same.

Just as the electrons are called together in the invisible aether, thus to form an atom so, in turn, are atoms brought together, and by vibrating at different rates of speed, create what we call form. Thus is matter (so-called) built up into all the beautiful forms we see, simply by the Law of Attraction.

It is this law that holds all matter together. If it failed, rocks would fly asunder and all things would disintegrate, because the power that attracted one atom to another would have ceased to operate.

It is the same in the Mental World, everything works according to this same law. It is because "like creates like" and "like attracts like" that it is possible to revolutionize our lives by the power of thought.

p. 157

"Thoughts," said Prentice Mulford, "are things." "Thoughts," says T. Sharper Knowlson, "so far from being mere brain flashes, are, judging solely from their effects, real entities, apparently composed of spiritual substance, the nature of which is outside the range of discovery of our present faculties." "Thought," says Levy, "is not an event which dies in a world ethereal, supersensible, imperceptible; it has continually its likeness and repercussion in our organism." "Thought is not," says Ralph Waldo Trine, "as is many times supposed, a mere indefinite abstraction, or something of a like nature. It is, on the contrary, a vital, living force, the most vital, subtle and irresistible force in the Universe."

In our very laboratory experiments we are demonstrating the great fact that thoughts are forces. They have form, and quality, and substance, and power, and we are beginning to find that there is what we may term a science of thought.

We are beginning to find also that through the instrumentality of our thought

p. 158

forces we have creative power in reality. Many more authorities could be quoted, but these will suffice to show that thoughts are just as much "things" as town halls or mountains are "things." It is a great mistake to imagine that because you can see a thing with your physical eyes, feel it with your hands, or hit it with a hammer, that it is for that reason more real than something you can neither see nor feel. On the contrary the "Unseen" is vastly more powerful, lasting and forceful than anything you can see with your physical eyes. What you see with your eyes is only the effect of greater causes which are invisible.

"Everything exists in the unseen before it is manifested in the seen, and in this sense it is true that the unseen things are real, while the things that are seen are the unreal. The unseen things are **cause**; the seen things are **effect**. The unseen things are eternal; the seen things are the changing, the transient."

Thoughts then are "entities," are

p. 159

[paragraph continues] "things," are "forces," are vital subtle "powers." They, like everything else, and every other force in the universe, are subject to law. This law is the Law of Attraction.

Whatever thoughts you think will attract to you thoughts of a similar nature. According as you create good or bad thoughts, so do you determine whether your life shall be blessed or cursed. If you think a good thought and dwell upon it, and, as it were, nourish it with your meditations, it will not only bless and enrich your life, but will attract hosts of other thoughts of equal power and beauty, which will hasten to minister to you. Thus, if you think "Success" thoughts, and affirm them, and cling to them in the face of apparent defeat and

failure, you will attract to yourself such a wave of powerful, upbuilding and inspiring thoughts that you will be lifted right over your difficulty and carried, as by invisible forces, along the path of accomplishment.

On the other hand, it is equally true that

p. 160

if you think a weak thought, a low thought, a vile thought, or a thought of failure, there will be attracted to you a host of thoughts of like character, which by their nature will curse you and drag you down. "Unto him that hath shall be given, and from him that hath not shall be taken away that which he hath" is simply the working of the Law of Attraction. Think "Success" and thousands of invisible forces will fly to your aid. Think "failure" and innumerable forces will help to make your failure even more complete.

If thought is the "greatest power of all powers," "the most vital, subtle and irresistible force in the universe," and if your thoughts have the power to attract other thoughts of a like character, then the choice of your thoughts is the 'nose important act of your life.

By choosing your thoughts you choose either success or failure, happiness or misery, health or disease, hope or despair.

p. 161

Says one of deep insight into the nature of things: "The things that we see, are but a very small fraction of the things that are. The real, vital forces at work in our own lives, and in the world about us, are not seen by the ordinary physical eye. Yet they are the causes of which all things we see are merely the effects. Thoughts are forces; like builds like, and like attract like. For one to govern his thinking then is to determine his life."

Therefore do not believe anyone who wants to teach you how to "overcome" other people, and to dominate them either by "will-power" or by Hypnotism. If you seek to get the better of other people and to influence them by mine domination, you are charging full tilt against the Law of the Universe, and this can only lead to the most disastrous results.

The "hypnotic gaze" and "suggestion" can never bring you success; it may bring a temporary, fleeting advantage, but this will

p. 162

be followed by disaster either in your business or profession, your body, your life, or your home.

By the right use of your thought-forces you can make yourself a magnet and attract to yourself all that you **deserve**. We each get what he or she deserves. As we improve the quality of our thoughts, so do we become deserving of better results; as we become deserving of better results, so do better things flow to us by the operation of Universal Law.

By the use of carefully graded denials and affirmations, we break the power of evil thought-habit, and in its place create a new mental attitude, hopeful, strong, cheerful, successful, confident, an attitude of mind that knows not failure, can never be discouraged; that stands firm and unafraid amid the changing scenes of life; an attitude of mind that overcomes, conquers and achieves. An attitude of mind that lives in a sea of positive, helpful, stimulating

p. 163

thoughts, that are the products of the best minds of all ages.

Thus it all comes down to this. It is by the use of denials and affirmations, and by persevering in their use, that the life can be changed, circumstances altered, and ambitious realized.

By denials and affirmations we can direct our thought-stream into the right channel; by denials and affirmations we can impress upon our sub-conscious mind thoughts which, becoming translated into actions, lead to success and all accomplishment. By denials and affirmations we can break down the force of evil habit, and in its place install habits that ennoble and enrich our lives. By denials and affirmations we can build up our characters, changing what was weak and vacillating into that which is powerful and stable. By denials and affirmations we can concentrate our consciousness upon thoughts of Power, Success and Courage and these, in turn, will attract to us multitudes of other thoughts of a similar nature. Do you realize, dear Reader, the

p. 164

extent of the wonderful power that you hold in your hands?

Make denials and affirmations to suit your particular needs. Whatever you desire to do, affirm beforehand that you can do it, and that you will do it when the time for doing comes. Whatever disagreeable or difficult duty lies before you, deny failure, and affirm beforehand that you can and will do it, that already in your Mental World it is accomplished; then visualize yourself doing the thing calmly and without effort. Mentally see yourself dealing with a difficult or unpleasant matter, with calm dignity and ease. When the time for action arrives you will succeed.

MEDITATION

Concentrate your whole attention upon the meditations. If you find your thoughts wandering through lack of concentrative power make use of the following denial and affirmation. First of all cleanse the mind by the denial of evil and calm and strengthen it by the affirmation of good. You have by so doing raised yourself into your perfect Mental World, breathing the pure air of perfect mental freedom. Now say, "Mind wandering cannot affect me. I am a perfect MIND, part of the great Universal Mind that is everywhere and works in and through everything. Therefore my mental powers are perfect. It was a mistake that made me think I could not concentrate; it was simply a delusion of the physical senses. Now I know that this could never be, because I am a perfect Mind gifted with God-like powers." Now affirm as follows: "Now

[paragraph continues] I know that I can concentrate on any subject I please. My potential powers are infinite, I have only to develop them, I have only to 'try' and I must succeed." Working in this way you will develop tremendous powers of Concentration.

MEDITATION VII

I send out my thoughts to all mankind and say: "Dear everybody, I love you." Like the beams of a searchlight my mental vision sweeps over all the continents and islands of the world, and visualizes all peoples, sending out to them a great beam of Love and Blessedness. Then it takes in all sky and sun and earth and sea, and the sweet breath of heaven. It embraces all animals and flowers and loveliness, it sweeps through a thousand sunsets and a million dew-washed fragrant dawns back to the one Source of all life--again affirming, "I love you, I love you." Then into my heart flows a great wave of divinest peace, a great inrush of the accumulated love-force of the invisible Universe, I become submerged in a sea of Infinite Blessedness. Thus in blessing others do I help to make the world a little better, and in return I am doubly blessed.

For this week's visualizing exercise take six small articles and examine them very carefully one at a time. For instance, if one article is a lead pencil, look at it and see in what respects it differs from other lead pencils. You notice its color; its shape, either round, hexagon or oval; its point, well sharpened or otherwise; the maker's name and trade-mark; what kind of lead, either BB, B or JIB; the name of the pencil itself; its condition, scratches on the surface of the polish; all these and

many other points should be minutely noticed. Examine each article in turn and just as minutely. When you have examined them all, shut your eyes and visualize each article, and see every point and peculiarity in your mind's eye, just as you did with your physical sight. Change the articles for new ones from day to day.

p. 169

APPENDIX

If you lack knowledge of a certain subject and desire to gain this knowledge, then tell your subliminal mind what it is that you require; it will then either supply direct the knowledge that you need or bring to your notice the very book or course of lessons that you require. Also in solving your problems your subliminal mind may bring a sentence to your notice, which, directly you read it, tells you that it is the answer to your riddle. The more you can quieten the senses and the objective mind and rely upon your subliminal mind the greater will be your wisdom and understanding.

p. 170

In the letter I have sent you this week I speak of visualizing and affirming the success that you desire to demonstrate, in the same way hold the picture of perfect health ever before your mind. Let it be a constant inspiration and source of radiant joy.

DYNAMIC THOUGHT

Success and Character Building

PART VIII

THERE has been a lot of nonsense written and spoken about the Law of Attraction. People have been solemnly taught that all they need to do is to adopt a certain mental attitude, think thoughts of success and abundance, and then to sit and wait for abundance of all good things to drop from the skies at their feet. The folly of it is seen when we find that these teachers of "abundance" and "opulence" have themselves to work for a living, by teaching the very thing which, if true,

would save them from all necessity of working.

Supposing it were true, then what is possible for one would be possible for all, and if all adopted this method of getting a living then who would till the soil or make our clothes? Would everything we need. come from the skies?

Even if these were true and man could draw all that he needed by the power of thought from the blue vault of heaven, then no one would have anything to do, life would become stagnant, and the race would perish from inaction.

Life is action, and if a man ceases to work he at once begins to disintegrate and soon requires six feet of earth wherein to cover his bones. When business men retire they quickly die, and those who, being born with riches have no necessity to work for a living, have to find work and interest

of some sort in order to prevent themselves from mental and physical decay.

There is no such thing as getting something for nothing. The principle of the "square deal" runs right through life and the Universe. A business man who tries to get something for nothing, who, in other words, fails to give value for money, finally finds himself without a customer. Those who try to evade this law by creating trusts and combines will find that their ill gotten gains will be confiscated by a power greater than themselves. The "square deal," reasonable profits, fair wages, honest straight-forward business integrity, all these will succeed and continue to succeed, as long as there remain people to do business with; but the "ring" or "combine" or "trust," squeezing its swollen, dishonest profits out of the life and blood of the common people, can only do business so long as the community allows them to. All who read history

p. 174

know what has been the fate of tyrants in the past, and there is no reason for believing that the profiteers and extortioners of the present day will fare any better.

Even if, however, a man can filch a fortune by unfair means, i.e., by not giving good value for money, by extortion or profiteering, he will lose in one direction exactly in proportion to that which he gains in another. Let him make a fortune by sharp practice; let him snap his fingers and sneer at integrity and honor and universal law; let him rejoice at what he has done; let him think himself a fine, clever fellow; nevertheless nemesis awaits him. He will lose in love, peace of mind, happiness and health in exact proportion to his dishonest gain. He makes money, granted, but he loses that which money cannot buy. The writer has known men to be happy until they became wealthy, then they became of all men the most miserable. He has known

p. 175

them to be healthy while they were comparatively poor, and full of sickness and trouble when they became passing rich. There is a Law of Compensation running through life and the Universe and you cannot avoid it. If you are to succeed you must work and accomplish; if you are to receive the riches of the world you must give of your best in exchange.

"Then give to the world the best you have, And the best will come back to you."

This is where the Law of Attraction operates, not by your sitting still and expecting the impossible to happen, but by the giving in faith and confidence of your best efforts to the World. By calling upon your hidden powers, and by creating powerful thoughts, you attract to yourself armies of thoughts of a similar kind, which passing into your subconscious mind are translated into actions of the highest type, the type

p. 176

that glories in achievement, and that wins Success. Thus if you give your best to the world, then in the form of a rich and abundant success "the best will come back to you."

These people who expect to be successful without working for it, take, many of them, great comfort from John Burrough's famous poem, the first verse of which is as follows:

"Serene, I fold my hands and wait,
Nor care for wind, or tide, or sea;
I rave no more 'gainst Time or Fate,
For lo! my own shall come to me."

Never was a sublime truth more perfectly expressed, but its meaning is the exact opposite to that which the "no work" people attach to it. It does not mean that we can literally sit and "think," without effort,

p. 177

good things into our lap. Instead, it describes the mental attitude of the man of faith--the man who believes he can succeed. Having adjusted his mind to the correct attitude, he is serene and calm, knowing that his efforts in the objective world of effort will be successful, owing to his mental world being in tune with all the higher cosmic forces. These words therefore represent the mental attitude of a well poised, confident man, and have no connection with his physical life. Such a man owing to his mind being at peace, is always capable of the best and highest effort. It is those whose minds are at rest who work the best. Therefore those who think that they can become successful without translating their thoughts into actions, are deluding themselves.

Note the last line of the verse, "For lo! my own shall come to me." What is meant by "my own"? Obviously your own can

p. 178

only be that to which you are entitled, therefore "your own" can only be that which you have earned, are earning, or are going to earn, by service to others. In other words, you have given, are giving, or will give, your best to the world, and "your own" will be the best that comes back to you through the operation of the Law of Compensation.

The principle of 'the square deal' runs through all life and the universe. Should an artist conceive a picture and be content that it remain in his mind, can he rightly expect payment for his creation? Would it be right if payment were made to him for a picture that existed only in his imaginative mind? No, because he has not rendered any service to his fellows, he has not given value for money. Let him therefore put his picture on canvas and thus bring joy and refreshment to many, and for his service payment will be made, and the greater his

p. 179

conception the greater will be the reward.

Again, an engineer conceives a bridge. Shall he be deserving of payment if he keeps it in his mind? No, let him transfer his mental image to paper and translate his drawings into actual steel and stone construction, and he will become a blessing to thousands. Then will he be worthy of the greatest rewards. Life demands of us a square deal, a fair exchange. If we are to receive we must give. If

we give we shall receive. Do not believe for one moment that chicanery, or sharp practice, or under-hand dealing, or hiding up faults, or taking advantage of other people's ignorance or weaknesses is going to lead to success, because it will not, and cannot. I have known plenty of men splendidly equipped for the battle of life, "brainy," resourceful, capable, and not lacking in courage, yet they have not succeeded, simply because they were not "straight." They were clever and

p. 180

plausible and could always do well at first interviews, but they could never keep their clients or customers because they failed to give honest service in exchange for honest money.

This world is crying aloud for honest, straightforward and sincere lawyers, doctors, business men, politicians, preachers and teachers. It calls for men of integrity, men who live their lives according to a principle instead of being mere opportunists; for men who love honor and truth, for men who believe in the principle of the square deal. The world wants men who will give of their very best, and upon such is willing to pour out its treasures in rich profusion. Principle and sincerity are more than ever needed today. Men who can be trusted, men on whom a nation, a world, can rely.

No great success is, or ever can be, possible

p. 181

without the quality of sincerity; no great achievement was ever won except by those to whom honor and principle were as the very breath of life. Look at the lives of all the truly great and successful ones that have ever lived, and we can only find sincerity of purpose--a giving of their very best service to the world. The extent of their sincerity was the measure of their greatness. They gave of their best, and greatness and immortality was their reward.

You may not seek greatness, you may not desire to become an "immortal"; your ideas of success may be but an increase of salary, a moderate fortune, or a well paid position in your calling or profession. To be a great writer or politician or poet or philosopher or leader of men; to be one great enough in character to carve your name on the history of your time; all these may not interest you in the slightest degree

p. 182

or, on the other hand, they may, but whatever your ambition may be, low or high, mean or great, you can only realize it if you are sincere.

To win success of any kind you must be sincere, you must give of your very best, you must somehow find expression for that which is within you.

As you come into conscious realization of the powers within you, you will have more to express. Therefore "your best" will be constantly getting better, with the consequence that your reward will be greater. In other words, as you develop "within," as you build up in the "unseen," so in like manner will your power to achieve be manifested in your life, and success and prosperity be attracted to you. All this is dependent upon your giving freely. If you give grudgingly you will receive but a scanty reward;

p. 183

if you give fully and freely of the best that is within you you will reap a rich and abundant harvest.

Give the best that is within you. How can I find words with which to express all that I mean? Give your best thoughts, hold nothing back; give your most faithful service, do not spare yourself, for all the cosmic forces are yours; give to the utmost of all the powers, the forces, the emotions, the inspirations that are within you; do this, and you will never lack. The universe is not run by caprice or chance, everything is according to Law. The Law of Compensation is immutable, it can never be evaded. "Whatsoever ye mete shall be measured to you again." These are scientific facts.

Thus do we hold our lives and destinies in our own hands. We can give our best to the world--our best in service, in love, in devotion, in honesty, in faithfulness, in

p. 184

inspiration, in beauty--our best in all that we do or attempt to do; and back to us will come unerringly the highest good, the greatest joy, the best that life can offer. Or on the other hand we may give poor service, try to get what we do not deserve, endeavor by slimness, trickiness and sharp practice to snatch an advantage at the expense of others, and in return we shall reap a harvest of trouble, disappointment, unhappiness and failure.

"Then give to the world the best you have, And the best will come back to you."

No longer can you offer the world the more or less imperfect service which has hitherto been the best that you could offer. Now are you entering into the fulness and glory of the vast powers of your subliminal mind, now are you controlling an ever-growing stream of creative thoughts; now are all these inward forces being translated

p. 185

into action, and that action can only be better service, better work, higher accomplishment, more abundant success than ever you have known before.

Let imperfect work belong only to the past; the badly scrubbed doorstep, the mediocre poem, the commonplace picture, the half-hearted service in parliament; time-serving, men pleasing, instead of working for a grand ideal; let it all go, it belongs to yesterday and yesterday is dead. It belongs to the imperfect past. Now you live in a more perfect present, and press on to a still more perfect future.

Mistakes and shortcomings of the past shall have no more dominion over you; in your hands is the key which opens up the way to all freedom and accomplishment.

From now onward the new and wonderful life within you will well up with ever-increasing

p. 186

power and find expression in better work, in tasks more perfectly performed, in service more generously given, in more complete self-control.

Leave the past and its failures; you have nothing to do either with it or them; today is yours and the future shall be according as you build today.

This week's affirmation is:

I GIVE TO THE, WORLD THE BEST I HAVE,
AND THE BEST COMES BACK TO ME.

Then visualize yourself giving the very highest and best service of which you are capable and then picture the highest good coming back to you in return. Make this mental picture very real; it will have a great effect for good in your life.

p. 187

As a visualizing exercise take a flower and picture its "growth" backwards from the full bloom right back to the planted seed. Actually "see" the whole process.

p. 188

MEDITATION

There is no need for me to anxiously snatch and grab, to hoard and scrape, to cheat and squeeze my fellow men. I do not have to run after success and fortune; instead, they kneel down at my feet and pay me homage. I need stoop to no subterfuges, no low cunning, no doubtful methods, for everything I need is mine, all that I desire comes to me, by the operation of Natural Law. I realize now that I am one with, and form a part of, the Infinite Mind. I realize that the Infinite Mind is "everything there is," and that everything there is is Infinite Mind. Therefore as I am a part of the Infinite Mind I too am all things and all things are in me.

Therefore everything that I can possibly

p. 189

require, peace of mind and health of body,. achievement of friends, love, prosperity, success, these are all mine; they hasten to minister to my eternal joy.

I am a magnet, I attract to myself only the highest good.

I am attuned only to the highest vibration of health, success, accomplishment, happiness; the lower vibrations of disease, failure, want and unhappiness can find no echo in my mind, no manifestation in my life.

I am in my inner, higher, better Self a radiant and sublime Mental Being, partaking of the nature of the Infinite Mind, of which I form a part, and in whom I live and move and have my being.

I pour out unstintedly upon my fellows my best work and efforts, my richest

p. 190

thoughts and emotions; I give to the World the very best that is mine. Yet the more unselfishly I give the more richly am I blest, the more abundantly are life's choicest gifts showered upon me.

p. 191

APPENDIX

Give to the world the best you have, not merely your labor, your work, your earnest endeavor, but your inspiration, the very best that is in you. Not only work in the usual sense of the word, not only labor by accomplishing your daily task better than ever before, but in addition work mentally, work creatively, work along original lines. Strive to do something fresh, create something new, add something to the world's total sum of joy and happiness. This can only be done by spending your spare time, not in frivolous pleasures, but in concentration in the Silence. Still the outer mind and the senses, and then in the Silence listen to the still small voice of inspiration. Thus will you receive your message which

p. 192

will send you out into life with a glow of passionate desire in your heart. In this way will you conceive that invention which hitherto has eluded you. Only by this means will you be able to evolve the original idea which will make your life really successful and useful.

DYNAMIC THOUGHT

Success and Character Building

PART IX

MANKIND is divided into two types, positive and negative. Let me try and describe each to you.

Positive man is magnetic, attractive, courageous, happy, cheerful, healthy, energetic, is full of vitality, power and ability to succeed. He never doubts his ability to win, he never worries when things go wrong; he does not complain when things are not smooth. If he meets with a temporary set-back he becomes the more determined to succeed. He does not lay upon other people the blame of his own mistakes, but instead learns a lesson from his temporary

failure which shall be a guide and beacon in all future undertakings. The positive man can always find people to believe in him and to finance his operations. He never lacks friends, for just the type of people he wants are always anxious to be his friends. Consequently men, and with them, opportunities, are always coming his way. He is an optimist, but is not foolish or blind in his optimism. He is above being petty or mean, or selfish or cruel; neither does he let hate or anger sway him or influence his life or business. He inspires confidence, compels attention, is a leader rather than a follower, and literally exudes an atmosphere of success.

A negative man is, of course, the antithesis of this type. He is fearful, given to worry, apt to look on the dark side of things. Is afraid to act too much on his own responsibility and seeks the help and advice of other people. Has difficulty in making up his mind, and when he has made it up he often changes it. He lets others pass him in the race of life and then worries because

he fails to get on. He is never much of a success in life, no matter what he achieves he might have done very much better. He seldom realizes that his failures are due to his own failings but, instead, lays the blame upon other people's shoulders or ascribes his troubles to chance or ill fortune. His company is not cheerful and is not sought by other people, except one or two as miserable as himself.

All his thought and conversation are tinged with pessimism and his face, in course of time, becomes lugubrious and miserable, an accurate index of the state

of mind within. He has no belief in himself. He believes in fate and the influence of outside circumstances. He is, so he says, as God made him and as environment has shaped him. If he is a failure it is, he thinks, not his fault, and if his character is not all that it might be it is due to heredity and environment.

There are, of course, infinite degrees of positiveness and also of negativeness.

p. 196

[paragraph continues] Therefore one may be said to be more positive or less positive according to one's stage of development, or one can be more negative or less negative according to the degree of helplessness and misery in which one may be steeped; but the essential difference is this, that whereas the positive man looks within for his power to achieve, and looks forward with confidence to the future, the negative person, on the contrary, having no confidence in himself, looks to others and outside sources for help and assistance and fears what fate may bring him. The positive man believes in himself completely and absolutely, the negative person does not; that is the great difference.

It is hardly necessary to point out that all successful people are of the positive type and all the failures belong to the negative class. If you were able to make an examination of the minds of numbers of successful men ranging from such as Lord Northcliffe, Lord Haig and Lloyd George down to the successful tradesman in your own village or suburb, you would find them

p. 197

to be all of this positive type. If you could examine the minds of the leaders of the professions, the surgeons, physicians, lawyers, counsel, artists, journalists and poets, you would find them all of the positive type. On the other hand, if you get into conversation with a failure it does not matter what station in life he may belong to or what his education may have been--he may be a discredited politician, or a tramp on the road--you will find that his mind is of the negative type.

It is obvious then that he who desires to succeed must belong to the positive type. If he belongs to the wrong class how can it be remedied?

We are what we are as a result of past thinking. Our mental attitude is built up by the thoughts we habitually harbor or cultivate. Thus if we entertain positive thoughts only, and deny negative thoughts, replacing them by their opposites whenever they intrude, we gradually build up a positive attitude of mind, which means that we

p. 198

become positive men or women, and as such cannot fail to be successful in life. Therefore it all comes back to the old question of thought control. "For one to govern his thinking, then, is to determine his life."

Thoughts are positive if they dwell upon the following: Success, achievement, accomplishment, overcoming, conquering, mastering, prosperity, power, courage, calmness, dignity, perseverance, purposefulness, patience, wisdom, faithfulness, confidence, faith, hope, cheerfulness, love, joy, peace, health and happiness.

Thoughts are negative if they dwell upon the following: Failure, difficulty, bad luck, hard lines, I can't, fear, dread, grief, worry,

care, anxiety, loss, fate unfaithfulness, grievances, criticising others, imputing bad motives to others, hate, envy, covetousness, brooding, lust, impurity immorality, selfishness, sensuality, misery, unhappiness, disease, ill-health and death.

The former build up character of mind

p. 199

and health of body; they create serenity and peace. The latter break down the nervous system, produce ill health and disease, rob the life of nearly all its joys and destroy all hopes of success.

If you concentrate your thoughts upon the former for a few minutes and let the imagination play round each word, and call up in the mind just what it means, a sense of power, unlimited and all comprehensive will pervades one's being. This is the infinite powers of the subliminal mind being aroused. All these positive qualities which these words represent are within you, otherwise you could not arouse this sense of power. If, by concentrating your thoughts for a few minutes upon Success, a sense of unlimited powers of accomplishment stir within you, then you have actually within you unlimited powers of accomplishment. If, by thinking only of Joy for a few minutes, a sense of intense Joy pervades the mind, then you have simply called into activity an inexhaustible reservoir of Joy that already existed within you. You cannot call

p. 200

into activity that which does not exist. In the same way if you concentrate your thoughts upon a negative quality, such as misery, you will after a few minutes become gloomy and depressed, or if your mind dwells on fear, you will soon become full of dread and apprehension.

Therefore your success, health and happiness all depend upon the type of thought that you entertain. If your mind dwells upon positive thoughts only,

then you become positive and by sustained action, successful. If, however, you think negative thoughts you become negative and consequently a failure.

How then shall you so control your thinking that only positive thoughts are allowed? The answer is, by eternal vigilance, constant watch and guard, and by incessant denials and affirmations. Whenever a weak or vile or unworthy thought attempts to enter your mind, deny its existence in your perfect Mental World, and affirm in its place a thought the exact opposite of the

p. 201

one which you have denied. For instance, the thought may come to you that you will fail at the examination for which you have shortly to sit or that a certain important interview will end disastrously for you, or that you will not be able to pay the rent next quarter day. Whatever the thought may be, if it is negative, deny it from the mind. Raise yourself into your perfect World of Mind and say "There is and can be no failure, man is a perfect mental creature, potentially all the powers of the Infinite are his, therefore he can never fail." And then affirm:

I AM SUCCESS

EVERYTHING THAT I ATTEMPT

I COMPLETELY ACCOMPLISH

I AM SUCCESS

Then visualize yourself successful in that which you have attempted, the examination passed, the interview successfully ended, the rent paid. See yourself radiant with success, feel yourself lifted up by the power

p. 202

within. Let the thought, "I am success," sink deeply into your sub-conscious mind; let this be projected into the space to gather unto itself thoughts of similar quality and power, which shall come back with it to minister to your joy, and you will find the negative fearing thought will flee away. Thus will you become master in your own house and captain of your soul. Thus will you be built up in character and strengthened with determination and ability to accomplish. Thus will you be enabled to go forward with joy and confidence to possess your glorious heritage.

The following affirmation used at night just as you are falling asleep will be helpful; after a few weeks it will have become unnecessary and should be discarded:

WHEN NEGATIVE THOUGHTS

ASSAIL ME I WILL DENY
THEM AND REPLACE THEM
BY THOUGHTS OF POWER.

p. 203

Then visualize yourself pursuing the path of achievement which you have so often before seen in your mind's eye. Imagine that you see people trying to drag you from the path and seeking to persuade you to travel down a side turning. See yourself shake them off easily and firmly, continuing your journey to that bright vision which to you is Success.

I have said that there are varying degrees of Positiveness, just as there are degrees of Negativeness. For instance, the lowest form of "success" thought is "I can succeed." A student may have all his life thought that he could not succeed. He may have thought that others might succeed because they were "clever" or had better opportunities, or were blest with "luck"; but he, poor fellow, being neither clever, lucky nor presented with opportunities, cannot succeed; he must forever be content to remain a mere hewer of wood and drawer of water. But one day, we will imagine, he reads a "Pass me on" pamphlet and reads for the first time that he has within him the

p. 304

power to succeed and accomplish, and like a flash he realizes his true inward powers, and cries "I can succeed."

That, of course, is the first step. Very soon he says to himself, "I will succeed," and thus finds himself on the second step, and, for some time, progresses on these lines. This is a rugged and stony path because progress depends almost entirely upon Will-power and progress by Will-power alone is exhausting and trying to a degree, but soon the student realizes that he has acquired a new or wider consciousness and says with joy and wonder, "I am success." He has now reached a higher region of the mind, he is now exercising a larger and deeper faith. He realizes for the first time that success is not something that is outside himself, or that has to be searched for or chased. He realizes that not only is success within him, but that he himself is Success. I cannot explain it further. I am dealing with a state of mind which cannot be described, but which can be experienced. When the student has attained to this stage

p. 205

of consciousness he can no longer fail in life. His life henceforth becomes a constant progression, a passing onwards to higher heights and more glorious achievements.

This is the reason why I have made the affirmation to read "I am Success" instead of "I will be successful." To say that you will be successful is good, but it puts off your success to a future time. To affirm that you are success or successful **now** is to make your success to begin here and now.

Conscientious readers will say at once: "How can I say truthfully that I am success when all the time failure enters so much into my life? I have just failed to pass an examination, and through lack of energy and perseverance have let the opportunity of a lifetime slip by; how then can I affirm myself success?" The answer is that you are success in reality. In your inward inner self you are success, because you are a mental creature and have all the elements of unbounded success inherent within you. **You**, your real mental inner

p. 206

to be. If you affirm that you are Success, and will persist and persevere with that affirmation, then in your inner self you **are** success, and later this will be translated into your outward life. What is created in the Unseen is later manifested in the Seen. By the affirmation "I am Success," you create Success "within"; later this finds expression in your outward life, in the form of achievement, accomplishment and material prosperity.

Therefore when a thought or suggestion of failure attempts to gain admission to the citadel of your mind, kill it by denial, and affirm in its place the "Success" formula that I have given you. Thus will the attitude of your mind be built up into a definite form. By affirming "I am Success" and by visualizing yourself as the embodiment of success. By seeing, with your mental eyes, yourself with your ambitions realized, and with all things at your feet, you will construct a concrete image in your mind, which will form a matrix, out of which will proceed

p. 207

the material success and accomplishment which are its visible expression.

It cannot be emphasized too much that success is not a something to be won, instead it is rather a mental state, an attitude of the mind. The mind itself has unlimited power, and mental power or thought is the power or force that is greater than all power or forces, therefore the power to accomplish all things is within us. This potent power however, cannot find expression in the life if the attitude of the mind is wrong. When the mind is naturally of the success type or is made so by training, then its intense powers become focussed into one powerful beam, which shapes and moulds the outward life, on the form of the inward pattern. There is nothing of "magic" about this, it is capable of the simplest explanation. When your mind is of this type, the impulses sent to the sub-conscious mind can only result in successful actions. As we have already

seen, the sub-conscious mind is the seat of all action and contains unlimited power and energy. This

p. 208

power and energy only needs directing into the right channel to accomplish anything that we may desire to accomplish. When, therefore, the mind is cast in the "Success" mould, then only "success" thoughts and suggestions can go to the sub-conscious mind, and these in turn must of necessity be translated into successful actions.

The only difference between a successful type of man and an unsuccessful type, provided they are of equal energy, is one of mind--of thought. The successful man's attitude of mind is such that he generates the right kind of thought, which passing to his sub-conscious mind, is transmuted into the right type of action. The unsuccessful man, on the other hand, through his mind being of a negative type, generates the wrong kind of thought and this in turn results in the wrong type of action. This is why it is impossible to keep the "success" type of man down for any length of time. You can bankrupt him, bereave him, maim him, cast him into the gutter and jump on him, and he will come to the top again. It

p. 209

is impossible to keep such a man down for long, simply because his mind will not allow it. This also is why it is impossible to help a man of a negative type. The more one helps such a man the weaker and more hopeless he becomes, and the more helplessly he clings round one's neck for sustenance and support. Place him in affluent circumstances, find him work, prospects, influence, friends, place in his hands everything possible with which to aid him, and he will let it all slip through his fingers and come right down to want and penury. Therefore, success in life is the result of "success" actions, which are the result of "success" thoughts, which are the result of a "success" attitude of mind, and this is the result of the affirmation "I am success."

As the attitude of the mind alters from negative to positive there is developed what is called personal magnetism; one radiates an influence which attracts people. It is impossible to estimate the difference which this alone makes to one's prospects of success. If a man is in business for himself,

p. 210

what an enormous difference the drawing influence of a well-ordered mind will make to that business. His clients or customers will increase a hundredfold in number, and a better type of client or customer will gradually be attracted. Thus does success and prosperity crowd in upon the man or woman who cultivates the right type of mind. Once the right attitude of mind has been built up the

trouble is not how to get business, but how to execute it. It comes crowding in so rapidly it is difficult to cope with.

Again, in all businesses difficulties appear from time to time, and although these may and do extinguish men of negative type, they cause only temporary trouble to one whose mind has been trained on "success" lines.

As explained in other parts of this course there are ways by which all difficulties can be overcome by the power of the mind, but it is only those whose minds are controlled aright who can make use of them.

Again, as the mind becomes more positive,

p. 211

the Will is greatly strengthened, the staying power is increased, and the powers of concentration vastly strengthened. Anyone acquainted with the difficulties and trials of establishing a business or professional practice will appreciate the value of this. Success generally comes to those with the greatest staying power. The power to "stick to it" is often the deciding factor in the struggle. Most men give up the struggle when they are just at the turning of the corner, and only a little more push and staying power would ensure success. Instead they give up through lack of "stickability" just when success is ready to crown their efforts.

Many other illustrations could be given to show how it is that success is really more an attitude or quality of the mind than something outside of us, but these will suffice. The great thing to aim at is to build up within you this "success" attitude of mind. When this is established and the habit of action well developed, there is nothing that can stay your success. Affirm that you are success now, steep yourself in the

p. 212

success idea, visualize yourself successful and all conquering, breathe the success atmosphere, live, dream and be success, and nothing can prevent you from being successful, because you, yourself, are success.

Do not, however, strain after success; rather realize that you yourself are "Success" and that you therefore attract to you all that you desire. Go about your duties calmly and with confidence, **knowing** that you are "success" and therefore must succeed. A hundred times a day, if necessary, affirm "I am success." The last thing at night, just as you fall to sleep; the first minute of your waking day, affirm it and affirm it again, always picturing yourself happy, successful and all-conquering.

The special visualizing exercise for this week is as follows: Sit upright in a quiet place and, closing your eyes, send out to all mankind the best and noblest

thoughts of which you are capable, thoughts of good-will and love to everybody in all the wide world. Now feel these thoughts being projected from you in all directions, and mentally

p. 213

see them being sent forth like the beams of light from the light-house. See them penetrating further and further, all over your own country and then through every other country. Do this for some time and then reverse the process. Feel the thoughts coming back laden with other thoughts of a like nature. See innumerable beams of light pouring into you from all over the world. Feel yourself filled up and overflowing with the riches of all the most glorious thoughts which the world has ever known. The first part of the exercise may exhaust you, but the latter part will fill you with courage, confidence, calm, serenity and peace.

Persevere and endeavor to make this exercise as real as possible. By this exercise you enrich the world by your own noble thoughts, you lessen its pain and sorrow, and help to assuage its griefs. In return you are blessed and strengthened in a way which could never otherwise be possible. The more freely you give of your best thoughts the more bountifully you will receive.

p. 214

MEDITATION

Meditate daily upon the following words of James Allen: "You say you are chained by circumstances; you cry out for better opportunities, for a wider scope, for improved physical conditions, and perhaps you inwardly curse the fate that binds you hand and foot. It is for you that I write: it is to you that I speak. Listen, and let my words burn themselves into your heart, for that which I say to you is the truth: You may bring about that improved condition in your outward life which you desire, if you will unswervingly resolve to improve your inner life. I know that pathway looks barren at its commencement (truth always does, it is only error and delusion which are at first inviting and fascinating), but if you undertake to walk it; if you perseveringly discipline your mind, eradicating your weaknesses, and allowing your soul-forces and spiritual powers to unfold themselves, you will be astonished at the magical changes which will be brought about in your inward life. As you proceed, golden

p. 215

opportunities will be strewn across your path, and the power and judgment to properly utilize them will spring up within you. Genial friends will come unbidden to you; sympathetic souls will be drawn to you as the needle is to the magnet, and books and all outward aids that you require will come to you unsought."

APPENDIX

Continue to deny evil, illness, sickness, disease, failure, poverty, limitation and all negative states. The more perfectly you expunge them from your mind the more blessed will your life become. Constantly affirm health, success, prosperity, freedom and all positive states, and carry a vision of them always before you.

Spend as much time as possible in the Silence, for in quietness and confidence shall be your strength. Also whenever, during the day, you have to make a decision, mentally retire into the Silence and gain wisdom and inspiration from the Infinite. Thus shall you be kept from all mistakes and blunders, and your life become rich with blessing, because it is lived in obedience to Universal Law.

DYNAMIC THOUGHT

Success and Character Building

PART X

THERE are two great obstacles in the path to health and success. They are fear and hate. Not only do they bar the path to success, not only do they break down the health, but they also destroy all happiness and peace of mind. They are the most negative of all negative qualities and give rise to the most negative of thoughts and the most destructive emotions. They break down the fabric of the character, destroy the nervous system, and create disharmonies and disturbances which effectually keep success, health, peace of mind and happiness at a distance.

There has never been a truly great figure

in the world's history that has harbored fear; on the contrary, the truly great have always been distinguished by their faith and courage. Great characters, accomplishers of great achievements, the truly successful, know full well that they can only do great deeds, or accomplish mighty purposes, to the extent that they are able to banish fear and hate from their minds and lives.

Fear is the deadly enemy of accomplishment, it paralyzes effort, destroys initiative and corrodes the mental machinery. Fear and worry go hand in hand, the one produces the other. Worry never yet succeeded in overcoming a difficulty, neither has it ever succeeded in elucidating a problem; all it can do is to destroy health, wreck happiness and peace of mind, and make the difficulties more difficult to overcome and the problems less easy of solution.

Fear, worry, care, what a terrible trinity! How destructive they are, what numberless lives they have marred and ruined. Mental gifts, high attainments, university education,

opportunities due to birth, breeding and influence, help of friends and relatives, even genius or ability almost approaching genius, all in vain, all are rendered futile, if the mind is allowed to entertain fear.

Unless fear is cast out of the life UTTERLY there can be no success. Entertain fear in your mind and you slam and bolt the door on all achievement, you sound the death knell of your hopes and ambitions.

"Fear is everywhere: fear of want, fear of starvation, fear of public opinion, fear of private opinion, fear that what we own today may not be ours tomorrow, fear of sickness, fear of death. Fear has become with millions a fixed habit. The thought is everywhere. The thought is thrown upon us from every direction. . . . To live in continual dread, continual cringing, continual fear of anything, be it loss of love, loss of money, loss of position or station, is to take the readiest means to lose what we fear we shall. "

By living in fear you not only slam the

p. 220

door on all progress, but you also attract to yourself the very thing that you dread. If you dread sickness, then the fear of sickness will break down your nervous system, and this will lay you open to every kind of disease. If you fear failure in your business, then all your actions will savor of failure and your business will come to a speedy end.

Fear, worry, anxiety, dread, this dreadful negative family, are rendering miserable the lives of millions of people, and they are all the offspring of lack of faith and courage. Have faith in the omnipotence of the Power within you, and all fear will cease, and worry, care and anxiety flee away. Get right hold of the Truth that your life, your circumstances, everything that comes into your life, is the result of your thinking; that your future will be modeled exactly on how you think today. Realize that everything is in your own hands and that as you are building well today the future must and will be well. You cannot build well today and have a bad future, neither can you build badly today

p. 221

and reap a good future. The law is absolute, as you sow, so do you reap. Sow well today and in the days to come you will reap an abundant harvest of all good things.

Therefore get this thought right down into your being, everything is in your own hands, use your God-given faculties aright, concentrate your mind on good and positive thoughts and nothing can go wrong in the future. Think right thoughts NOW and the future can take care of itself. There is NOTHING to fear, henceforth there is nothing capricious or uncertain in your life, all is according to Eternal Law. All that you have to do is to think aright and to act aright, and all things will be added unto you.

As you bring your life, by the control of your thoughts, into harmony with the unseen higher forces, you enter into a life of peace and power. There is nothing whatever about which you need fear or worry, because you are in harmony with

all the Universe. The power that maintains the stars in their places and guides the planets in their courses, is the same power that animates

p. 222

you. Nothing can come by chance into your life, only that which is the result of your thinking.

Now is given into your hands the power and the knowledge whereby you can control your thinking; the power and the knowledge by which you can choose those thoughts which will build up your life in beauty and strength, and ensure an harmonious future. Nothing can go wrong in your life if your thoughts are right. Right cannot produce wrong, neither can wrong produce right. Get your thoughts under control and all evil must flee away.

Therefore there can be nothing to fear, your life is in your own hands. He who is established in truth and courage need fear no evil, for evil has no power over one whose soul has cast out fear. When thoughts of fear assail you, and at all available times, make use of the following denial:

THERE IS NOTHING IN ALL
THE UNIVERSE THAT CAN
MAKE ME AFRAID.

p. 222

After the denial of Evil, this is the greatest denial of all. The most terrible thing in anyone's life is the belief in and thought of evil, but fear is almost as destructive. YET THERE IS NOTHING TO FEAR. There is no evil and there is nothing to fear. They only exists in our minds. While they exist in our minds they are very real and terrible, but they have no real existence apart from our minds. The only power that evil and fear, and the things feared, have, is the power that we invest them with, by our thoughts. Nothing exists apart from our minds. Everything is mind or thought, and its phenomena or manifestation.

This is proved up to the hilt by the fact that when you have, by the power of the denial, "There is no evil," and the affirmation, "There is only Infinite Good," cast the thought of, and belief in, Evil out of your mind, then you discover that there is no evil outside of human thought and that there is, and always has been, only Infinite Good. In the same way, when you by denial and affirmation have cast out fear, you discover, to your joy, that there is nothing

p. 224

and never has been, and never can be, anything to fear.

"There only exists that which exists in the Mind." Therefore, to cast out fear, raise yourself into your perfect World of Mind. Realizing that you, your real YOU, are a Perfect Mental Creature, radiant and divine, that you are an individualized expression of the Great Infinite Mind of the Universe, and as such, are gifted with God-like powers. Having raised yourself mentally above the world of petty strife, of limitations, and time and sense, into the Perfect World of Mind, realize that you are in harmony with and form a part of, the great Power behind the Universe, that Infinite Mind or Principle of Perfect Good, which is the guiding spirit behind all life's mysteries. Get into touch with, and realize your oneness with, this Infinite Mind of Perfect Good, and you will realize that there can be nothing to fear. You are in harmony with the Infinite Principle of Good and there is therefore nothing that can harm you or of which you need be afraid.

p. 225

Stand firm then, looking up, realize your one-ship with the Highest Powers, your harmony with all the Divine Forces, and use the denial unceasingly,

"There is nothing in all the Universe
that can make me afraid."

Having purged your mind of fear, next build it up and strengthen it by this affirmation:

"I am in harmony with the Infinite Principle of Good that permeates the Universe, and against which evil has not the slightest power. Therefore I am unafraid, nothing can harm or destroy, nothing can ruffle me, or disturb my peace of mind. I am carried forward by the invisible forces of Good. All is well."

Then realize this stupendous truth, and visualize yourself standing dauntless and unafraid, serene and calm, borne up by Higher Powers.

p. 226

As we by the power of thought-control develop our subliminal powers, we become conscious of a new Self developing and manifesting itself within us. This is our Subliminal Self. Not only do we become increasingly conscious of the new powers within, but we also are aware of powers without us. As we develop our inward powers along correct lines, so do we come into harmony with the powers without. There are powers within and powers without, all of which will help and bless us, if we only come into line with them.

There are, of course, testing times in all lives, but to the well-trained mind these should give no cause for fear.

"It is how we bear ourselves at such times that determines our real worth and use, whether we have stamina, backbone, courage--real character--and if at such times we can stand unfaltering, uncomplaining, desirous of neither sympathy nor pity, patient but resolute, and doing today what today reveals to be done and so ready for the morrow when it comes, there can be

p. 227

but one outcome. The Higher Powers of all the universe stand back of such a life, they uphold it, they sustain it, they stamp it with success, they crown it with adoration and with honor." R. W. Trine in "The Wayfarer on the Open Road:"

Therefore you have nothing to fear, so cast out fear and meet the future with joy and gladness.

The other great obstacle to health and success is hate. There can be no health or success in life for the one who hates. He who hates emits a force which rebounds back upon himself. Hate injures the one who hates far more than the one hated. Hate poisons the blood of the one who hates and tears down his nervous system. Hate is negative and destructive, love is positive and upbuilding. Hate affects adversely all the vital processes. It destroys health, wrecks happiness and turns the life into an inferno of trouble. Have you ever noticed the lives of those who indulge in hate? They are a continual round of trouble. Before they finish one brawl they find themselves

p. 228

engaged in another. They are at loggerheads with nearly everybody, and misfortunes seem to dog their footsteps. Misfortunes and troubles are attracted to them as a direct result of their hate. Through indulging in negative thoughts and emotions, negative conditions are produced and attracted. That is why people who hate are not always in trouble through other people's hatred, but they attract to themselves troubles and disasters which seem to have no connection with hate, but which are in reality a direct result of that condition of mind. Therefore, dear reader, if you have hatred, malice or resentment in your mind or life, pluck it out and cast it away, because you can never be successful, never be happy until you have done so.

The best way to cast out hate is to hold your mind continually in the attitude of good will to all men. If hate is to you a real difficulty, if you blaze with resentment whenever you think of a certain person who has deeply wronged you, if there wells up within you a fierce desire to get even with the object of your hatred, or at least

p. 229

to wish him harm, remember this, that you can never make any progress in mind and thought control you can never be successful and happy until you have forgiven your enemy. If, just as you are falling asleep you use the following combined denial and affirmation, you will find it much easier to conquer your negative failing during the next day. First of all, raise yourself into your Perfect World of Mind, deny evil and affirm Infinite Good, then say:

I FORGIVE AND FORGET ALL MY
ENMITY AND ANGER, I SEND OUT
THOUGHTS OF LOVE AND GOOD WILL
TO ALL MANKIND.

Get your mind into this attitude and all will be well. By thinking in this way you create currents and vibrations which will bring you blessing, happiness, health, healing and success.

It may seem strange to insist upon forgiveness and love in lessons on mind training and success development, but believe

p. 230

me there can be no true all-round success, no happiness or harmony in life, so long as hatred, malice and uncharitableness are cherished. These are negative qualities, and success, real, lasting and true, can come only to those who overcome and cast out, root and branch, all negative thoughts, beliefs and habits. Great minds are above all such petty, mean feelings as hatred, spite and malice. It is the truly great who can best afford to be magnanimous. By regulating and controlling your thinking, by casting out fear and hate and all other negative states, you, too, can become great in mind, and noble in action.

Therefore when you make the above affirmation, visualize yourself raised above the petty cares and strifes of men, looking with a broader outlook above those who hate and squabble and disagree. There is a mental realm of peace and quietude which is far above earth's troubles. But before you can enter into it, you must first put yourself right with your fellow men. We cannot dwell there if we are not dealing fairly with the world, and giving our very

p. 231

best service to the cause of humanity. We cannot dwell there if we fear, we must first of all banish fear and possess our hearts with courage. We cannot dwell there if we are selfish, nor if we desire or demand for ourselves anything or state which we are not anxious that all should partake of or enjoy. But when we have put ourselves in harmony with all the higher forces, then we can rise above the things which vex and grieve the hearts of men. We can rise to a plane where absolute calm and peace continually abide.

I can hear some of my readers saying, "What has this got to do with success in life?" My answer is, "everything." It is because the majority of people are so full of worry and care that they are perplexed and anxious. It is because they are so perplexed and anxious and so wrapped up in little, petty, non-essential things, that they are never able to take the broad view and consequently can never be successful. A man or woman with a small, petty mind can never be successful; it is only those with imagination and breadth of view who

p. 232

can plan a successful campaign, and successfully carry it through. It is impossible for anyone to put forth his best effort if he is worried and careworn, or fearful, or full of hate. The nervous system is so weakened, the life force is so corroded, there is none of that vital, living, overpowering energy which is so necessary to success. Neither can the mind be concentrated upon the business in hand nor the problem to be solved, nor the difficulty to be overcome, if it is engaged in worry, anxiety, hate, or fear.

Therefore I say, learn to rise to that higher state of the mind where peace and calm and confidence continually abide.

The special visualizing exercise this week is as follows:

Sit yourself in a quiet place, upright in a chair, close your eyes. Now mentally send out to all the World your best service. If you are a great writer of books, see them being sent by the thousand, by rail and steamship, all over the globe. If you are a merchant or manufacturer, see your goods

p. 233

being dealt with in the same way. If you are an artist, see your pictures going to many lands. If you are a poet, see your poems bringing joy and peace to thousands of hearts everywhere. No matter what your occupation may be, or may be in the near future, see the effects of your service going out to all mankind. Do this for a few minutes, and then reverse the process. See money coming back to you from all over the world. Call up a clear and perfect image of money arriving by every post, in the form of drafts, cheques, money orders, or cash. See it after the envelopes are opened. See yourself counting it and piling it up. Do this for a few minutes and then dismiss that matter from your mind.

p. 234

MEDITATION

There is infinite plenty and profusion in Nature for all man's wants and needs. Nature is prodigal in her provision, and would willingly clothe every son of man in plenty and abundance, if he did not create his own poverty by wrong

thinking. Prosperity and abundance, in health and wealth, in beauty and happiness, in every perfect good, these are all waiting for man, did he but know it, could he but believe it. There is for every man all that the heart can wish for, but he fails to enter, because of wrong thinking into his glorious heritage. There is infinite profusion of the divinest blessings for men; they are mine now, and will come to me when I, by means of scientific thinking, have purified my thoughts and cleansed my mind. When I have got rid of hate and fear and selfishness and weakness, and have built up my mind in love

p. 235

and courage, unselfishness and strength, then shall I find that there is nothing in life that is too good for me, nothing in all the Universe that can be denied me. Nature withholds nothing from the man who is unafraid, and whose thoughts are in harmony with the Universal Mind, whose heart is free from hate and malice. Therefore Nature shall withhold nothing from me.

And what I affirm for myself, I desire also for all my fellow creatures, that they too may experience all the joy that I experience, and learn how to bring their lives into harmony with the Infinite Principle of Good.

p. 236

APPENDIX

Continue to develop subliminal thinking. Take all your difficulties and perplexities into the Silence and let your great inner mind, drawing upon the Eternal Wisdom of all the Ages, give you the true answer that you need. Whenever you desire inspiration or original ideas, seek them in your Subliminal Mind because there alone can they be found.

DYNAMIC THOUGHT

Success and Character Building

PART XI

WHAT is success? To one it means one thing and to another it may mean something quite different. Some desire happiness and love above all things and could they but gain these would count themselves successful in the highest degree, even though their circumstances remained humble and comparatively poor. Some desire fame and distinction in science, their ambition is to invent, to discover or investigate, to do something that has never been done before, the only reward that they seek being the joy of accomplishment. Some again desire to be great in music, painting, in sculpture, others seek to be leaders in their chosen profession of

medicine, law, preaching or politics. Others have ambitions to serve their day and generation, to give and be spent in the service of humanity. Some seek mental, and others, spiritual attainments, some again would be perfectly satisfied if they could obtain perfect health. Success in its lowest form is the acquisition of wealth, the building up of large businesses, or the earning of a large income. Although this aim is not so lofty as its predecessors, yet it is not an unworthy ambition, and if kept within bounds, will result in benefit to the community, and not too great a burden to the individual.

Whatever your ambition may be, follow it. Whatever you have a taste for, whatever it is you have a burning desire to accomplish, follow it and strive after it. It is useless to try and be successful if you are a round peg in a square hole. Before you can make your life a full and abundant success, you must find your "niche" and fill it. There is, somewhere in the world, work for you to do; work, which no one else can do as well, and which no one else can do in

quite the same way. Many are the illustrations one could bring forward in support of this. Men who were anything and everything and unsuccessful in all, until at last they hit upon something which they could do a little better than anybody else and which brought them the most amazing success.

If you have an ambition, follow it, seek it, concentrate all your energies upon it. Bend and focus all the faculties of your mind towards its accomplishment. Fortunes have never been made, neither have high ideals ever been attained by

half-hearted or luke-warm effort. Hit the nail of ambition on the head with all your might and strength, don't tap it like you would a tin-tack. Strive manfully, relying upon the Power within you, and sooner or later great success will be yours.

If you have not yet found your niche, seek for it: "Seek and ye shall find" is true of the mental world as it is of the spiritual. Seek, and keep on seeking, and interior illumination will show you the path, and open up the way. While searching for

p. 240

your niche, do not neglect your business or profession or work. Some have been foolish enough to throw up their present calling before looking for a fresh one. Needless to say this is not the course that these lessons recommend. Be like Tom Barron the poultry breeder. At one time a poor shoemaker he kept a few chickens for hobby and profit. He developed a great liking and genius for rearing chickens, but he stuck to his last. However, there came a day when his poultry rearing house became so lucrative, that after a long consultation with his wife Tom Barron decided to give up his shoe-mending and devote his whole time to poultry. Now all the world knows Tom Barron, the greatest expert in the business, the most successful rearer of egg laying strains and the richest man who ever made money out of poultry. Mix caution with your ambition, do not be headstrong, be a blend of tremendous energy, burning ambition and wholesome caution and restraint.

The way out of undesirable conditions, the path by which you will find your niche

p. 241

in life where your work will be an everlasting and surpassing joy, is by doing your duty in your present sphere and listening to, and obeying, THE INWARD VOICE OF WISDOM.

If you shirk duty and responsibility in order to "get on" you defeat yourself and curse your life. On the other hand, if you do your duty, however unpleasant, and shoulder, with cheerfulness, your responsibilities, no matter how heavy, affirming success, visualizing better conditions, listening to the inward voice of wisdom, you will find that sooner or later the way will be opened up before you in a wonderful manner, and you will enter into a life of great joy and usefulness. The outward life will and must conform to the inward life, sooner or later the change must come, but only if you are calm, untroubled and serene.

In your desire to find a way out of undesirable conditions, do not be tempted to take any short cut, be guided only by the inward voice of intuition. No matter

how anxious you are to change your conditions, do not persuaded to do anything that

p. 242

will not bear the strictest examination in the light of your highest concept of Truth.

Therefore take these "Nevers" as sign-posts and beacons to warn you from short cuts, so-called, which lead only to disaster and failure.

Never wrong anyone. Never betray a trust. Never go back on your word. Never do anything selfish. Never repudiate an agreement. Never shirk your responsibilities. Never do anything that looks mean in the light of your Perfect World of Mind.

Finally, live your life to a principle, the principle of Truth, Justice and Love.

In choosing your ambition, but more often of course it is that ambition chooses you, but whichever it is, examine it carefully and see just where it is going to lead you. Even if ambition chooses you, you still have the power to exercise restraint and to modify it according to reason. Ask yourself the question, "Am I prepared to pay the price of success?" If it is money and business success that you are going to seek, are you prepared to pay the price?

p. 243

[paragraph continues] Remember that men of this type live laborious days. They can never get away from their business. Many have telephones by their bedside, some have a bedroom and bathroom at their office, so that in times of stress they need not go home, but can work twenty and sometimes even twenty-two hours a day. Unless gifts with constitutions of iron such men become nervous wrecks and most of them have no enjoyment in life outside their business. Their wealth is of no use to them. In order to keep fit they have to live on the most simple fare and, as regards work and recreation, a navvy or a convict has an easy and congenial time in comparison. Their only joy is the joy of accomplishment, the glow of satisfaction at having achieved. Are you prepared to pay the price that such a success demands? If you are, go forward, and if you really believe you can succeed, and have built up your mental powers and character on the lines laid down in these lessons, you MUST succeed. Do not blame me however if you find wealth and success of this type rather a burden. The only satisfaction

p. 244

to be got out of it is the satisfaction of having built up a big business. I speak from experience. I went in for this type of success and in three years created, out of nothing, one of the largest businesses of its kind in the United States. But,

whereas, when I had lived in a very small house and had to economize on a very tiny income, I had been very happy, when I became passing rich, the owner of a big business, and could keep one or two motor cars and other things to match, I certainly was not as happy. I would have been happier if I had modified my ambition, and had been satisfied with a smaller business, a less generous income, and had had in consequence more leisure and opportunity for self improvement.

To all who are starting out on the road to success I offer this advice. Think well before you start, because once you have started you cannot turn back. Even if after a time you find that you have made a mistake you must keep on, because to chop and change your mental image about is to court disaster and to bring confusion into

p. 245

your life. When once you have put your hand to the plough you must never look back, therefore before starting make sure that you are starting on the right road. After all, the satisfying of a great ambition is not the best thing in life. If you will sacrifice part of your ambition and thus live a more normal and well-balanced life, your life will, in its broad sense, be more successful than if you sacrifice everything to the accomplishment of your desires. One can become a millionaire and be but a poor shrivelled soul in other respects. Far better is it, and I speak from experience, to aim for a broader ideal, to aspire to prosperity rather than great wealth; to desire health and happiness and peace of mind rather than to sacrifice these things at the altar of ambition.

Far better is it to build up character than a great business, to develop an insight into Nature's beauties than to own a million dollars; it is far better to enjoy good health, refreshing sleep, and a splendid appetite, than to own a kingdom and at the

p. 246

same time suffer from "nerves" and dyspepsia.

But whatever your ambition may be, once you have started, stick to it, do not change until your object is achieved. If you choose wealth, continue to pursue it; if greatness, concentrate all your powers on winning it, affirm its accomplishment; visualize yourself having achieved the object of your endeavors. If you will do this success will be yours.

To change about is fatal. Success is largely a matter of concentration, it is equally dependent upon staying power. Having settled upon your ambition, concentrate upon it. Let nothing turn you aside. Having mapped out your path, pursue it. No matter what opposition or difficulty you may encounter, go straight on. Remember that thought is the most powerful and wonderful power in the

Universe, and that you can control your thought; therefore by controlling your thought you have perfect mastery over the most potent force of which we have any knowledge. Having perfect mastery over these most

p. 247

potent forces you therefore have control over your life and circumstances, and there is nothing that can prevent your ultimate success, save your own lack of faith and staying power.

Your mind actually has creative power, not in a figurative sense but in reality. All that you see with your bodily eyes is matter vibrating at different rates. The matter that you can see in this way is coarse matter. With your mind's eye you can see other matter of a finer nature. With your mind you can mold this finer matter into any pattern you please. What you create in your mind in this way, in other words, that which you visualize, if persistently held to, will form the matrix out of which will grow your outer life. The coarser particles of the outer life are shaped on the model of the pattern formed in the finer matter of the mind. This is why these lessons have persistently taught you to cast your mind in a certain attitude of thought and to visualize all that you wished to accomplish. By the use of affirmations which is thought control in its most practical form

p. 248

you have learned to make the most powerful use of the greatest of all powers, viz.: Thought; by visualization you put into operation a power known to the old occultists but withheld from the multitude until now. Visualization is a form of concentrated thought. It is only possible as a result of intense concentration. It is thought materialized in fine matter of mind-stuff. Therefore the more real and clear and sharply defined your mental image is, the greater your powers of concentration. The power to concentrate can be developed, and it is developed, as your power of visualizing grows. The value of concentration in business, in study, in fact, in any effort to accomplish and achieve is too well-known to need any comment. It enables you when confronted with a difficult task to get your teeth right into it and to go right to the very heart of the subject without fatigue or brain weariness. The greatest lawyers and counsel, the ablest scientists and investigators, the most successful men of affairs and business, Are those with the greatest powers of concentration. Some possess this power naturally, others can acquire it.

p. 249

[paragraph continues] As far as I know this course of lessons is the only serious attempt to teach this power. By the methods taught in this course you can, by the constant use of affirmations, and by persevering in the visualizing lessons, develop a degree of concentration power almost unknown in the West,

approximating somewhat to the powers of certain Eastern adepts who have made concentration and mind control the study of centuries.

The writer can concentrate his whole mind and thought upon the point of a pencil for minutes at a time. Try it, and see how soon your attention wavers, how your mind wanders about the point of the pencil, but never on it. You think of other things such as concentration, of being determined to think of nothing but the point; the mind wanders off into a hundred and one things and has to be brought back again and again by an effort of the will, finally you give it up and acknowledge that is a very difficult thing to do.

When you can concentrate your whole mind and thought on the point of a needle

p. 250

for one minute, you will be able to accomplish anything to which you give your attention. You will have the power to take up a subject, examine it, decide upon it and then to dismiss the matter entirely from your mind. Can you estimate this power at its proper value? Instead of lying awake all night worrying over a business problem, you dismiss it from your mind and have a good night's rest, and arise in the morning with fresh energy and strength AND WITH YOUR PROBLEM SOLVED.

All your powers of concentration must be focussed on the achievement of your ambition. A clear and well defined image of what you intend to accomplish must be constantly held in the mind, AND NEVER CHANGED UNTIL THE OBJECT AIMED AT is achieved.

Visualize and affirm success, denying evil and failure, constantly and perseveringly, this is the path to success.

Remember that success is not only a matter of concentration--it is also a question

p. 251

of staying power. How many a promising career has been ruined by lack of perseverance and "stickability." In business and in other competitive walks of life, it is frequently the one with the longest wind who wins. The brilliant, the clever, the ones with every advantage, drop out by the way, and leave the field clear for the plodder and sticker. Therefore hold the thought "I am Success" constantly in your mind let it color all your actions, inspire all your deeds. Hold the perfect image of your success as a clear picture in your mind, persevere and hang on, and grow not weary in well doing; then whatever it is that you are aiming for will be accomplished. Be assured of this, and, again, I speak from experience, not only will your vision of success be accomplished, but it will be

exceeded beyond your wildest dreams. March on, your ultimate success is as certain as the rising and setting of the sun, as sure as the tides of the eternal sea.

Make your own denials and affirmations now and henceforth, and use them as difficulties arise. Do not try to do anything

p. 252

without consulting your inner self and thus bringing your inward powers to action. If you feel gloomy, affirm that you are bright and cheerful; then will your gloom be chased away like mist before the morning sun. If you feel tired, affirm that you are fresh and vigorous and free from fatigue; then act accordingly, and you will find that your lethargy has flown away. If you feel care-worn, raise yourself mentally above the petty things of life, and you will find yourself dwelling on a plane, where worry and care cannot exist.

If you need guidance in the face of difficulty, when the finite mind of the senses is perplexed and at the limit of its resources, then retire into yourself and receive wisdom and guidance from the Great Within. Put the matter that is perplexing you out of your mind and dismiss every thought as it comes, until at last the mind is entirely free from thought--until it is a complete blank. When you have done this you have separated yourself entirely from the world and the life of the senses and you are in touch with the Infinite Mind of the Universe.

p. 253

[paragraph continues] Then will the answer come, in the still, small voice which is in every man, if he would but know it and listen for it. Whatever the answer is, act upon it, for it is the divinest wisdom.

Another method is to raise oneself mentally above the fret and fever of life, and deny evil and affirm the Infinite Good until you get a clear concept of your Perfect World of Mind. The worry or perplexity will follow you even there, but when it does, deny its existence and affirm perfect peace, perfect wisdom, perfect knowledge, perfect understanding. Affirm that man is a perfect mental creature, one with the Infinite Mind, and, therefore, in his higher self, can never be perplexed or troubled by the trivial things of the material life. Again and again the worry will come, but if you will each time deny it and affirm your perfect higher self, the possessor of all wisdom and knowledge and understanding, the thought will get weaker and weaker until it is killed altogether. Now contemplate the wonders and delights of the perfect

p. 254

[paragraph continues] World of Mind for a time and, after that turn immediately to, and occupy the mind with some other matter. The answer will come, the problem will be solved, and the way will be opened before you in a wonderful manner.

Another way is as follows: Just as you are going to sleep, after conquering the worry thought and rising superior to it, in your Perfect World of Mind, simply hold the problem in your mind in an expectant way, believing and affirming that in the morning the problem will be solved. When the morning arrives you will find on awaking, the solution of your perplexity, or it will come to you as you are getting up.

No matter which method you use, be sure and act upon this voice of intuition, for it is the divinest wisdom. When you get back to the hurly-burly of life, the answer will seem silly and foolish and impracticable, do not be deceived, act only upon the message which came from the Silence, do this and you will find that you have listened to the voice of the highest Wisdom.

p. 255

For a visualizing exercise, imagine that you have received a momentous letter from over-seas. Trace its journey back to the beginning. First the postman, the local sorting office, the mail-train, the general post-office of the large city, the mail-train from the coast, the mail-carrying steam-ship, the journey across the seas, the journey from the foreign port, by rail to your friend's home. Then see your friend sealing the letter, then see him writing it. Now look into your friend's mind and see the thought that inspired the letter.

MEDITATION

I am Success. By constant and eternal vigilance I kill by means of denials, every thought of fear, of failure, of poverty and lack, and replace them by affirmations of Success, Prosperity and Achievement. I think only of POSITIVE things, states, and emotions, and never of Negative. My mind is being constantly lifted up into a higher realm where I receive inspiration and strength. My inner Mind is one with the

p. 256

[paragraph continues] Universal Mind, therefore I draw upon the inexhaustible strength, energy and wisdom of the Infinite. Through thinking POSITIVE thoughts and meditating upon POSITIVE states, I attract to myself streams of thoughts and emotions of a like character, which strengthen and help me.

I grow into the likeness of that upon which I meditate, I become more Positive, I become a magnet, I draw and attract to myself all that I need. Difficulties are smoothed out, people and opportunities come to me unbidden, the way is made clear before me, and all things work together for my good. My services to the world become increasingly valuable, I get a greater and deeper insight into my work, I am inspired in such a way that I can do better work, and more work, and

greater work, than ever before. Therefore I can see in my mind's eye all desirable things coming to me. All are seeking me instead of my seeking them. Friends, wealth, position, power, all are coming to me. I am a magnet. I am Success.

p. 256

APPENDIX

All the good that there is in memory-training systems can be summed up in a few words. The reason some people cannot remember is because they do not pay sufficient attention. If you were making phonograph records you would have to arrange things so that a deep, sharp impression was made in the wax. If only a faint impression was made then only a faint jumble of sounds could be reproduced. It is the same with the mind if you fail to observe and to pay attention then facts, happenings, orders, etc., which should be remembered are only faintly impressed upon the mind with the unfortunate consequence that many important points and details are forgotten. The great thing to do is to observe and pay attention, to mentally impress upon your mind those which you ought to remember. A table-knife lying on the table to one person would be a knife and

p. 258

nothing more. If pressed for a description

he might be able to say that it was either a dinner knife or a cheese knife but that would be all. A more observant person would be able to tell us that the knife was made in Sheffield and give us the name of the maker, that the blade was Firth's stainless steel, that the handle was real ivory and the tag of the knife went right through to the other end of handle. A primrose to one may be a mere yellow flower, to another it is a universe of beauty and delight. A telegraph post to one is a telegraph post only, to another it is old or new, it carries so many wires, has a crack down one side, has a certain number burned into it and shows signs of having been recently climbed by a workman with steel spikes.

Two persons may be so alike that they frequently get mistaken the one for the other, yet if you examine them carefully you will see so many points of difference you wonder why you ever thought they were alike. Their teeth are different, their ears are very dissimilar, the eyes of one are much wider apart. The hands too will

p. 259

show differences, the nails being of a different shape and in many other points one can find marked differences.

In order to improve one's memory one must learn to observe, to pay more attention, to examine more minutely, and to consciously impress matters that one wishes to remember upon one's mind. To visualize whatever you desire to remember is to impress it upon your mind forever.

Not only should you learn to take more notice, to pay more attention, to observe more closely, but you should also memorize something during the day, and just as you are falling asleep at night recall what you have learned, and after repeating it over, tell your subliminal mind that you will never forget it, and you never will. This is the direct natural way of remembering, and is far better than any method which employs the Law of Association. If you follow these instructions, increasing the amount memorized each day you will develop a memory above the average.

(1) Look within for Power. Man has, in his subliminal mind, transcendental faculties, but to the multitude, these are unsuspected and midis covered. To you has been given the knowledge that has put you in touch with the Great Within. This is the key to all wisdom, knowledge, truth, understanding, achievement and power. It unlocks for you the Treasure House of the Universe, opens up to you the Wisdom of the Ages, it links you up to the Power House of the Infinite. If you are perplexed, look within, and light and leading will come, for you are one with, and form a part of, the Great Universal Mind. Have you a great task to perform? Look within, and you will find all the strength, energy, perseverance and ability that you require. No matter what your need you will find within you every quality necessary for your success.

(2) Look up. "Two men looked through prison bars. The one saw mud, the other stars." Alas that the majority of men see only mud, whereas they might, by looking up, see stars. It has been my aim to get you to look up and to keep looking up. Now let my closing words be, "look up." Hold ever before you a vision of infinite perfection and in the radiance of that vision you will find health, happiness, true success and lasting satisfaction.

With every good wish for your continued unfoldment and the greater realization of the Power that is within you.

DYNAMIC THOUGHT

Success and Character Building

PART XII

SAID Charles Godfrey Leyland, when over seventy years of age, "Man has within him, if he would but know it, tremendous powers or transcendental faculties of which he has never had any conception." These powers are within YOU, and by the use of affirmations and the power of mental imagery, you can

arouse these vast potencies, and harness them to your service, for the enrichment of your life and the accomplishment of your ambitions.

Every act of life can be influenced by affirmations, but do not confuse yourself by

p. 262

employing too many at once. Seek to progress by steps, not by huge bounds which may land you anywhere but in the right place. Day by day, and step by step, is the sure road to success. Do not attempt too much, a little at a time well done is better far than a huge and ambitious scheme that may have to be abandoned. If you have a little shop do not attempt to turn it, all at once, into a huge department store. Seek first to make it by far the best small shop in the district. Make yourself very efficient in your small shop, and it will not be very long before the opportunity comes for you to take a large one, or to buy a bigger business. As you outgrow that, other opportunities for expansion will come your way, and thus will you grow from small beginnings to great things. Suppose you have a small law practice, do not try to blossom out all at once into a high class, lucrative, exclusive practice. Seek first to make yourself so exceedingly efficient in your small practice that you will be prepared for the high class practice when it comes. Affirm success and keep visualized in your mind

p. 263

the exact kind of success that you desire, and ways and means will in time be provided. But remember to travel step by step, to grow gradually, to develop, like a plant, on natural lines. Remember Nature is never in a hurry; all her vast works are accomplished slowly, methodically, step by step, cell by cell, but whatever she seeks to do is ultimately accomplished. So will it be with you. You have the knowledge by which you can develop your success with mathematical exactitude. All you have to do is to put the Law into action and to advance step by step. Begin with small things; when you have conquered in small things you can pass to greater, and from greater things to [boundless](#) power.

Do not expect the maximum of success at once. If you get only partial success at first, be satisfied, knowing that you will keep on improving. Even if you fail utterly you will be stronger and better for having tried. "It is the law of the reflex nerve system that whenever one does, or endeavors to do, any given thing in a certain

p. 264

way, a modicum of power is added whereby it is a trifle easier at the next effort, an added trifle at the next and the next, until that which is difficult and is done only with great effort in the beginning becomes easy of accomplishment--that which we do haltingly and stumblingly at first, by-and-by, so to speak, does

itself, with scarcely or even without any conscious effort on our part. This is the law; it is the secret of habit forming, character building, of all attainment."

If you set out on a certain course, to accomplish a certain work, to overcome an evil habit, to repair and strengthen a weak part of your character, or whatever it may be, NEVER LEAVE OFF UNTIL YOU HAVE ACCOMPLISHED THAT WHICH YOU SET OUT TO DO. To leave off before you have conquered is to play fast and loose with your mental powers and to do them irreparable harm. Never leave off one thing and start another; instead concentrate, concentrate, concentrate upon what you have decided to achieve.

p. 265

Above all, live your life according to a principle. This will steady the most vacillating character. It is possible for a simple person to estimate with mathematical exactness the result of a right action, but the wisest and cleverest cannot foretell the result of an unprincipled one. The first is according to Law and produces certain results; the second, i.e., an unprincipled action, is against the Law and no one can tell where the evil effect will end.

Live your life to a principle and you will always know how to act in all cases of uncertainty. Set up as your standard the highest aspect of Truth of which you know and bring everything into line with it. When confronted with two or three courses of action and you do not know which to follow, compare each line of action with your principle, and adopt that one which is in harmony with it.

When once you have learned to live your life according to a principle, you will feel a great load lifted from your mind. For the first time there will be certainty and precision

p. 266

in your life and absolute peace of mind. You will have nothing to worry about because you know that your line of action will always be right, and can only bring the highest good into your life.

Never wrong any man, never take advantage of one with less knowledge than yourself, never sacrifice your principles, never give up your ideals. See that you are known for your integrity and absolute honesty, as well as for your cleverness and capacity. It may look, on the face of things, that this course of action is not going to lead to success. You see so many of your competitors making money by sharp practice, and you feel that by adopting an honest line of action you are simply putting yourself up as a target for people of less principle to shoot at. That is what it looks like, but I can assure you, speaking from experience, that the reverse is the case. It is the man of probity and honor who scores in the long run.

When in business I was more successful than anyone in my line had ever been before, and I never found it necessary to be "sharp" or "over-reaching." I never

p. 267

practiced "salesmanship" yet I had more business than I wanted; I never went out of my way to get customers, yet they swarmed into my place from morning till night.

I once knew a theatre manager who suddenly began to live his life to a principle. Instead of covering up occasional defects in his shows as he had formerly done, he made it a principle to point them out to his customers. Many of his friends said he was a fool and prophesied his ruin and failure, but instead his business grew and flourished. His friends were very surprised at his success, but they need not have been. The theatre manager was simply coming into line with eternal law, he was putting into action forces which could not fail to bring him success and prosperity. Do not misunderstand me, it is not enough to be honest or to live one's life to a high principle, but all other things being equal, it will be the man of integrity who will win in the end.

Therefore live your life to a principle, and persevere with the course which you have laid out for yourself. Be constant, be

p. 268

true, be faithful, be strong, be persevering, be fair to yourself, be fair to the wondrous inward powers which are seeking to find expression in your life.

Remember the law of compensation; if you are to receive the highest good in your life, you must give the world your best service.

You cannot cheat life, you must give your very best if you are to receive the best in return. It is useless to potter along and copy other people, or to do as your father did, just because he did it. There is nothing more nauseating than to see a man copying, or trying to copy, another man's success. BE ORIGINAL, BE YOURSELF. See where other men are lacking and supply what is necessary. It is the man who comes along with a fresh idea, who breaks new ground, who discovers a want which other people have never seen, who inaugurates a better service; in other words, it is the one who gets ahead with his ideas, and is the first in the field, who gets the business and makes a fortune. Therefore be

p. 269

original, do not copy other people. Do not be a feeble reflection of someone else; be yourself. Remember that there is something you can do better than anyone else, that no one can do it as well as you, or in precisely the same way--in other words you have personality. Therefore, develop your personality; let all your

work be distinctive; make it different from that of your competitors. Let your personality be written all over your business; let there be a personal touch about everything that you do. This will distinguish both you and your business from other people and other people's businesses; this will be a reason why the public, or a large portion of it, will come to you, or will buy your goods rather than go elsewhere.

If people are to prefer your business or your professional services to those of others there must be a sufficient reason. They are not going to do this simply because you affirm that they will. The only way to get them is by supplying better goods, more perfect service, higher skill, greater probity and trustworthiness.

Another great factor in winning success

p. 270

is the mental attitude of cheerfulness and brightness. People are attracted to the cheerful, optimistic person, and repelled by one who is gloomy and pessimistic. Be cheerful and bright under all circumstances and this alone will be worth a king's ransom to you. These qualities alone will bring you in more money every year than most people get by hard work, to say nothing of the joy and cheeriness which this attitude of mind will attract to you. By your brightness, cheerfulness, and optimism, by your appearance and personality, you will create a good impression wherever you go. I mention appearance advisedly, because the face becomes in time an index of the soul. Just as vice becomes deeply marked on the faces of its devotees, so does the face of one whose mind and thoughts are directed into right channels, reflect the calm and peace and courage of the mind within. As time goes on the face as well as the attitude and carriage of the body alter considerably, and this makes one more attractive; thus do you attract success, because if you attract to yourself people of the right kind

p. 271

they bring potential success with them.

One word of warning and it is this: exercise a wise business prudence. Do not, just because you feel within you the fluttering of a new and wondrous power, rush thoughtlessly into business speculation, which may either ruin you or seriously jeopardize your business. Be prudent, be wise, be not carried away by your enthusiasm; instead, go slowly and feel your way, as it were, step by step. Be sure and steady; do not risk failure for the sake of getting on more quickly.

Keep your expenditure within your income. He is a happy man who spends less than he earns. The troubles of many families are due to their expenditure being in excess of their income. This leads them into endless difficulties and cares.

Success is no success that does not extend to the home. By scientific right thinking, happiness, peace and harmony can be made to reign supreme where formerly there were misunderstandings, friction, bickerings

p. 272

and great unhappiness; while ever-increasing health will manifest, instead of intermittent sickness.

Cleanse your own heart and mind by denials, build up your own character by affirmations, calm your own spirit by dwelling in the perfect purity of the transcendental World of Mind, and you will find, strange though it may seem, that everybody else in your household will get more lovable, and helpful, and restful, in their attitude toward you.

Remember to "reverse" every undesirable thought, suggestion, sight, or impression that comes to you. Deny them each and all in your perfect World of Mind, and affirm their opposite. For instance, two members of your family may be getting angry with one another and the air becomes electric. Immediately raise yourself into your higher World of Mind and say: Perfect man is never angry. He is a perfect mental creature dwelling in the pure atmosphere of the Infinite Mind and can never get angry"; then affirm: "Man is

p. 273

love, perfect love; he dwells in the atmosphere of the Infinite Love." If by so doing you get a clear concept of that perfect World of Mind, which IS perfect, and IS real, and IS permanent, and a clear realization of the perfect Love of this Perfect World, then the quarreling ones will cease to quarrel, will love one another instead, and ever afterwards will quarrel less.

Remember the three great Laws: (1) The Law of Love and Attraction. "Give love, and love to YOUR heart will flow, a strength in your utmost need." (2) The Law of Compensation. "Then give to the World the best you have, and the best will come back to you." (3) The Law of Absolute Justice. "For with what measure ye mete, it shall be measured to you again." Therefore the ability to win the highest and truest success, to draw to yourself the greatest happiness, to create in your life the highest good, all depend upon giving. The mistaken idea of the animal mind that, to be happy and successful, one must seize and grab, is entirely false, and leads to bitter

p. 274

disappointment. The voice of Wisdom that is heard in the "Silence" tells us that only as we give do we receive. That if we give of our best--our best thoughts, emotions, service, love--then the best will come back to us in the exact proportion, no more, no less.

Again let me emphasize the necessity for "stickability" and perseverance. Keep at it, never know failure, let this word be expurged from your vocabulary. It is the man with the greatest staying power who wins through hard times.

Again, possess your soul in courage. Remember that if you use your inward mental powers aright, and bring your business and your life and your conduct into harmony with the Law, you can never fail. Great are the possibilities of your life, because great, beyond all human ken, is the Infinite Power within you. You have nothing to be afraid of. Big corporations cannot smash you. You can always beat them by personal service, by individuality and originality. By straight dealing, by integrity, by

p. 275

honesty combined with efficiency, and businesslike procedure, you can make for yourself an enduring reputation. When faced by problems, difficulties and perplexities, you can at once raise yourself into your perfect World of Mind, and realize that you, your real self, can never be perplexed, because being one with the Universal Mind all wisdom is yours. You know that in the "Silence," having hushed the loud voices of the surface, material mind, you can hear the still small voice of intuition, of infinite wisdom. For you, having learnt how to raise yourself above the life of the senses, to the perfect World of Mind, there is wisdom, understanding and illumination; there can be no perplexity or worry, only infinite calm and peace.

By being calm and unflurried, by dwelling in an atmosphere of peace, you can preserve your nervous system and your health, time while your "sharp practice" competitor is tearing his nerves to pieces and breaking down his constitution.

Above all, remember to deny every

p. 276

thought, sight, influence and suggestion that is evil, or pessimistic, or material, or fearing, or selfish, and create in its place its exact opposite. Deny evil constantly, and affirm Infinite Good, deny fear just as frequently and earnestly, and affirm confidence and courage; do this persistently and you will transform your life.

Now that you have finished the lessons do not lay them lightly aside, and forget them. This Course is not for three months merely, it is for your life. You have gone diligently through the Course and probably think that you have mastered it, but it is highly improbable that you have. If you will now begin again and start with Lesson 1 and work steadily through the Course you will find fresh light and understanding, and many hidden and deeper meanings, unsuspected before, will come to light. Study the lessons and practice their teachings for the rest of your life. Do not expect immediate results. The effects of thought are slow

in manifesting. It is my experience that what we think today becomes manifest in about two year's time. By that I

p. 277

do not mean that by affirming certain qualities I do not immediately begin to develop these qualities, because I do right from the first affirmation. What I do mean is this, that suppose I want to demonstrate a big business, a large practice, or say a house in the country all bought and paid for, a perfect recovery from life-long ill-health, or a greater advancement in spiritual unfoldment, then if I hold in my mind a sharply defined picture of what I want, and vitalize it by joyful emotion, and confident affirmations, and spend at least a quarter of an hour every night and morning holding this picture in my mind besides calling it up at intervals during the day, then in about two years' time what has been held in the mind will become an actual accomplished fact in my life. I may have many setbacks and disappointments but if I persevere and persist and concentrate, then whatever I desire MUST objectify in my life. Actually, of course, I have been progressing all the time towards the realization of my desire, but it is in about two years' time that tangible results usually are seen. After that one can

p. 278

never look back, because success attracts success and once one has "demonstrated," one becomes so full of success vibrations that success becomes the habit of one's life.

Therefore, keep on persevering, persisting. Never cease mentally to picture and affirm confidently. It is by this mental activity that you win success, it is not done by striving so much as "thinking" and visualizing. Of course one must work, but it is the mental activity that crowns the work with lasting success.

By bringing into play, as taught in these lessons, the illimitable powers of your subliminal mind, by the use of denials and affirmations, by harmonizing with Immutable Law, and by the art of visualizing, you can accomplish all that you desire. There is no height to which you cannot climb, no success that you cannot achieve, no happiness that you cannot attract into your life. All things are yours. Everything has been delivered into your hands. You can do whatever you please, you can achieve what you will, you can be all that you desire. Act

p. 279

according to the teachings of this course, making in future your own denials and affirmations as are required, extemporizing your own meditations, and you will have set your feet in a path that leads ever upward. Where it ends, if it ever does end, no one can say, but this I know, it is a path of joy and blessing and happiness and success; it leads to heights the grandeur of which cannot be described.

If I have helped you to take this road of scientific right-thinking, which leads to your eternal joy and satisfaction, I am rewarded above measure.

I affirm for you Success in its richest and fullest sense, and all the joys of overcoming.

The Advanced Postgraduate Lesson concentrates and condenses the whole of the teaching into one Meditation to be used night and morning. It is advanced in that it passes from the "I am" stage of personal consciousness to the "Thou Art" stage of union with the Divine Mind and Spirit. If it is in this respect too advanced for you and you seem to lose touch through it, I would advise you to modify it by using "I am" instead of "Thou Art."

It is hardly necessary to state that it is very important that every thought expressed in the meditation should be REALIZED, FELT, and, if possible, VISUALIZED. Some students find it helpful, when they affirm success, or health, to feel and realize that streams of Divine power and life are flowing into them from the One Fountain of all Life and Energy, others get the best results by a sheer realization of the infinite Perfection of the Absolute.

With every good wish for your continued progress along these lines.

DYNAMIC THOUGHT

The Advanced Postgraduate Lesson

THE object of this postgraduate lesson is to concentrate all the teachings of the course of lessons which you have been studying, to arrange it in such a form that you can make use of it to the greatest practical advantage day by day and at the same time raise the whole teaching to a higher plane. You have been taught denials, affirmations, visualizing and meditations, it will now be shown how to combine all these into one exercise, which if performed IN THE SPIRIT, as well as the form and the letter, every night and morning, will keep you in health, prosperity, love, joy and gladness, enabling you to draw around you invisible forces, which will shield you from all harm, danger and disaster. You will also

be shown how to draw your loved ones into the same Divine influence and thus bless, protect and enrich their lives as well as your own.

At this point let me say that it is impossible for you to fail, or for the Laws of the Universe to cease to act. Neither can you fail to bring yourself into harmony with these Laws if you conscientiously follow day by day the teaching laid down. I do not mean by this that you will IMMEDIATELY be healed of a long standing infirmity, or that you will be INSTANTANEOUSLY delivered from disharmonies and limitations in your life and circumstances, or that you can at once keep out of your family circle evils which have been present for a long time. What I do mean is this and I want you to pay special heed to what I say: Every time you turn to the Infinite Mind, the Absolute Divine Centre, God, Infinite Spirit, whatever name you prefer to use does not matter (neither does it matter if you seek Infinite Good within you, or above you), every time you get into conscious union with the Divine Spirit and

p. 283

in touch with the real spiritual world of perfection, and then deny the evil in your life and affirm all the Infinite Perfections of God, then definitely and with absolute certainty a portion of evil will be taken out of your life, and a corresponding amount of good will take its place. There is no chance or luck or mistake, or missing fire, or uncertainty about it, the Law is absolute and immutable and can never change or vary, neither can the Infinite Power, which is always at your service, fail to operate. The Law and Power which cause the Sun to rise each morning with all its glory, beauty, majesty and power, are the same which operate in your life and mine, and they can no more cease to operate when we, through denials and affirmations, consciously employ them, than the sun and our planet could resist the power which sustains them and the Law which guides their progress. The Law is changeless, in this are our strength and confidence. What we have to do is to harmonize with the Law, if we do this then our life will be gradually righted and our troubles smoothed out. Results always appear

p. 284

to be so slow in manifesting, yet when they do manifest and we look back on the comparatively short time the transmutation of evil into good has taken, we are amazed at its swiftness. When we consider to what straits wrong thinking had brought us, and the great accumulation of evil which past wrong thinking and consequent action had built up, it is amazing that ever we can overcome it in this life, and demonstrate the highest good in its place. Yet it is not only possible, it is being done every day. It is the greatest possible tribute to the intense power of scientific right thinking. I said just now that results always seem slow.

Some people have to wait years for the realization of their demands, but the building up process which results finally in the accomplishment of their desires, is going on daily and hourly, and every minute. The point I want to drive home is this: You can never fail once you understand the higher spiritual law of demand and supply and work mentally in the Silence each night and morning. You may not see results for many months but you can rest assured that the

p. 285

change is taking place hourly, the evil is being abstracted and replaced by good. It is not a question of doubt, uncertainty, of WHETHER you will be healed or not, or WHETHER you will be successful or fail, for no such question can arise, it is just a case of working steadily on, believing and knowing that the wonderful transformation is taking place, until the manifestation appears and the demonstration is made. Every time that you look to your Divine Source and raise yourself into the higher world of Cause, you drive out of your life a little sickness or liability to illness, a little failure, a little poverty of life or soul, a little misery or unhappiness, a little friction and trouble, some weakness of character, some blemish and imperfection, and in their place is brought in a corresponding amount of health, success, abundance, happiness, harmony, peace, strength of character, perfection of soul. The change is so slight it is not noticed for comparatively long periods but the work is constantly and surely going on. It will not, however, go on satisfactorily if the mental work done is

p. 286

spasmodic. It is only by regular and consistent, persistent work in the Unseen that results can be achieved. The time spent each night and morning need not be long, but the work must be regularly performed, never on any account omitted or slurred over, and one must get into touch with the Unseen. Students often write and say, "I cannot give your system the time it deserves, I am so busy." No one is too busy to do what I want them to, and in this lesson it will be seen that a few minutes spent in the Silence night and morning will embrace the whole of my teaching in past lessons. Of course results will come more quickly if more time is devoted to this mental work in the Unseen, what I am teaching you is the minimum which will bring result. Unfortunately most people are too busy almost to live, and also if they are asked to use their mental powers considerably they get tired and discouraged, therefore my object is to make my system take up as little time as possible and yet produce the desired results. Those who can do so should for their own sake devote more time, in fact as much time as

p. 288

they can spare, without causing them to neglect family, social or professional duties.

No one can ever be too busy to follow this system, for what has to be done can be done while in bed, or while dressing, or undressing, or walking, although it is better to put aside a few minutes night and morning specially for the purpose, and he or she must be very busy who cannot manage to do this. An exception has to be made in the case of those who want to find God-consciousness and unfold their own divinity.

In the lessons of the Course there was a considerable amount of the "I will" and "I can" philosophy, it is now sought to introduce you to a higher plane. Incidentally it will bring you face to face with a great mystery. You will now be taught not to affirm I am this or I am that, but to affirm instead that in God or Infinite Mind are all the perfect qualities and good that you desire, or which you wish to bring into the lives of others. A life of perfect success, health, harmony, joy, love and blessedness becomes possible only when we get rid of our finite personality and lose it in the Universal

p. 288

[paragraph continues] Mind. You will wonder how it is possible to fill your own life with good, and also the lives of others, by affirming that it exists in the Mind of God. The answer is the greatest mystery of all. It is that the Infinite Mind of God is hidden within the self of each one of us. The great truth which has been hidden in all religions but which has never been taught to the multitude, being only revealed to initiates, is that God or Infinite Mind is within man--that God and man are one. The realization of this blinding truth comes only to those who by patient meditation gradually unfold the inner Self, until at last they get glimpses or flashes of the Universal Consciousness, which finally merge into full realization.

If you desire to probe the great mystery and to unfold your inner Self and thus find God, I can say this: If you will sit in meditation daily and seek God, you will surely find Him, not in any particular religion or creed or dogma, but in your own soul. The greatest mystics all bear the same testimony, all describe the same experiences, all speak the same language. As Dean Inge

p. 289

says, it is not possible to tell which religion a mystic belongs to, for their experiences are all the same. Therefore if this is the evidence of the great mystics of all ages and all religions that God is within the soul of man, then it must be true, for this is the only thing upon which all religions and philosophies agree, and it is vital and fundamental, while all the rest, all that makes one religion or philosophy different from another religion or philosophy is non-essential, is mere padding and symbol and verbiage. But the eternal truth lives on and remains unaltered. Religious belief and philosophies alter with their environment and with changes which the passing ages bring, but the eternal and

glorious truth that God lives and dwells in the soul of man and IS the soul of man, this great truth lives on and will never fade.

Therefore if your desire is to pierce the great mystery and to find your own Divine Self, your Centre, the Indwelling Spirit, the Immanent God within the Soul, then you must spend much time in the Silence in communion and meditation. This sort of thing

p. 290

cannot be accomplished by the utilization of odd moments, for the more time you spend in meditation the greater will be the revelation and the sooner will that revelation take place.

Therefore sit in the Silence and meditate on all the wonderful attributes of God, realize the Immanence of God, how He is in everything and in your own soul, that God and you are one. In time you will get flashes of Universal Consciousness, glimpses of the blinding truth. These will in time give place to what is called "transforming union," or as some Mystics call it, "deification." After that everything else fades into insignificance.

Of great assistance in one's progress towards God-consciousness is the study, appreciation and love of beauty. To spiritually understand a simple wayside flower is to enter into the very heart of God.

The greatest attributes of God's character is Love. To meditate upon the words "God is Love" is to enter the highest wisdom. If love is the crowning glory of the

p. 291

Mind of God, so must it be ours, for God and man are one.

I present these thoughts for those of my students who are seeking the deepest wisdom, the greatest joy, the highest achievements of all. They are suggestions only, but if followed they will lead to results beyond present comprehension.

However, this is not the main object of this lesson. The main object is to show how to burn up the evil in your life, and bring in a continuous stream of good, but the foregoing helps us to understand what is to follow. My desire is to show you how to work in the highest possible plane and this is by realization of the Infinite Perfection of God. By so doing you will work in a realm of far higher vibration and thus will you and your life be transformed. It is by looking to and aspiring after God transcendent that you realize the power and presence of the Immanent God in your own soul, and you have only to affirm and realize that all things are in God to draw them into your own life.

p. 291

The system which follows brings into play all that you have already learnt, it is a combination of meditation, denial, affirmation and visualization. By using all these methods and powers in order to produce an inward realization of the Infinite Perfection and Plenty of God, and by this realization itself, there takes place a joining of forces between God transcendent and God in your soul, which burns up the evil in your life and fills it with Infinite Good. Every time that you cause this realization of Divine Power to take place, a certain amount of evil is destroyed, and good is installed in its place. Therefore there MUST come a time when the evil will have disappeared to such an extent, and good accumulated to a point, when the latter can no longer be hid but must manifest in the life.

In the lessons which you have already read I repeatedly warned you against changing your visualization, because it would bring confusion into your life. The change which I recommend now will not cause more than a temporary upset in your life. For a few days there will be a certain amount of

p. 293

disharmony because of the change in vibration but that will soon cease. This teaching does not contradict what you have already learnt, instead it is its consummation. You have been prepared by the lessons which have already been absorbed, for the higher lesson which is being taught now.

During the lessons you have been trying to form a clear visualization of what you hope to be and what you hope to achieve. The only alteration that is necessary is to visualize and realize the perfection of God and Heaven instead of yourself. You drop the mortal self and find God in its place. Instead of visualizing your own achievements you visualize and realize the Infinite accomplishments of Divine Mind. Working in this way you raise the whole tone of your work, you put it upon the highest possible plane. It is necessary to mention at this point, that you cannot actually visualize God but you can TRY to, the nearest approach you will ever get will be an inburst of spiritual light. When this takes place you will know that your treatment is effective. You can, however, visualize all the

p. 294

beauties and wonders and abundance of heaven or the perfect World of Mind and Spirit, but see this if you can as luminous with a heavenly light all its own. Here let me say that the brighter and more luminous your vision is, and the more bathed it is with spiritual light, the greater will be the results which will be achieved.

If you are seeking to demonstrate improved circumstances by visualizing and affirming, then you should keep on doing so, and raise your mental work so as to see and realize how infinite plenty. and abundance are in God. SEE wealth and

prosperity proceeding like a fountain from the heart of God, showering upon you abundance beyond description. Realize that all things are God's and proceed from God, and therefore yours, because God and man are one. Remember, YOU CAN NEVER FAIL. No matter how poor one may be, nor how desperate and hopeless financial affairs may appear to be, it is impossible for you to fail in your demonstration of abundance. God is the source of everything--is everything. Everything that we need is an expression

p. 295

of God and proceeds from God. The great secret is this, that God withholds nothing from man for we are part of God just as a leaf is part of a tree. The tree does not withhold its nourishment from the leaf, neither does God withhold abundance from us. In fact everything is ours already and if we do not visibly possess an abundance of all good things it is because we keep good away through negative thinking and through not claiming that which is already ours.

Therefore if you will spend as much time as possible in the Silence, both night and morning, affirming and visualizing the Infinite Plenty and Abundance of God, and SEE all the profusion of God's abundance coming to you, and you realize and affirm that it all comes from God and is already yours, if you will do this regularly every night and morning, for as long a time as possible, you can never fail. Sooner or later the demonstration will be made and you will realize everything that you have visualized and affirmed. It may be two years or it may be only a few months, before you see results,

p. 296

but all that time the change will be taking place, the ground prepared, the material got together for the demonstration. First in the Unseen then in the Seen, this is the Law of the Universe.

I know that many of my readers will say they have souls above such sordid things but on the other hand there are those upon whom difficult circumstances, if not actual poverty, press very hard, and they feel that the first demonstration they must make must be that of prosperity.

The visualization must be clear, the affirmation fervent and backed by strong emotion. Also affirmations should be preceded by denials of poverty and lack, these will help you realize the Infinite Abundance of the Divine Mind.

Those who wish to demonstrate abundance should follow the above programme in addition to the "treatment" described later on in this lesson.

Those who are seeking to demonstrate abundance must notary and accomplish this by their human mind or by using their mind in a hypnotic way, for if they demonstrate

p. 297

wealth in this way other evils will appear in the life to take the place of poverty. Instead one must look ever to God and see Infinite Abundance coming from Him. Also evil must be denied as much as possible and perfect Good affirmed in its place.

p. 297

GENERAL TREATMENT

The method I myself employ and which I wish to teach you is as follows:--

First of all say earnestly, and realize the truth of what you are saying, "There is no evil, there is only Infinite Good." Now rise in spirit to God transcendent and say, "Thou art the Infinite Good, the Infinite Perfection, the Infinite Beauty and Loveliness." As you say each of these words, visualize them and realize in your own soul what they mean. Try and get a comprehensive and spiritual idea of Infinite Good all through the Universe, try and realize what Infinite Perfection is; now by your recollection of lovely flowers, and glorious sunsets and sunrises, try and understand what God's Infinite Beauty and Loveliness is. Proceed to realize in your own soul the meaning of everything that follows, spending a little time over each, so as to get the realization. "Thou art the Infinite Love

p. 299

[paragraph continues] (dwell especially on this), Joy, Peace and Happiness. Thou art the Infinite Abundance and Prosperity, the Infinite Success, Achievement, Accomplishment, Persistence, Perseverance, Patience, Overcoming and Victory. Thou art the Infinite Wisdom, Knowledge, Truth, Light Understanding, Justice, Equity, Honesty and Uprightness. Thou art the sure guide of all who know Thee. Thou leadest man always in the right path, showing him step by step the way for him to travel. Thou art the great solver of all problems, man can never be perplexed or dismayed, for Thou dost solve all his problems immediately and the Divine Spirit within him tells him exactly what to do."

"Thou art the Infinite Life and Health." There is no disease, sickness, ill-health or infection. (Here deny your own weaknesses and ailments, realizing that they cannot exist in God.) "There is only Infinite Life, Health, Purity, Perfection, Loveliness, Beauty, Youthfulness, Joyousness, Happiness and Love."

This will cover every department of your life. Deny especially the troubles, habits

p. 300

and difficulties of your own life, and realize that they can never exist in God. This will make it easier for you to realize their positive opposites as they exist in

God. It is all a question of realization, for it is only when you realize the Infinite Perfection of God, that the "treatment" becomes effective. When you get the realization you will become conscious of an inburst of spiritual light, of radiance and glory. Also you will feel lifted up in spirit in a wonderful manner. Realization is the only thing required, because the power of God is infinite and comes into operation as soon as you spiritually realize it within the soul. Therefore when you realize that there is no disease or failure in God, and that, because you are in God and form part of the life of God, there can be no disease or failure in you, these negative evils begin to vanish from your life, simply because they cannot exist where God is.

You will observe that the whole "treatment" is a meditation, therefore every time you do this you become more like God and your life more like that of heaven. Every

p. 301

time you "treat" in this way, you are putting away the old life and its failure, and entering further into the Infinitely perfect life of the spirit. If you make a daily habit of thus "treating" and entering more into the Divine Life, you will, as the years go by, find your life become more and more harmonious, beautiful and blessed, and more like that of heaven. At first, of course, the old troubles will persist, but in time their violence will diminish and they will come less frequently until finally they disappear altogether. Persistence and perseverance are necessary. Many times you will think you are doing no good, but if you will persist and persevere you can never fail. The results are a foregone conclusion, for you are dealing with Immutable Law and the Infinite Power of the Absolute, therefore you can never fail. Results may be delayed, owing to accumulated past wrong thinking, but they will surely come, and they will come in this life.

The results are not, however, confined to this life, for every time you "treat" in the manner shown you are building up your

p. 302

soul-body and your spirit-body and thus preparing yourself for the lives which have to be lived, after you have shuffled off this mortal coil. According as you build now, so will your life be when this transient passing vapour is finished. He or she is wise who builds well today.

It may be as well to say at this point that you should continue to use denials and affirmations at all times during your waking hours. They will not hinder you, instead they will speed your work and make your tasks far easier. Also they will smooth your pathway and round off life's sharp corners. You may have to live or work in a sea of irritability, yet if you will deny that these things can affect God's

creatures, and affirm that all is peace and love and joy, the disturbances will quickly pass away.

It must be pointed out that the more often you raise yourself into the perfect world (heaven) and turn to Divine Mind (God) and affirm the wonders and beauties of His Character, the greater progress you will make in the new life, the higher your

p. 303

achievements will be, and the happier you will become.

I have shown you how to "treat" for yourself, I will now show you how to "treat" for others and cure them or be the means of their cure, of sickness of mind, body or estate.

What you have to do is to think of the one you wish to help, in order to set up a mental connection, and then go through the same treatment as for yourself, and at the same time forgetting your friend and losing yourself in getting a clear realization of God. Suppose your friend is ill, you will establish a connection, and then turn to God, and what do you find? Instead of a clear realization and a flood of spiritual light, you find a great darkness which you cannot penetrate. (This is caused by your friend's illness, for illness is absence of God.) If, however, you will keep on denying the sickness and illness of your friend (but all the same not remembering your friend, for you must think only of God), and keep on affirming the Infinite Life and Health and Purity and Radiance of God you will gradually

p. 304

find the darkness will disappear until at last you get the clear realization and the flood of spiritual light. When that takes place your friend will be either cured, or, as is more often the case, partly cured, for it is usually a question of perseverance and persistence until the desired results are attained. This is the true art of Divine Healing, it is not done by suggestion or mortal mind, but is accomplished simply by the realization of the perfect purity and health of God.

In the same way you can "treat" each member of your family both night and morning, with the result that they will be kept from all evil and shielded from all harm, danger, disease and unhappiness. Also their characters will be transformed and changed into the Divine Image. Such "treatment" will ring harmony into the homes where humanly speaking such a thing is impossible. This "treatment" will perform the so-called impossible, or miracles, simply because it depends not upon any human or finite agency but solely upon God,

It will not keep people here beyond their

p. 305

allotted span, but it will make their lives happy and harmonious while they are here.

Proceeding in this way you will not only be able to make your own life happy, successful, harmonious and blessed, but you will. also be able to bring the highest good into the lives of others.

The vibrations of some persons are higher than others, therefore they make better healers, simply because they get a more intense realization, but everyone can help, not only himself or herself but also others. Some are so vibrant, even the gravest diseases give way before them, but while this is not possible in every case we can all be healers and blessers of others. And remember this, it is far easier to prevent disease than it is to cure it. It is not so spectacular, but it is much better to prevent evil than to cure it. When "treating" members of your family, you should deny all evil disease, sickness, ill-health, failure; and everything that you wish to protect them from, realizing that these things cannot exist in God. Then affirm their positive opposites and realize they are all in God and Divine

p. 306

[paragraph continues] Mind. Therefore "treat" daily, not only for yourself, but also each of your beloved ones in turn, **separately**. To do them in bulk is not so effective, although better than no "treatment" at all, each one should therefore be "treated" for separately. Healing by mental and spiritual treatment can only intensify, strengthen and help the healing forces of Nature. Nature is always trying to heal, and by "treatment," or constructive prayer, these efforts are helped and given a greater incentive. That is why materialists and doctors say at once, that it is a natural recovery. "Treatment" cannot make a new limb grow where one has been lost, it will not grow a new eye where one has been put out, or where the optic nerve has atrophied. It will not set a broken limb, but it will make it heal quickly and cleanly after it has been set by physical means. Mental Treatment and Divine Healing are wonderful, but they have their limitations, and if certain sects would remember this, they would be saved from much foolishness. Such being the case, it will be seen how much better it is to

p. 307

prevent disease than it is to cure it, also how necessary it is to "treat" spiritually, as early in the case as possible. The usual plan of trying every possible material "treatment" first, and then when given up to die, to call in a mental or spiritual healer, is not fair either to patient or practitioner.

In healing the sick it is not necessary to see them or to go near them, you may be hundreds of miles away and it will make no difference, for we are all in God (Divine Mind) and God is in us, and we all form one complete whole. Therefore

it is as easy to "treat" a person hundreds, or even thousands of miles away as it is to "treat" one close to you. You will have an uphill task, however, if the one you are seeking to cure does not co-operate with you, by looking to God and trusting entirely to the influence of the Divine Spirit for healing. If you can get the patient to give up all belief in material means, and instead look only to God in the same way that you do, you will find your task very much easier. In fact, results will always be difficult to obtain unless you "teach" as well as "treat."

p. 308

Some will exclaim, "What about all the visualizing I have done, is that all in vain?" No, it is not in vain, it has served its purpose, and all that you have to do now is to visualize in God, instead of in man. By this you simply use your creative faculty in a higher plane. For instance, if you have been visualizing prosperity and plenty, you will now visualize and realize the Infinite Abundance of God. You will realize how wonderful and comprehensive is the plenty of the Divine Universal Mind. Perhaps you have been visualizing health, trying to see yourself a perfect and radiant creature, now, you will, instead visualize the infinite perfection and life and health of God and Heaven. So whatever it is that you need you will realize that it is in God, and as you realize that it is in God, so will the glorious knowledge and realization come to you that you are in God and that God is in you, that everything is yours, that there is only one complete whole, and you being in harmony with it, enter into possession of all good things. It is therefore only a question of

p. 309

time when these things must manifest in your life.

The reason why realizing that everything is in God supplies all your own needs, is because God and man are one. Everything that God is and has, man is and has, all that he has to do is to realize it. Therefore the real thing to aim at is realization, and this will come through the practice of the teaching of this Lesson.

Some students will ask, "But what about the special training of the subliminal mind?" This too has served its purpose, it has taught you to still the sense and listen to the voice within. That voice is the voice of God, and your Subliminal or Superconscious mind is the Infinite Mind of God incarnating in this flesh. Therefore you now realize there can be no separation from God. because God and man are one. Instead of saying, "My Subliminal Mind will solve all my problems," you will now affirm instead, "God is the solver of all man's problems." You get your own personality, which has been standing in your way and keeping Light, Truth and Understanding from penetrating

p. 310

your consciousness, out of the way, and find to your joy that you are in God (Divine Mind) and God is in you, that you are one. And being one with God makes you one with all things, all the beauties of the new day, the sweet air, the rising sun, the blue sky, the song of the birds, the fragrant blossoms, the sparkling dew, the radiant life all these are yours, and you are theirs, we are all one: one with one another and with God in the life of God.

You may also ask, "What about prayer, where does that come in?" The answer to that question is as follows: Realizing God is the only true prayer. If you examine the writings of all the saints and mystics that have ever lived you will find they all declare that the only true prayer is the realization of the reality and presence of God. The process of thought which leads up to this is not prayer, it is only primary prayer, or the pathway that leads to the real prayer. When the soul realizes the pure white light and radiance of spiritual glory, it knows that it has found God, not in some distant place, but within itself, and when it has

p. 311

found God it has found itself. Denials and affirmations are the quickest road to prayer, to that Divine realization by the soul, of the soul, which makes all things possible. Supplicating and begging things of God never bring any results, it is the prayer which is the realization that all things are accomplished, even before the prayer is made, that receives the answer. It is not a question of getting something, because all things are possessed already, it is the realization of this fact which produces what we call answer to prayer. Jesus taught his disciples how to pray, not to use vain repetitions, but to use a few denials and affirmations. Scholars tell us that the Authorized Version of the Bible does not correctly translate what is called "The Lord's Prayer," because it is impossible to give the exact Greek meaning in the English language. The old version, on the other hand, was made from a Latin translation and could not have given the correct meaning, because the Latin has no Aorist. Ferrar Fenton's translation is as follows: "Our Father in the Heavens; Your Name must be

p. 312

hallowed; Your Kingdom must be restored. Your Will must be done in Heaven and upon the Earth." The form I like best is the following: "Our Father Thou Art in Heaven. Thy Name is adored. Thy Kingdom comes. Thy Will is done on Earth as in Heaven Thou givest us day by day our daily bread. Thou forgivest our offences exactly as we forgive the offences of others. Thou dost not tempt us but keepest us away from evil."

This was the prayer, consisting of denials and affirmations, which Jesus gave as a pattern. It is upon this pattern that my teaching is based. It is also upon this that all modern spiritual healing is founded.

In closing I have three things to say, and they are these: (1) Remember that if you keep on patiently working in the Unseen day by day, you are bound to get results in time. Do not refrain from working because you think you have not time, because you can find time if you make up your mind to do so. Let me use a homely illustration.

Supposing you had a small piece of ground and no time to dig it. If you said, I cannot

p. 313

dig this ground, I have no time," then the ground would never be dug and you would never get a crop. If, however, you said, "The ground must be dug somehow. I must And time," then you will find that in some way you will find time, even if it means getting up five minutes earlier, lacing up your boots more quickly and putting in only ten minutes at digging every morning. If also at night you took a lantern and did ten minutes more digging before going to bed, you will see that it would be a matter of time only before your plot of ground got completely dug. In the same way, if you can only snatch ten minutes night and morning, and work in the Unseen in the manner shown, there is bound to arrive a time when the result of your work will begin to show in your life and bring forth fruit after its kind. (2) When you have "demonstrated" the truth of this teaching and brought harmony into your life and family circle, do not get weary in well-doing and rest on your oars, and neglect your daily work in the Unseen, because if you do you will assuredly slip back, and your last state

p. 314

will be much worse than the first. Therefore, as long as your life shall last, do not omit ever to get in touch daily with the Unseen, and renew your spiritual life which is the source of all your power, success and health. Everything depends upon what you do in the Unseen, if you neglect this your life will begin to go wrong immediately. "First in the Unseen then in the Seen, this is the Law." Keep on for the rest of your life to work daily in the Unseen, and you will assuredly live a life of perfect peace, power and accomplishment. You will find that the realization of the Infinite Perfection of Divine Being will in time destroy all undesirable habits, great or small, should you have any, and by harmonizing with the Divine Will, all the weaknesses of the human will must pass away. In Lesson XII of Course I, it suggests that you go through the Course again. If you do so, notify it by the teaching of this lesson, thus cutting out the human "I will" and "I can" which were very necessary at the beginning, and replace them by the all-embracing "Thou Art." Also cease not to guard your

p. 315

thoughts and turn them into positive. Meet all difficulties by affirmations of Divine Power. Realize the Infinite Power of God and go forward and conquer. You can never fail, you are supported by the greatest of all spiritual powers. (3) Finally, many students have expressed great regret at the Course of Lessons having come to an end, and have said, "Cannot I keep in touch with you in some way? I feel lost and lonely now that the lessons have ceased coming." My answer is this, if each student will follow the teaching of this lesson, he or she can never be out of touch, for we shall all be vibrating, night and morning, at the same pitch. Every time that we work in the Unseen we shall be vibrating in sympathy with each other, and thus shall we be mutually helpful to one another. We shall all work more harmoniously in this way than if we met in the flesh, for the flesh is imperfect and deceptive, and gives a wrong impression, but mind, thought and spirit are eternal and permanent, real and perfect. Therefore, by working daily, night and morning, in the Unseen, according to

p. 316

the teaching of this lesson, we shall be in perfect harmony, and who can say what the result may be. For, vibrating thus in unison, we are not only benefiting ourselves, we are also making the world a better world, and humanity a better humanity through the power of scientific, directed, controlled thinking.

HENRY THOMAS HAMBLIN.